

Quarterly Market Review: 2021 Q4

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From your friends at Applied Finance, we hope you are off to a great start to 2022! In this quarter's review, we want to take inventory of the valuation and wealth creation characteristics of the US investment landscape to help our research partners confidently form allocation decisions for the coming year.

Most investors have likely encountered recent commentary that emphasizes historically high CAPE multiples prescribing allocation away from equities or price multiple value gaps prescribing to "sin a little" in favor of value stocks. While it's helpful to acknowledge this sentiment across the investment community, Applied Finance has long proven that better investment decisions are made when using a comprehensive valuation framework that incorporates profitability, growth, competition and risk instead of price multiple shortcuts. This also applies to macro commentary and tactical allocation.

Regarding CAPE multiples, it is important to acknowledge rising profits over the previous decade, as well as the low cost of capital environment that not only impacts the discounted value of future cash flows but also the hurdle rate for future investment. When incorporating recent profits, near-term forecasts, and the current discount rate environment into a valuation framework, most broad market US indices are fairly valued. This is an observation, however, that will require continuous monitoring of emerging interest rate and inflation details with an eye on a material rise in real rates.

Regarding price multiple value gaps, it is important to acknowledge the distinction between large and small cap value indices before allocating towards popular style methodologies. The largest cash flow generating firms with significant reinvestment opportunities, while already large components of the S&P 500, become even more concentrated in the S&P 500 Growth index. Most of these stocks are highly profitable, return substantial capital to shareholders, and what many believe are high prices simply reflect our low interest rate environment. In small cap stocks, however, we observe widening intrinsic value upside for several value methodologies compared to their growth peers, as well as in broad market indices that exclude unprofitable firms.

While our research indicates that valuation and wealth creation principles offer timeless insight in portfolio construction, the current characteristics of the small cap investment landscape make them as relevant as ever. In the Russell 2000, we have observed increasing levels of unprofitable firms and shareholder dilution tethered to decreasing market efficiency. Through this lens, we find the most credible parallels between current equity markets and the themes of the tech bubble. Based on these observations, we believe there is strong evidence to abandon small cap passive allocations in favor of more concentrated strategies explicitly tailored to capture valuation and wealth creation themes.

In this write-up, we will also explore recent factor performance and the valuation characteristics of each factor portfolio in large and small cap arenas. We will continue to review the implied expectations in the five largest market cap stocks (expanded to six as TSLA surpassed FB in market cap) and review broader performance of the top 100 market cap stocks, as well as performance trends by sector and industry. We will share AFG & Friends Favorite Stocks for 2022 provided at the end of 2021 to raise proceeds for a few noble charities. We also review Q4 attribution performance on Applied Finance's investment strategies and an overview of AFG multifactor grade performance globally.

Please contact your AFG representative if we can lend a hand with any questions or training needs. We are thankful for our research partnership, and we look forward to continuing to provide valuation-based insight to assist in your portfolio construction and asset allocation decisions!

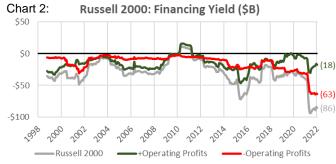
Tactical Valuation in US Small Caps

APPLIED FINANCE

The Rise of Negative Profits and Shareholder Dilution in US Small Caps

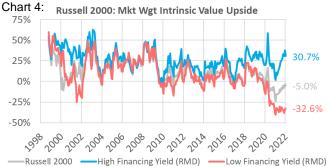


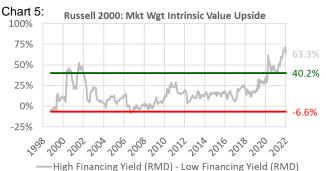
Applied Finance Research: Russell 2000 constituents. Contribution of Negative Operating Profitability (RMW) firms on a market cap & count basis, 9/30/98 to 12/31/21, point-in-time data with monthly rebalancing





Applied Finance Research: Russell 2000 constituents. Positive/Negative Operating Profitability (RMW) portfolios, 9/30/98 to 12/31/21, point-in-time data with monthly rebalancing. Charts display aggregate Cash Flow from Financing Activity and cap-weighted Financing Yield.





Applied Finance Research: Russell 2000 constituents. Financing Yield portfolios,

9/30/98 to 12/31/21, point-in-time data with monthly rebalancing. Chart displays cap-weighted Intrinsic Value (Plus 3) % Upside

An important theme that Applied Finance reviewed in 2021 focused on the alarming rates of dilution for a material number of firms in the Russell 2000. This theme is worth exploring in more detail, as its implications align tactical guidance in the current marketplace with valuation and wealth creation principles that are useful in forming long-term strategic decisions.

To better understand the current landscape of small cap US stocks, it is helpful to review trends on profitability and dilution across time. Chart 1 highlights the percentage of market cap and constituents in the Russell 2000 with negative operating profits. At the end of June 2021, 28.2% of Russell 2000 firms and 24.5% of overall market cap were represented by firms with negative profits; each higher than levels realized during the peak of the late-90s tech bubble. Negative profit firms underperformed in the second half of 2021, diminishing their market cap contribution to the overall Russell 2000 to 20.6% by year end. In the Russell 1000, for context, negative profit firms currently only represent 4.1% of the overall market cap and 11.6% of total constituents at year end.

Negative profits are often accompanied by reliance on external sources of financing. Chart 2 captures the aggregate financing cash flow activity for positive and negative operating profit firms in the Russell 2000, while Chart 3 presents this data in its capweighted yield form. (Financing Yield measures a firm's financing cash flow divided by enterprise value)

It is noteworthy that absolute levels of dilution accelerated for negative profitability firms as early as 2018 then further increased in March 2021 as 2020 financial statement data became broadly available. Financing Yield for unprofitable firms has hovered around -10% on a cap-weighted basis since 2014, but the overall index weight of unprofitable firms has nearly doubled over the last seven years. Over the previous four quarters, 266 firms in the Russell 2000 have increased weighted diluted shares by more than 25%.

Our final two charts study the intrinsic value characteristics of high and low Financing Yield portfolios. Chart 4 displays that the top 30% of Financing Yield stocks in the Russell 2000 has aggregate intrinsic value upside of 30.7% while the bottom 30% has aggregate upside of -32.6%. In Chart 5, we observe that the current valuation gap between the top 30% and bottom 30% Financing Yield portfolios is 63.3%, exceeding any level achieved during the peak of the tech bubble. It is also noteworthy that the valuation gap began to expand in 2018 when absolute levels of dilution began to increase for unprofitable firms. Over the course of 2021, the top 30% Financing Yield portfolio returned 42.9%, outperforming the bottom 30% portfolio by 37.6% in the Russell 2000, yet this valuation gap further expanded over the course of the last 12 months.

Tactical Valuation in US Small Caps (continued)



The Rise of Negative Profits and Shareholder Dilution in US Small Caps: Examples & Impact

| AMC Entertainme | AMC Entertainment (AMC) Communication | | | | | | | | | | | | |
|-------------------|---|--------|---------|--------|--|--|--|--|--|--|--|--|--|
| | 2018 | 2019 | 2020 | 2021 | | | | | | | | | |
| Price | 12.28 | 7.24 | 2.12 | 27.20 | | | | | | | | | |
| Common Shares | 103 | 104 | 224 | 513 | | | | | | | | | |
| Market Cap | 1,271 | 752 | 476 | 13,963 | | | | | | | | | |
| Current Debt | 82 | 30 | 33 | 30 | | | | | | | | | |
| Long-Term Debt | 5,378 | 4,823 | 5,809 | 5,499 | | | | | | | | | |
| Other Liabilities | 1,351 | 5,659 | 5,707 | 5,483 | | | | | | | | | |
| Enterprise Value | 8,081 | 11,265 | 12,051 | 24,975 | | | | | | | | | |
| Net Income | 110 | (149) | (4,589) | | | | | | | | | | |

| Spirit Airlines Inc (SAVE) Industrials | | | | | | | | | | | | |
|--|-------|-------|-------|-------|--|--|--|--|--|--|--|--|
| | 2018 | 2019 | 2020 | 2021 | | | | | | | | |
| Price | 57.92 | 40.31 | 24.45 | 21.85 | | | | | | | | |
| Common Shares | 68 | 68 | 98 | 108 | | | | | | | | |
| Market Cap | 3,954 | 2,759 | 2,389 | 2,369 | | | | | | | | |
| Current Debt | 164 | 259 | 384 | 208 | | | | | | | | |
| Long-Term Debt | 2,025 | 1,960 | 3,067 | 2,975 | | | | | | | | |
| Other Liabilities | 23 | 1,240 | 1,301 | 1,678 | | | | | | | | |
| Enterprise Value | 6,165 | 6,219 | 7,140 | 7,231 | | | | | | | | |
| Net Income | 156 | 335 | (429) | | | | | | | | | |

| Dave & Buster's | Dave & Buster's (PLAY) Consumer Discretionary | | | | | | | | | | | | |
|-------------------|---|-------|-------|-------|--|--|--|--|--|--|--|--|--|
| | 2018 | 2019 | 2020 | 2021 | | | | | | | | | |
| Price | 44.56 | 40.17 | 30.02 | 38.40 | | | | | | | | | |
| Common Shares | 38 | 31 | 48 | 48 | | | | | | | | | |
| Market Cap | 1,672 | 1,229 | 1,430 | 1,856 | | | | | | | | | |
| Current Debt | 15 | 15 | 0 | 0 | | | | | | | | | |
| Long-Term Debt | 378 | 633 | 596 | 485 | | | | | | | | | |
| Other Liabilities | 248 | 1,258 | 1,318 | 1,316 | | | | | | | | | |
| Enterprise Value | 2,313 | 3,135 | 3,345 | 3,657 | | | | | | | | | |
| Net Income | 117 | 100 | (207) | | | | | | | | | | |

| Invitae Corp (NVT | A) Healtl | h Care | | |
|-------------------|-------------|--------|-------|-------|
| | 2018 | 2019 | 2020 | 2021 |
| Price | 11.06 | 16.13 | 41.81 | 15.27 |
| Common Shares | 75 | 99 | 186 | 226 |
| Market Cap | 835 | 1,594 | 7,772 | 3,454 |
| Current Debt | 9 | 2 | 2 | 4 |
| Long-Term Debt | 76 | 270 | 391 | 1,580 |
| Other Liabilities | 9 | 50 | 890 | 177 |
| Enterprise Value | 928 | 1,916 | 9,054 | 5,215 |
| Net Income | (129) | (242) | (602) | |

| Plug Power Incorporated (PLUG) Industrials | | | | | | | | | | | |
|--|------|-------|--------|--------|--|--|--|--|--|--|--|
| | 2018 | 2019 | 2020 | 2021 | | | | | | | |
| Price | 1.24 | 3.16 | 33.91 | 28.23 | | | | | | | |
| Common Shares | 219 | 303 | 458 | 576 | | | | | | | |
| Market Cap | 272 | 959 | 15,533 | 16,262 | | | | | | | |
| Current Debt | 91 | 76 | 59 | 62 | | | | | | | |
| Long-Term Debt | 181 | 341 | 389 | 505 | | | | | | | |
| Other Liabilities | 28 | 143 | 173 | 258 | | | | | | | |
| Preferred Stock | 52 | 17 | 0 | 0 | | | | | | | |
| Enterprise Value | 624 | 1,536 | 16,154 | 17,087 | | | | | | | |
| Net Income | (78) | (86) | (596) | | | | | | | | |

Applied Finance Research: Price, Shares Outstanding, Enterprise Value and Profitability trends. 2018 to 2021.

Chart 6:



Applied Finance Research: Active Share of Intrinsic Value LFY Weighted Index vs. Market Cap _{Current} Weighted Index of Russell 2000 constituents. 10/98 to 12/21, point-in-time data as of each calendar month end

To fully grasp the impact of negative profits and dilution in the small cap arena, we can review several high-profile examples of firms that recently diluted ownership either by issuing additional shares or borrowing incremental debt. These examples represent both value (AMC, SAVE, PLAY) and growth (NVTA, PLUG) style index constituents.

The dilution by AMC Entertainment (AMC) earned notoriety over the past year. AMC initially issued an additional 114M shares in 2020 Q4, which only netted the firm \$262M in proceeds at \$2.30 per share. This occurred while net income fell to -\$4.5B due to theater closures and film production delays in the wake of COVID-related shutdowns. Over the first three quarters of 2021, AMC further increased shares outstanding another 289M shares. Of these, nearly 242M shares were related to secondary offerings netting \$1.8B in proceeds at \$7.40 per share. AMC's share price later rose to \$27.20 by the end of 2021, pushing its enterprise value to \$25.0B compared to only \$8.1B at the end of 2018.

Spirit Airlines (SAVE) has seen its price decline significantly from \$57.92 at the end of 2018 to \$21.85 at the end of 2021, which seems reasonable given the impacts on airlines and travel stocks related to COVID travel restrictions. Once we acknowledge the nearly 60% increase in shares outstanding, \$1.0B in incremental debt, and \$1.6B in incremental other liabilities, however, we observe that the enterprise value for SAVE is now \$1.1B higher than 2018 levels despite the 60% drop in share price. In 2020, SAVE issued nearly 30M new shares at an average price of \$12.59 per share, followed by 10M more shares YTD in 2021 at an average price of \$35.25 per share.

Early in the pandemic sell-off, Dave & Buster's (PLAY) issued an additional 17M shares for \$183M in net proceeds at less than \$11 per share. The stock price of PLAY has since recovered to pre-COVID levels, but their enterprise value is now 60% higher than it was in 2018.

Invitae Corp (NVTA) saw significant appreciation in 2020 despite increasing shares outstanding by nearly 90%. Its enterprise value has since fallen from \$9.0B to \$5.2B in 2021 despite issuance of 40M additional shares and more than \$1B in debt last year. NVTA's stock price is now below 2019 levels while its enterprise value is 175% higher due to significant dilution.

Plug Power (PLUG) was recently promoted to the Russell 1000 last summer, but it provides a cautionary tale on the impact of dilution over long-term horizons. Since 2018, PLUG has appreciated significantly while the firm has increased shares outstanding by 160%. Despite this recent outperformance pushing PLUG's market cap to an all-time high, its stock price is still significantly below its levels reached in the early 2000s due to the amount on incremental shares issued over the last twenty years.

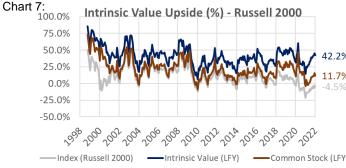
While each of these anecdotes provide insight into firm-specific levels of recent dilution, we can attempt to measure if these themes in aggregate have led to elevated market inefficiency. It's reasonable to conclude that investors have faced many complex themes over the last few years, including historically low interest rates, COVID lockdowns, reopening, accelerated digitization, shifting consumer/work/lifestyle preferences in addition to these dilution concerns. Tethering this to the rise of passive investing and the expansion of thematic concentrated ETFs, it is reasonable to assume that the elevated levels of active share between intrinsic value and cap-weighted indices provide a useful barometer for market inefficiency in small caps and the degree in which price discovery may be muted. In Chart 6, we observe that recent levels of active share are significantly higher than any level observed since early 2000, and this began to increase as early as 2018 alongside the expansion of unprofitable firms.

Tactical Valuation in US Small Caps (continued)

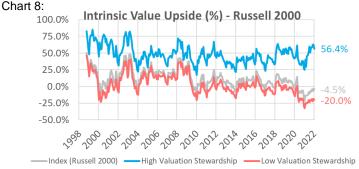
Strategic & Tactical Allocation in US Small Caps

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|---|---------------------|------------------------------|--------------------|-------------------|-------|
| Table 1: Small Cap Index & AFCM Strategy Data | Equity Positions | Intrinsic Value Upside | Financing Yield | Dividend Yield | EM+1 |
| AFG US Small/Mid Cap | 130 | 87.9% | 2.3% | 1.0% | 9.1% |
| S&P 400 Growth (IJK) | 232 | -1.2% | -0.2% | 0.8% | 6.7% |
| S&P 400 (IJH) | 400 | 8.8% | -0.1% | 1.3% | 4.4% |
| S&P 400 Value (IJJ) | 299 | 19.1% | 0.1% | 1.7% | 2.1% |
| S&P 600 Growth (IJT) | 330 | 6.6% | -0.7% | 0.8% | 4.2% |
| S&P 600 (IJR) | 601 | 8.0% | -0.2% | 1.2% | 2.1% |
| S&P 600 Value (IJS) | 457 | 10.3% | 0.4% | 1.6% | -0.2% |
| Russell 2000 Growth (IWO) | 1243 | -20.8% | -2.6% | 0.4% | 1.4% |
| Russell 2000 (IWM) | 2038 | -4.6% | -2.2% | 1.0% | 0.7% |
| Russell 2000 Value (IWN) | 1450 | 11.5% | -1.9% | 1.6% | -0.1% |
| Morningstar Mid Growth (JKH) | 367 | -20.7% | -1.1% | 0.6% | 4.2% |
| Morningstar Mid (JKG) | 564 | -2.7% | -0.9% | 1.3% | 4.0% |
| Morningstar Mid Value (JKI) | 385 | 14.8% | -0.8% | 2.0% | 4.0% |
| Morningstar Small Growth (JKK) | 1179 | -30.0% | -2.8% | 0.5% | -0.8% |
| Morningstar Small (JKJ) | 2009 | -1.8% | -1.8% | 1.1% | 0.6% |
| Morningstar Small Value (JKL) | 1231 | 25.1% | -0.4% | 1.8% | 2.0% |

Applied Finance Research: Valuation & Wealth Creation traits for style indices & benchmarks. Benchmark constituents and weights provided by iShares ETF daily reports as of 12/31/2021.



Applied Finance Research: Alternative value weighted intrinsic value upside characteristics of Russell 2000 constituents. 9/30/98 to 12/31/21, point-in-time data with monthly rebalancing.



Applied Finance Research: Russell 2000 constituents. Valuation Stewardship portfolios formed on Excess Intrinsic Value and Financing Yield characteristics, 9/30/98 to 12/31/21, point-in-time data with monthly rebalancing. Chart displays cap-weighted Intrinsic Value (Plus 3)

Low Valuation High Valuation Table 2: Russell 2000 Russell 2000 Stewardship Stewardship Valuation Stewardship Current Valuation Avg Sector Annual Current Return Spread Return Spread Return Weight Upside Upside Gap All Sectors 13.8% 9.6% 100% 4.2% 56% 8.4% -1.2% 76% -20% Financials 9.5% 21% 13.3% 3.7% 10% 8.9% -0.6% -19% 29% Utilities 10.7% 3% 12.3% 1.5% 93% 10.7% 0.0% -24% 118% 74% Energy & Extraction 4.5% 3% 8.3% 3.8% 186% 2.4% -2.1% 113% 32% 8.4% 3% 11.5% 3.1% 101% 4.5% -3.9% 69% Transportation 10% Health 12.1% 17.1% 5.0% 56% 10.5% -1.6% -41% 97% 10.1% 13% 15.4% 38% 8.9% -1.2% -51% 89% Technology 5.2% Consumer Durable 7.7% 5% 9.9% 2.2% 53% 6.0% -1.7% 5% 48% Capital Goods 11.2% 9% 16.3% 5.1% 90% 8.6% -2.6% -6% 96% Basic Material 10.9% 6% 12.0% 1.1% 37% 10.0% -0.9% 15% 22% Consumer Non Durable 14.2% 4% 13.2% -1.0% 48% 12.6% -1.6% -23% 71% 3.9% 59% Consumer Services 8.8% 16% 12.7% 65% 6.3% -2.5% 6% 6.6% 6% 14.6% 8.0% 56% 93% Miscellaneous

Applied Finance Research: Russell 2000 constituents. Valuation Stewardship portfolios formed on Excess Intrinsic Value and Financing Yield characteristics, 9/30/98 to 12/31/21, point-in-time data with monthly rebalancing. Tables displays annualized AFG sector performance of High / Low Valuation Stewardship portfolios, as well as the current valuation gap within each sector.



Based on these observations, small cap allocations may benefit from avoiding stocks with negative operating profits and dilution. S&P indices explicitly exclude non-earners, which improves aggregate upside to 8.0% compared to -4.6% for the Russell 2000. Table 1 highlights that intrinsic value upside further improves in small cap value indices, but higher upside is offset by lower Economic Margins or dilutive traits. As we noted earlier, broad value indices are also impacted by negative profit firms. (25.9% of the Russell 2000 Growth index is comprised of negative profit firms vs. 12.3% of the Russell 2000 Value index)

By specifically targeting valuation and wealth creation themes, Applied Finance's US Small/Mid Cap strategy only holds 130 stocks, but these positions have aggregate intrinsic value upside of 87.9%, 2.3% Financing Yield, and 9.1% forecasted Economic Margins, which vastly exceed broad small cap index alternatives. While there is merit to portfolio construction rooted in valuation and wealth creation principles across all market regimes (based on our <u>Valuation Beta</u> asset pricing research), the elevated levels of negative profit firms, dilution, and market inefficiency suggest that concentrated strategies built on these principles can distance investors from the poor capital allocation currently embedded in small cap and small cap value indices.

We can more broadly isolate the benefit of a valuation discipline in Chart 7 by comparing the aggregate upside of alternative approaches to position sizing based on market value, book value, and intrinsic value across all constituents in the Russell 2000. The cap-weight index has -4.5% upside, while upside improves to 42.2% when intrinsic value determines index weights. Forming position weights on book value mildly improves intrinsic value upside to 11.7%, similar to the upside calculated on the Russell 2000 Value index weights displayed in Table 1.

Next, we can incorporate wealth creation principles by forming High and Low Valuation Stewardship portfolios on the Excess Intrinsic Value and Financing Yield factors motivated in our asset pricing study. In Chart 8, we note that the valuation gap between each basket is 76.4%, which is a level last observed in the tech bubble.

We can further explore the historical performance and the current valuation gap on the High and Low Valuation Stewardship portfolios by sector in Table 2. This helps affirm the strategic and tactical benefits of valuation and wealth creation principles, as these concepts have performed incredibly well within each sector over the last 23 years and also provide significant valuation gap levels today. The current valuation disparity in Health & Technology is especially noteworthy, as more than 40% of non-earners by market cap are included in these sectors.

Asset Pricing Factor Performance: Russell 1000 & Russell 2000



Asset Pricing Factors: 2021 Q4 Performance

We can study the performance of asset pricing factors in large cap and small cap indices over the previous quarter compared to long-term trends. (T30 = Top 30%, M40 = Middle 40%, B30 = Bottom 30% portfolios)

- Excess Intrinsic Value (VMC) & Financing Yield (RMD): Applied
 Finance's contribution to asset pricing literature. In Q4, high VMC outperformed low VMC by 8.1% in the Russell 1000 and 11.1% in the Russell 2000. High RMD outperformed low RMD by 15.3% in the Russell 1000 and 9.3% in the Russell 2000. Since 1998, high VMC stocks and high RMD stocks have outperformed.
- Market Cap (SMB) & Book-to-Price (HML): Fama French's three factor model contribution in 1992. In Q4, high SMB (large cap) outperformed low SMB (small cap) by 6.6% in the Russell 1000 and 3.1% in the Russell 2000. Low HML (growth) outperformed high HML (value) by 7.2% in the Russell 1000 but underperformed by 5.6% in the Russell 2000. Since 1998, smaller stocks and low HML have outperformed in the Russell 1000 while market cap trends are less clear and high HML stocks have outperformed in the Russell 2000.
- Operating Profitability (RMW) & Investment Rate (CMA): Fama French's five factor expansion in 2014. In Q4, High RMW stocks outperformed low RMW stocks by 13.5% in the Russell 1000 and 15.2% in the Russell 2000. Low CMA (conservative growth) outperformed high CMA (aggressive growth) by 4.9% in the Russell 1000 and 4.9% in the Russell 2000. Since 1998, high RMW and low CMA (conservative growth) stocks outperformed.
- Percent to Target & Price Momentum (UMD): AQR contributed Price Momentum to asset pricing literature in 2015, which pairs well to our valuation metric due to inverse correlation. In Q4, undervalued stocks outperformed overvalued stocks by 4.0% in the Russell 1000 and 11.7% in the Russell 2000. High UMD stocks outperformed low UMD stocks by 5.2% in the Russell 1000 and 2.1% in the Russell 2000. Since 1998, undervalued stocks and high momentum stocks outperformed.

| | GROUP | | | | | | | | | | | |
|----------------------------|-------------|-----------|------------|--------------|-----------|----------------------------|--------|---------|-------------------------|--------------|--------------|--|
| | | | | Russ | sell 1000 | Performa | ance | | | | | |
| All-Tim | e Resı | ılts (Oct | ober 98 | - Decen | nber 21) | | Rec | ent Res | ults (202 | 21 Q4) | | |
| المسعما | Datura | Exces | s Intrinsi | ic Value | (VMC) | 2M Do | 4 | Exces | s Intrins | ic Value | (VMC) | |
| Annual | Return | All | B30 | M40 | T30 | 3M Re | turn | All | B30 | M40 | T30 | |
| | All | | 4.8% | 8.8% | 11.5% | <u></u> | All | | 2.9% | 10.5% | 11.0% | |
| Financing Yield (RMD) | B30 | 7.2% | 4.2% | 7.0% | 8.3% | Financing Yield (RMD) | B30 | -0.1% | -3.3% | 1.3% | 9.3% | |
| nan Id (| M40 | 9.0% | 4.7% | 8.8% | 11.2% | nan Id (| M40 | 9.2% | 8.6% | 10.5% | 7.5% | |
| i <u>F</u> ei | T30 | 11.0% | 8.3% | 10.1% | 12.5% | i <u>E</u> e | T30 | 15.2% | 7.4% | 16.7% | 15.1% | |
| | | 11.070 | 0.070 | 10.170 | 12.070 | | | 10.270 | 7.470 | 10.770 | 10.170 | |
| Annual I | Return | | Market C | | | 3M Re | turn | | | ap (SME | | |
| | | All | B30 | M40 | T30 | | | All | B30 | M40 | T30 | |
| Book-to-Price (HML) | All | | 11.2% | 11.4% | 8.8% | Book-to-Price (HML) | All | | 3.7% | 6.0% | 10.3% | |
| k-to-P (HML) | B30 | 9.5% | 9.8% | 12.0% | 9.2% | ok-to-P (HML) | B30 | 12.4% | -1.9% | 2.1% | 13.8% | |
| 울피 | M40 | 10.2% | 10.0% | 10.7% | 10.1% | 울프 | M40 | 7.7% | 4.1% | 8.9% | 7.7% | |
| Bo | T30 | 7.3% | 12.7% | 9.6% | 4.7% | Bo | T30 | 5.2% | 6.0% | 5.5% | 5.1% | |
| | | | | | | | | _ | | | | |
| Annual I | Return | | ting Prof | | | 3M Re | turn | | | fitability (| | |
| * | ΔII | All | B30 | M40 | T30 | * | Δ.11 | All | B30 | M40 | T30 | |
| Investment Rate (CMA)* | All | | 3.2% | 10.5% | 10.6% | Investment Rate (CMA)* | All | | -0.2% | 9.3% | 13.3% | |
| Stm (C) | B30 | 8.0% | 1.5% | 9.8% | 10.2% | Str | B30 | 7.5% | -4.8% | 8.7% | 12.3% | |
| nve ate | M40 | 9.7% | 6.5% | 10.8% | 9.6% | nve | M40 | 10.1% | 2.9% | 9.8% | 12.0% | |
| = & | T30 | 9.8% | 5.0% | 10.4% | 11.8% | = & | T30 | 12.4% | 3.7% | 9.5% | 18.4% | |
| | | Per | cent to 7 | Farget - I | FY | | | Pe | Percent to Target - LFY | | | |
| Annual I | Return | All | B30 | M40 | T30 | 3M Re | turn | All | B30 | M40 | T30 | |
| | All | | 6.4% | 9.1% | 11.6% | | All | | 5.7% | 11.9% | 9.7% | |
| Price Momentum (UMD) | B30 | 6.8% | 1.3% | 8.0% | 8.0% | Price Momentum (UMD) | B30 | 5.4% | -1.5% | 10.6% | 6.3% | |
| Price omentu (UMD) | M40 | 9.5% | 5.8% | 8.9% | 13.9% | Price omentu (UMD) | M40 | 12.2% | -0.1% | 16.7% | 12.5% | |
| Mo | T30 | 10.6% | 8.9% | 10.5% | 13.2% | o ≥ | T30 | 10.6% | 17.4% | 6.7% | 9.0% | |
| | | 10.078 | 0.976 | 10.5 /6 | 13.2 /0 | | | 10.0 / | 17.4/0 | 0.7 /6 | 9.076 | |
| | | | | | | Performa | ance | | | | | |
| All-Tim | e Resu | ılts (Oct | ober 98 | - Decen | nber 21) | | Rec | | ults (202 | | | |
| Annual I | Return | | s Intrinsi | | | 3M Re | turn | | | ic Value | | |
| | | All | B30 | M40 | T30 | | | All | B30 | M40 | T30 | |
| Financing Yield (RMD) | All | | 6.7% | 10.0% | 13.3% | Financing 'ield (RMD) | All | | -2.6% | 2.2% | 8.5% | |
| Inci (R) | B30 | 6.5% | 2.8% | 7.6% | 10.0% | l lici | B30 | -0.9% | -8.2% | 2.8% | 4.2% | |
| ina- | M40 | 10.2% | 7.0% | 10.0% | 13.1% | ina eld | M40 | 2.1% | -0.9% | 0.8% | 6.5% | |
| # ;= | T30 | 13.3% | 11.8% | 11.7% | 15.4% | " ;= | T30 | 8.4% | 4.9% | 5.4% | 11.6% | |
| | | | Market C | an (SME | 2) | | | | Market C | ap (SME | 2) | |
| Annual | Return | All | B30 | ар (SIVIL | T30 | 3M Re | turn | All | B30 | M40 | T30 | |
| 9 | All | 7 | | | | 9 | All | 7 | 1.0% | | | |
| Book-to-Price (HML) | B30 | 0 00/ | 7.3% | 11.4% | 9.8% | Book-to-Price (HML) | B30 | -0.9% | | 1.5% | 4.1% | |
| k-to-P (HML) | M40 | 8.8% | 7.3% | 9.8% | 8.9% | k-to-P (HML) | M40 | | -6.9% | -6.7% | 1.2% 7.0% | |
| 8 = | T30 | 10.4% | 9.7% | 11.4% | 10.1% | § = | T30 | 6.2% | 2.8% | 5.4% | | |
| В | 130 | 11.4% | 10.4% | 12.7% | 9.4% | | 130 | 4.7% | 4.0% | 3.2% | 6.4% | |
| Apprel | Dot | Opera | ting Prof | fitability (| RMW) | 2M D - | ti iro | Opera | ting Prof | fitability (| RMW) | |
| Annual I | keturn — | All | B30 | M40 | T30 | 3M Re | turn | All | B30 | M40 | T30 | |
| # * | All | | 6.1% | 10.8% | 12.2% | # * | All | | -6.8% | 7.5% | 8.4% | |
| me CM/ | B30 | 7.2% | 2.7% | 8.6% | 9.9% | me CM/ | B30 | -0.8% | -11.7% | 6.9% | 5.9% | |
| est e (C | M40 | 11.6% | 8.0% | 11.4% | 12.9% | e (C | M40 | 7.5% | -1.8% | 8.4% | 9.9% | |
| Investment Rate (CMA)* | T30 | 11.7% | 8.9% | 11.9% | 12.8% | Investment Rate (CMA)* | T30 | 4.1% | -2.3% | 5.6% | 8.5% | |
| | | 73 | 0.570 | | | | | ,0 | , | 0.570 | 0.070 | |
| Annual I | Return | | cent to T | | | 3M Re | turn | 1 | | Target - l | | |
| | | All | B30 | M40 | T30 | | | All | B30 | M40 | T30 | |
| E ~ | All | | 7.2% | 9.8% | 14.2% | E a | All | | -4.1% | 7.8% | 7.6% | |
| Price omentu (UMD) | B30 | 7.4% | -3.1% | 9.1% | 11.5% | Price omentu (UMD) | B30 | 1.0% | -7.0% | 4.9% | 6.4% | |
| Price Momentum (UMD) | M40 | 10.9% | 7.4% | 9.8% | 13.7% | Price Momentum (UMD) | M40 | 6.6% | -0.6% | 10.0% | 6.9% | |
| . ≥ | T30 | 11.7% | 9.7% | 10.9% | 16.6% | Σ | T30 | 3.1% | -4.7% | 7.2% | 9.7% | |
| | | , . | | | | • | | | | | - | |

*Investment Rate (CMA) Factor is reverse sorted: T30 = Low Growth, B30= High Growth

Asset Pricing Factor Performance: Russell 1000 & Russell 2000



Asset Pricing Factors: 2021 Performance

We can also study the performance of asset pricing factors in large cap and small cap indices over the previous year compared to long-term trends. (T30 = Top 30%, M40 = Middle 40%, B30 = Bottom 30% portfolios)

- Excess Intrinsic Value (VMC) & Financing Yield (RMD): In 2021, high VMC outperformed low VMC by 20.0% in the Russell 1000 and 25.5% in the Russell 2000. High RMD outperformed low RMD by 18.7% in the Russell 1000 and 37.7% in the Russell 2000. The intersection of high VMC and high RMD returned 37.0% in the Russell 1000, outperforming the intersection of low VMC and low RMD by 29.9%. The intersection of high VMC and high RMD returned 50.5% in the Russell 2000, outperforming the intersection of low VMC and low RMD by 60.0%!
- Market Cap (SMB) & Book-to-Price (HML): In 2021, high SMB (large cap) outperformed low SMB (small cap) by 3.4% in the Russell 1000 but underperformed by 20.3% in the Russell 2000. High HML (value) outperformed low HML (growth) by 6.5% in the Russell 1000 and 40.6% in the Russell 2000.
- Operating Profitability (RMW) & Investment Rate (CMA): In 2021, High RMW stocks outperformed low RMW stocks by 15.2% in the Russell 1000 and 43.6% in the Russell 2000. Low CMA (conservative growth) outperformed high CMA (aggressive growth) by 3.2% in the Russell 1000 and 28.9% in the Russell 2000.
- Percent to Target & Price Momentum (UMD): In 2021, undervalued stocks outperformed overvalued stocks by 21.2% in the Russell 1000 and 47.4% in the Russell 2000. Low UMD stocks outperformed high UMD stocks by 8.2% in the Russell 1000 and 5.9% in the Russell 2000.

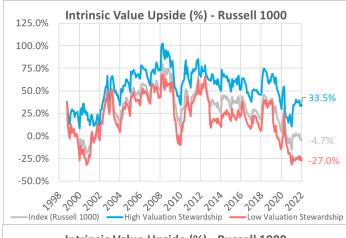
| | | | | Russ | sell 1000 | Perform | ance | | | | |
|----------------------------|---------|-----------|------------|--------------|-----------|----------------------------|-------|----------|------------|-------------|--------|
| All-Tim | e Resu | ılts (Oct | ober 98 | - Decen | nber 21) | | Re | ecent Re | sults (2 | 021) | |
| Annual I | Return | Exces | s Intrinsi | c Value | (VMC) | 1Y Re | turn | Exces | s Intrinsi | c Value | (VMC) |
| Ailidai | Ctuiii | All | B30 | M40 | T30 | 11110 | tuiii | All | B30 | M40 | T30 |
| ω (Ω | All | | 4.8% | 8.8% | 11.5% | | All | | 13.7% | 24.5% | 33.7% |
| R in | B30 | 7.2% | 4.2% | 7.0% | 8.3% | R Si | B30 | 13.1% | 7.1% | 16.2% | 27.0% |
| nar ild (| M40 | 9.0% | 4.7% | 8.8% | 11.2% | nar Id (| M40 | 27.3% | 18.9% | 25.9% | 31.3% |
| Financing Yield (RMD) | T30 | 11.0% | 8.3% | 10.1% | 12.5% | Financing Yield (RMD) | T30 | 31.8% | 28.4% | 26.2% | 37.0% |
| | | N | Market C | an (SMF | 3) | | | | Market C | an (SMF | () |
| Annual I | Return | All | B30 | M40 | T30 | 1Y Re | turn | All | B30 | M40 | T30 |
| 8 | All | | 11.2% | 11.4% | 8.8% | 8 | All | | 23.0% | 23.8% | 26.5% |
| - Pri | B30 | 9.5% | 9.8% | 12.0% | 9.2% | μ̈́ | B30 | 25.9% | 4.8% | 12.3% | 27.8% |
| Book-to-Price (HML) | M40 | 10.2% | 10.0% | 10.7% | 10.1% | Book-to-Price (HML) | M40 | 23.0% | 18.6% | 25.8% | 22.7% |
| \doc{0}{0} | T30 | | | | | 8 = | T30 | | | | |
| В | 150 | 7.3% | 12.7% | 9.6% | 4.7% | | 130 | 32.4% | 37.3% | 33.7% | 31.2% |
| Annual I | Patura | Opera | ting Prof | itability (| (RMW) | 1Y Re | turn | Opera | ting Prof | itability (| RMW) |
| Alliuai | Keluiii | All | B30 | M40 | T30 | IIIKe | tuiii | All | B30 | M40 | T30 |
| * r | All | | 3.2% | 10.5% | 10.6% | # (*) | All | | 13.0% | 30.3% | 28.2% |
| J.W. | B30 | 8.0% | 1.5% | 9.8% | 10.2% | J.W. | B30 | 25.3% | 5.4% | 34.1% | 27.2% |
| Investment Rate (CMA)* | M40 | 9.7% | 6.5% | 10.8% | 9.6% | Investment Rate (CMA)* | M40 | 24.5% | 15.3% | 22.5% | 27.5% |
| Inv | T30 | 9.8% | 5.0% | 10.4% | 11.8% | Rat | T30 | 28.5% | 17.9% | 30.0% | 32.7% |
| | | | | | | | | | | | |
| Annual I | Return | | cent to 1 | | | 1Y Re | turn | | rcent to | | |
| | | All | B30 | M40 | T30 | | 1 | All | B30 | M40 | T30 |
| E (| All | | 6.4% | 9.1% | 11.6% | Ę (| All | | 10.8% | 32.8% | 32.0% |
| Price omentu (UMD) | B30 | 6.8% | 1.3% | 8.0% | 8.0% | Price omentu (UMD) | B30 | 27.2% | 10.7% | 31.5% | 28.6% |
| Price Momentum (UMD) | M40 | 9.5% | 5.8% | 8.9% | 13.9% | Price Momentum (UMD) | M40 | 34.7% | 2.9% | 42.7% | 40.4% |
| Ž | T30 | 10.6% | 8.9% | 10.5% | 13.2% | Ž | T30 | 19.0% | 21.2% | 19.8% | 20.7% |
| | | | | Russ | 2000 | Perform | ance | | | | |
| All-Tim | e Resı | ılts (Oct | ober 98 | | | CHOIM | | ecent Re | esults (2 | 021) | |
| | | | s Intrinsi | | | 4) (D | | | s Intrinsi | | (VMC) |
| Annual I | Return | All | B30 | M40 | T30 | 1Y Re | eturn | All | B30 | M40 | T30 |
| | All | | 6.7% | 10.0% | 13.3% | m n | All | | 12.2% | 8.2% | 37.7% |
| Financing ield (RMD | B30 | 6.5% | 2.8% | 7.6% | 10.0% | Gi. | B30 | 5.3% | -9.5% | 7.6% | 28.9% |
| nan Id (F | M40 | 10.2% | 7.0% | 10.0% | 13.1% | nar Id (F | M40 | 11.7% | 12.8% | 4.0% | 28.5% |
| Financing Yield (RMD) | T30 | 13.3% | 11.8% | 11.7% | 15.4% | Financing Yield (RMD) | T30 | 42.9% | 68.8% | 20.5% | 50.5% |
| | | 10.070 | 11.070 | 111170 | 10.170 | | | 12.070 | 00.070 | 20.070 | 00.070 |
| Annual I | Return | | Market C | | | 1Y Re | turn | | Market C | | |
| | | All | B30 | M40 | T30 | | | All | B30 | M40 | T30 |
| rice | All | | 10.0% | 11.4% | 9.8% | i j | All | | 33.2% | 27.1% | 12.9% |
| k-to-P (HML) | B30 | 8.8% | 7.3% | 9.8% | 8.9% | k-to-P (HML) | B30 | 1.1% | -2.1% | 0.4% | 2.1% |
| Book-to-Price (HML) | M40 | 10.4% | 9.7% | 11.4% | 10.1% | Book-to-Price (HML) | M40 | 26.1% | 34.6% | 36.6% | 20.5% |
| Bo | T30 | 11.4% | 10.4% | 12.7% | 9.4% | Β̈́Θ | T30 | 41.7% | 55.2% | 41.2% | 37.4% |
| | | Opera | ting Prof | fitability / | (DM/M) | | | Onorg | iting Drof | itability (| DM\\\\ |
| Annual I | Return | All | B30 | M40 | T30 | 1Y Re | turn | All | ting Prof | M40 | T30 |
| + * | All | 7 111 | | | | + * | All | 7 111 | | | |
| MA) | B30 | 7.00/ | 6.1% | 10.8% | 12.2% | MA | B30 | 4.407 | -6.9% | 25.8% | 36.7% |
| CI (CI | M40 | 7.2% | 2.7% | 8.6% | 9.9% | Str (CI | M40 | 4.4% | -20.9% | 16.1% | 32.3% |
| Investment Rate (CMA)* | T30 | 11.6% | 8.0% | 11.4% | 12.9% | Investment Rate (CMA)* | T30 | 25.3% | 2.5% | 26.4% | 33.7% |
| L. | 130 | 11.7% | 8.9% | 11.9% | 12.8% | | 130 | 33.3% | 15.4% | 33.5% | 50.3% |
| Annual I | Paturn | Per | cent to 1 | Target - I | LFY | 1Y Re | turn | Pe | cent to | Target - I | _FY |
| Annuar | Neturn | All | B30 | M40 | T30 | IT KE | tulli | All | B30 | M40 | T30 |
| ٤ | All | | 7.2% | 9.8% | 14.2% | E | All | | -3.7% | 28.1% | 43.7% |
| ntu (D | B30 | 7.4% | -3.1% | 9.1% | 11.5% | ntu (D | B30 | 21.9% | -5.1% | 25.9% | 41.9% |
| Price Momentum (UMD) | M40 | 10.9% | 7.4% | 9.8% | 13.7% | Price Momentum (UMD) | M40 | 24.3% | 4.7% | 28.8% | 35.0% |
| ₽) | T30 | 11.7% | 9.7% | 10.9% | 16.6% | 9 € | T30 | 16.0% | -5.2% | 29.2% | 58.7% |
| _ | | | | | 10.070 | | | 10.070 | U.Z /U | - LU /() | |

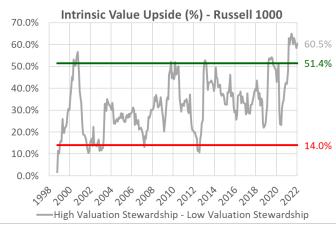
Applied Finance Research: Russell 1000 / Russell 2000 Two-Factor Analysis Independent percentile ranks for Russell 1000 / Russell 2000 constituents that have valid data for each factor Market Cap Weighted Returns from 9/30/98 to 12/31/21, 2021 Returns from 12/31/20 to 12/31/21

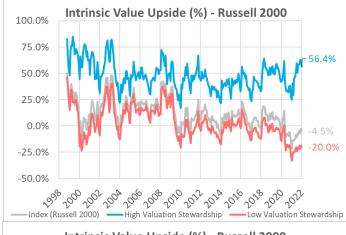
Tactical Valuation: Top / Bottom 30% Factor Portfolios – US Large

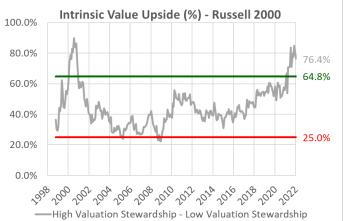


Russell 1000 & Russell 2000: Valuation Stewardship 9/30/1998 - 12/31/2021









Equipped with the review of recent factor performance over the past year, we can also take inventory of the intrinsic value characteristics of these factor portfolios as we head into 2022.

Applied Finance's <u>Valuation Beta</u> research provides motivation for several factors consistent with the valuation and wealth creation principles of the Economic Margin framework. Excess Intrinsic Value captures the overlooked component of a comprehensive intrinsic value estimate that is ignored by "value" shortcuts based on the book-to-price factor. Financing Yield reinterprets the dividend discount framework used by Fama French to motivate independent preferences for high profitability and low growth as a single shareholder yield factor.

In tandem, Excess Intrinsic Value and Financing Yield factors can be used to form Valuation Stewardship portfolios. High Valuation Stewardship simply excludes index constituents with negative Financing Yield characteristics, which is likely a sign of dilution through external financing. We then use the valuation characteristics of each firm to set position sizes in the portfolio. Low Valuation Stewardship portfolios are formed on market cap weights of the negative Financing Yield stocks, as well as firms that could not be included in the High Valuation Stewardship portfolio due to poor valuation traits.

In the Russell 1000, the High Valuation Stewardship portfolio has aggregate intrinsic value upside of 33.5% while Low Valuation Stewardship peers have aggregate upside of -27.0%. This overall valuation gap of 60.5% is slightly below recent levels that reflect all-time valuation gap highs since 1998.

In the Russell 2000, the High Valuation Stewardship portfolio has aggregate intrinsic value upside of 56.4% while low Valuation Stewardship peers have aggregate upside of -20.0%. This overall valuation gap of 76.4% is slightly below recent levels, as well as previous highs observed in the early 2000s.

For comparison purposes, on the following pages we also review the intrinsic value characteristics of commonly studied 30/40/30 factor portfolios in the large and small cap arenas. In the Russell 1000, the valuation gap between high and low Bookto-Price (HML) is 31.5%. Other valuation gap levels include Operating Profitability (RMW) at 22.9%, Investment Rate (CMA) at 31.9% and Momentum (UMD) at -8.0%. Of these, only the Investment Rate valuation gap is historically significant based on a +/- 1.5 standard deviation threshold vs. historical averages.

In the Russell 2000, the valuation gap between high and low Book-to-Price (HML) is 49.2%. Other valuation gap levels include Operating Profitability (RMW) at 82.4%, Investment Rate (CMA) at 53.3% and Momentum (UMD) at 33.3%. Of these, the Operating Profitability, Investment Rate and Momentum valuation gap levels are historically significant based on a +/- 1.5 standard deviation threshold vs. historical averages.

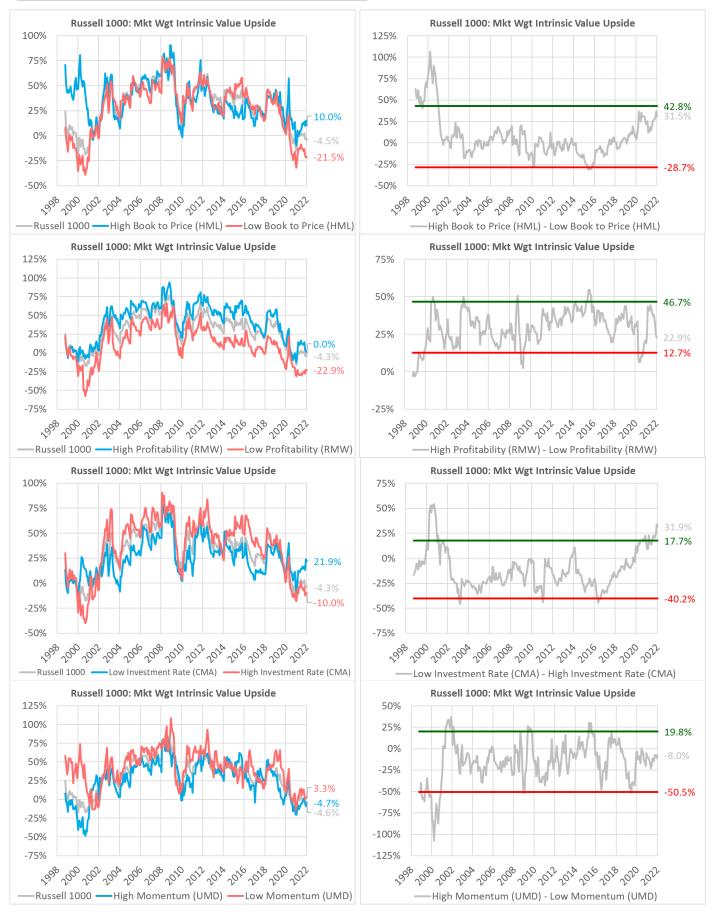
We conclude with an expanded review of popular large cap and small cap style indices which indicates, among these choices, a preference towards small cap value and small/mid cap strategies that exclude unprofitable firms.

Applied Finance Research: Russell 1000 & Russell 2000 constituents. Valuation Stewardship portfolios formed on Excess Intrinsic Value and Financing Yield characteristics, 9/30/98 to 12/31/21, point-in-time data with monthly rebalancing. Chart displays cap-weighted Intrinsic Value (Plus 3) % Upside for indices and investment weight upside for Valuation Stewardship portfolios.

Tactical Valuation: Top / Bottom 30% Factor Portfolios – US Large

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Russell 1000 Factor Valuation 9/30/1998 - 12/31/2021

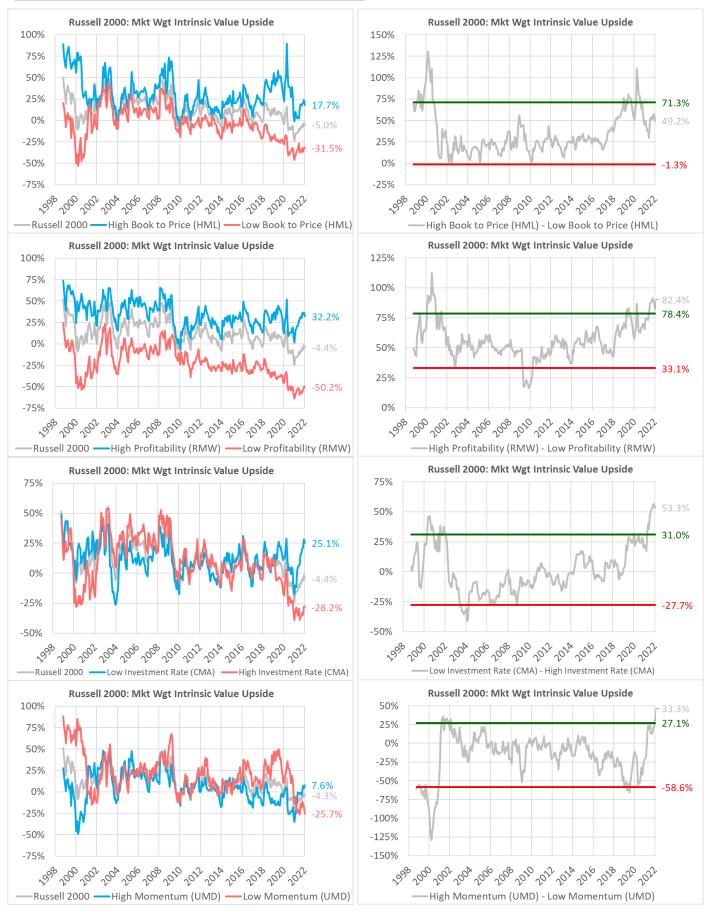


Applied Finance Research: Russell 1000 constituents. Portfolios formed on top 30% and bottom 30% of Book-to-Price, Operating Profitability, Investment Rate, and Price Momentum, 9/30/98 to 12/31/21, point-in-time data with monthly rebalancing. Chart displays cap-weighted Intrinsic Value (Plus 3) % Upside.

Tactical Valuation: Top / Bottom 30% Factor Portfolios – US Small



Russell 2000 Factor Valuation 9/30/1998 - 12/31/2021

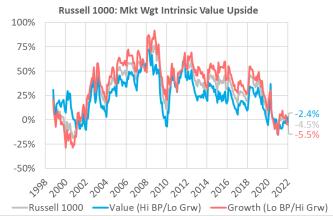


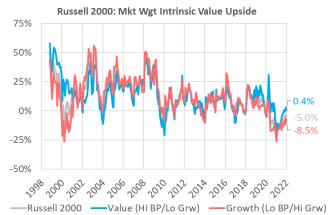
Applied Finance Research: Russell 2000 constituents. Portfolios formed on top 30% and bottom 30% of Book-to-Price, Operating Profitability, Investment Rate, and Price Momentum, 9/30/98 to 12/31/21, point-in-time data with monthly rebalancing. Chart displays cap-weighted Intrinsic Value (Plus 3) % Upside.

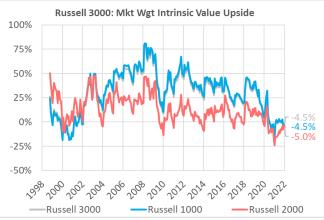
Tactical Valuation: Size, Style, and Portfolio Construction

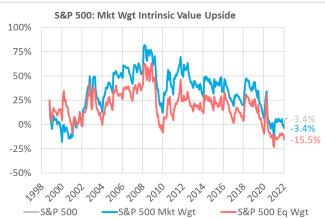
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Size & Style Valuation 9/30/1998 - 12/31/2021









Applied Finance Research: S&P 500, Russell 1000 & Russell 2000 constituents. Value/Growth portfolios formed on top half/bottom half ranks of Book-to-Price & Composite of Sales Growth / Share and EPS Growth, 9/30/98 to 12/31/21, point-in-time data with monthly rebalancing. Chart displays cap-weighted & equal-weighted Intrinsic Value (Plus 3) % Upside.

Shifting our tactical valuation focus towards traditional size & style portfolios, we can explore the aggregate intrinsic value characteristics of popular style methodologies and benchmarks.

We can first approximate Russell's style methodology historically by ranking stocks on book-to-price, 5Y sales growth per share, and EPS+2 growth characteristics to divide an index into cap-weighted value and growth partitions on a top half/bottom half basis. In the Russell 1000, the overall index reflects upside of -4.5%, while the aggregate upside is -2.4% for value and -5.5% for growth. In the Russell 2000, the overall index reflects aggregate upside of -5.0%; small/mid cap value stocks offer improved valuation characteristics of 0.4% vs. -8.5% for growth peers.

Our third chart compares valuation characteristics of the Russell 1000 and Russell 2000 universes. Recently, the valuation gap between large cap (-4.5%) and small cap (-5.0%) indices has narrowed. Shifting focus to the S&P 500, a cap-weight (-3.4%) portfolio of index constituents continues to offer elevated intrinsic value upside vs. an equal-weight (-15.5%) alternative.

We can also study the current intrinsic value characteristics of an expanded set of style methodologies and popular benchmarks using the actual investment weights of published ETF holdings as of the end of 2021 Q4. Under Morningstar's style methodology (which expands to 10 factors vs. the three used by Russell), value is more attractive than growth across each size tier, with a widening valuation gap in smaller arenas. Large cap benchmarks (QQQ/IVV) offer mildly improved intrinsic value upside compared to more diversified (IWB)/smaller cap (IWM) alternatives. As we reviewed earlier, S&P's methodology that excludes unprofitable firms improves intrinsic value upside in mid (IJH) and small (IJR) indices.

| | | Intrinsic | | | |
|--------------------------------|-----------|-----------|-----------|----------|---------|
| Benchmark | Equity | Value | Financing | Dividend | EM+1 |
| Delicilitation | Positions | Upside | Yield | Yield | ⊏IVI+ I |
| | | (%) | | | |
| Nasdaq 100 (QQQ) | 101 | -2.7% | 1.1% | 0.6% | 10.3% |
| S&P 500 Growth (IVW) | 239 | -7.5% | 0.6% | 0.7% | 12.5% |
| S&P 500 (IVV) | 505 | -3.4% | 0.5% | 1.3% | 8.6% |
| S&P 500 Value (IVE) | 449 | 1.3% | 0.3% | 2.0% | 4.2% |
| S&P 400 Growth (IJK) | 232 | -1.2% | -0.2% | 0.8% | 6.7% |
| S&P 400 (IJH) | 400 | 8.8% | -0.1% | 1.3% | 4.4% |
| S&P 400 Value (IJJ) | 299 | 19.1% | 0.1% | 1.7% | 2.1% |
| S&P 600 Growth (IJT) | 330 | 6.6% | -0.7% | 0.8% | 4.2% |
| S&P 600 (IJR) | 601 | 8.0% | -0.2% | 1.2% | 2.1% |
| S&P 600 Value (IJS) | 457 | 10.3% | 0.4% | 1.6% | -0.2% |
| Russell 1000 Growth (IWF) | 502 | -11.7% | 0.9% | 0.7% | 12.1% |
| Russell 1000 (IWB) | 1030 | -4.5% | 0.3% | 1.3% | 7.9% |
| Russell 1000 Value (IWD) | 853 | 3.8% | -0.4% | 1.9% | 3.1% |
| Russell 2000 Growth (IWO) | 1243 | -20.8% | -2.6% | 0.4% | 1.4% |
| Russell 2000 (IWM) | 2038 | -4.6% | -2.2% | 1.0% | 0.7% |
| Russell 2000 Value (IWN) | 1450 | 11.5% | -1.9% | 1.6% | -0.1% |
| Russell 3000 (IWV) | 2746 | -4.4% | 0.1% | 1.2% | 7.5% |
| Morningstar Large Growth (JKE) | 498 | -18.5% | 0.3% | 0.4% | 9.4% |
| Morningstar Large (JKD) | 792 | -5.3% | 0.3% | 1.2% | 7.9% |
| Morningstar Large Value (JKF) | 563 | 7.6% | 0.3% | 2.0% | 6.6% |
| Morningstar Mid Growth (JKH) | 367 | -20.7% | -1.1% | 0.6% | 4.2% |
| Morningstar Mid (JKG) | 564 | -2.7% | -0.9% | 1.3% | 4.0% |
| Morningstar Mid Value (JKI) | 385 | 14.8% | -0.8% | 2.0% | 4.0% |
| Morningstar Small Growth (JKK) | 1179 | -30.0% | -2.8% | 0.5% | -0.8% |
| Morningstar Small (JKJ) | 2009 | -1.8% | -1.8% | 1.1% | 0.6% |
| Morningstar Small Value (JKL) | 1231 | 25.1% | -0.4% | 1.8% | 2.0% |

Applied Finance Research: Weighted Intrinsic Value (Plus 3) % Upside for style indices & benchmarks. Benchmark constituents and weights provided by iShares ETF daily reports as of 12/31/2021.

Concentration of Top 5 Market Cap Stocks in S&P 500

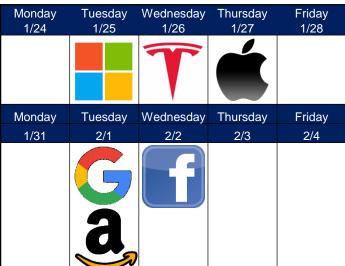


| 2021 Q4 Return Trends | Market Weight | | | Eq | ual Wei | ght | Company Analysis | | | | |
|-------------------------|---------------|-------|-------|-------|---------|-------|------------------|--|----------|--|--|
| | 9/30- | 11/8- | | 9/30- | 11/8- | | Mkt Cap | | % Due to | | |
| Market Cap Analysis | 11/8 | 12/31 | Q4 | 11/8 | 12/31 | Q4 | (\$B) | Biggest Contributors | Top 5 | | |
| Top 5 Largest Stocks | 9.8% | 3.2% | 13.3% | 8.7% | 2.0% | 10.8% | 8869 | AAPL (25.7%), MSFT (19.5%), GOOGL (8.4%), AMZN (1.5%), FB (-0.9%) | 100.0% | | |
| Next 95 Largest Stocks | 9.9% | -0.1% | 9.8% | 8.3% | 0.2% | 8.6% | 18408 | TSLA (36.3%), NVDA (42.0%), UNH (28.9%), HD (26.9%), PFE (38.5%) | 43.5% | | |
| All Remaining Stocks | 8.5% | -2.2% | 6.2% | 8.9% | -6.6% | 1.7% | 20998 | F (47.4%), MU (31.4%), ZM (-29.7%), MRVL (45.2%), LRCX (26.6%) | 5.7% | | |
| All Russell 3000 Stocks | 9.3% | -0.4% | 8.9% | 8.9% | -6.4% | 1.9% | 48275 | AAPL (25.7%), MSFT (19.5%), TSLA (36.3%), NVDA (42.0%), GOOGL (8.4%) | 38.7% | | |

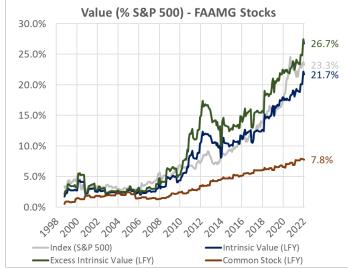
Applied Finance Research: Russell 3000 Size Analysis: AFG Data as of 12/31/21. Market Cap and Market Weight data based on Market Cap data as of 9/30/21 & 11/8/21.



S&P 500 Top 5 Market Cap Constituent Analysis, 9/30/98 to 12/31/21. Line Graph reflects calendar month snapshots of cap-weight Intrinsic Value (Plus 3) % Upside characteristics of top 5 stocks by market cap & their combined market cap weight within the S&P 500.



Estimated Earnings Date provided by Zack's Research, as of 1/12/2021. TSLA/AMZN earnings dates are preliminary estimates



Applied Finance Research: AAPL, MSFT, AMZN, GOOGL & FB value contribution to the overall S&P 500, 9/30/98 to 12/31/21. Line charts reflect alternative value weights (market value, book value, intrinsic value & Excess Intrinsic Value) of FAAMG stocks as a percentage of total value of point-in-time S&P 500 constituents as of each calendar month end. Intrinsic Value LFY assumes EM decay after the most recent fiscal year.

The five largest stocks (AAPL, MSFT, GOOGL, AMZN, FB) led US market returns in Q4, gaining 13.3% on a cap-weight basis vs. 7.9% for all other Russell 3000 constituents. In 2021, these five largest stocks gained 35.3% while all other Russell 3000 stocks gained 23.4%. By mid-October, TSLA surpassed FB as the fifth largest stock and continues to remain in the top 5 at year end.

At the start of 2022, the top 5 US stocks by market cap (AAPL, MSFT, GOOGL, AMZN, TSLA) now represent 23.6% of the S&P 500's total market cap. Due to Q4 appreciation of AAPL/MSFT and inclusion of TSLA, the intrinsic value upside of the top 5 megacaps has fallen from 19.1% on 9/30/21 to -15.1% as of 12/31/21.

Due to the impact that these stocks have on cap-weighted benchmarks, we will continue to review their valuation prospects on a quarterly basis. Many investors presume that all these stocks are due to underperform based on their large market caps, expensive GAAP accounting-based price multiples and high rates of investment, but we can better identify each firm's investment prospects and potential impact on equity benchmarks by studying each stock's intrinsic value contribution and implied expectations.

It was useful in 2021 to acknowledge the compelling intrinsic value levels of these megacap stocks as they propelled overall market returns higher. While we no longer observe significant upside, it's worth noting that current intrinsic value levels are nowhere near tech bubble levels of -49.9% observed at the start of 2000. Next quarter's update may also change dramatically, as it will include 2021 annual reports for GOOG, AMZN, TSLA and FB which will fully capture the strong revenue growth and margin improvement already delivered through 2021 Q3.

FAAMG Stocks: Intrinsic Value Contribution

FAAMG stocks contribute 23.3% of the S&P 500's total market cap, 21.7% of intrinsic value (based on LFY financial statement data), 7.8% of book value, and 26.7% of intrinsic value in excess of book value. We have excluded TSLA, as their market value is almost entirely derived from future growth and profitability improvements.

Further incorporating forecast data into our intrinsic value analysis will allow us to compare consensus estimates against the implied expectations embedded in each firm's stock price at the end of 2021. This is especially important for GOOGL, AMZN, TSLA and FB due to their massive EPS and revenue growth expectations.

| Ticker | EPS LFY (adjusted for Special Items) | Consensus '24 Median EPS | EPS Growth | Revenue LFY (\$B) | Consensus '24 Revenue (\$B) | Revenue Growth |
|--------|--|--------------------------------|---------------|----------------------|-----------------------------------|-------------------|
| AAPL | \$5.76 | \$6.93 | 20.2% | 365.8 | 436.5 | 19.3% |
| MSFT | \$8.02 | \$11.57 | 44.2% | 168.1 | 244.1 | 45.2% |
| GOOGL | \$52.43 | \$181.86 | 246.8% | 182.5 | 409.6 | 124.4% |
| AMZN | \$42.41 | \$89.71 | 111.5% | 386.1 | 749.7 | 94.2% |
| TSLA | \$0.72 | \$12.72 | 1670.3% | 31.5 | 109.3 | 246.5% |
| FB | \$10.23 | \$19.43 | 90.0% | 86.0 | 196.1 | 128.2% |

Applied Finance Research: Consensus EPS and Revenue forecasts through 2024. Consensus EPS & Revenue data as of 12/31/2021 provided by Zacks Investment Research, Inc.

Concentration of Top 5 Market Cap Stocks in S&P 500 (Continued)



Apple Inc (AAPL) Intrinsic Value Contribution & Implied Expectations



Applied Finance Research: AAPL value contribution to the overall S&P 500, 9/30/98 to 12/31/21. Alternative value weights (market value, book value, intrinsic value & Excess Intrinsic Value) as a percentage of total value of point-in-time S&P 500 constituents as of each calendar month end. Intrinsic Value LFY assumes EM decay after the most recent fiscal year.



Applied Finance Research: AAPL Implied Expectations (Implied Sales Growth based on 12/31/21 closing prices, assuming R4Q EBITDA (adjusted for non-operating income) used as EBITDA forecast and asset turns based on 2021 asset turn levels.

AAPL contributes 6.8% of the S&P 500's total market cap, 6.5% of intrinsic value (based on LFY financial statement data), 0.8% of book value, and 8.6% of intrinsic value in excess of book value. The recent jump in intrinsic value contribution is partially due to AAPL's September fiscal year end and will likely normalize in early 2022 once firms with December fiscal year ends report their 2021 results.

Implied sales growth for AAPL from 2022 forward is 8.8%, which is 3.5% higher than consensus 2022 forecasts of 5.3%. In 2021, AAPL's Economic Margins jumped from 12.4% to 21.4%, their highest level since 2012. Due to substantially higher Economic Margins, AAPL's Economic Profit Horizon has fallen from 26 years in 2019 to 20 years now.

While higher margins are typically difficult to maintain due to lower returns on incremental investment and increased competition, AAPL's recent increase in economic profitability is due to the expansion of their higher margin service segment, as well as substantial increases in revenue and cash flow despite minimal change in invested capital. It would be prudent to first confirm that AAPL will be able to sustain these higher margins despite the strength of their competitive advantages. If it is deemed reasonable to assume an above average Economic Profit Horizon of 24 years, implied sales growth falls to 0.70%.

Microsoft Corp (MSFT) Intrinsic Value Contribution & Implied Expectations



Applied Finance Research: MSFT value contribution to the overall S&P 500, 9/30/98 to 12/31/21. Alternative value weights (market value, book value, intrinsic value & Excess Intrinsic Value) as a percentage of total value of point-in-time S&P 500 constituents as of each calendar month end. Intrinsic Value LFY assumes EM decay after the most recent fiscal year.



Applied Finance Research: MSFT Implied Expectations (Implied Sales Growth based on 12/31/21 closing prices, assuming R4Q EBITDA (adjusted for non-operating income) used as EBITDA forecast and asset turns based on 2022 consensus sales forecasts / total assets projected on YTD asset growth

MSFT contributes 5.6% of the S&P 500's total market cap, 5.2% of intrinsic value (based on LFY financial statement data), 1.7% of book value, and 6.4% of intrinsic value in excess of book value. Similar to AAPL, the recent jump in valuation contribution is partially due to MSFT's June fiscal year end and will likely normalize in early 2022 once firms with December fiscal year ends report their 2021 results.

Implied sales growth for MSFT from 2022 forward is 15.2%, which is 0.8% lower than consensus 2022 forecasts of 16.0%. In 2021, MSFT's Economic Margins improved from 12.7% to 15.0%, their highest level since 2012. Mildly higher EMs coincide with a mild drop in their Economic Profit Horizon from 27 years in 2019 to 25 years now.

Due diligence in the AAPL example led us to consider an adjustment to the default Economic Profit Horizon (given that a 20-year period is "average" for Russell 1000 firms and understates the competitive advantages and network effects that these megacap firms have developed). For MSFT, it is reasonable to accept the slightly lower profit horizon of 25 years as it continues to reflect above-average levels compared to other Russell 1000 firms.

Concentration of Top 5 Market Cap Stocks in S&P 500 (Continued)



Alphabet Inc. (GOOGL) Intrinsic Value Contribution & Implied Expectations



Applied Finance Research: GOOGL value contribution to the overall S&P 500, 3/31/06 to 12/31/21. Alternative value weights (market value, book value, intrinsic value & Excess Intrinsic Value) as a percentage of total value of point-in-time S&P 500 constituents as of each calendar month end. Intrinsic Value LFY assumes EM decay after the most recent fiscal year.



Applied Finance Research: GOOGL Implied Expectations. Implied Sales Growth based on 12/31/21 closing prices, assuming R4Q EBITDA (adjusted for non-operating income) used as EBITDA forecast and asset turns based on 2021 consensus sales forecasts / total assets projected on YTD asset growth

GOOGL contributes 4.5% of the S&P 500's total market cap, 3.8% of intrinsic value (based on LFY financial statement data), 2.7% of book value, and 4.1% of intrinsic value in excess of book value. Through 2021 Q3, GOOGL has delivered significant gains in revenue and margins which indicate that these valuation contributions should increase once financial statement data from their next annual report is filed.

Implied sales growth for GOOGL from 2022 forward is 3.6%, which is 13.3% lower than consensus 2022 forecasts of 16.9%. Based on 2021 forecasts, GOOGL's Economic Margins are expected to improve from 7.8% to nearly 16%, which would be the highest level since 2007. Meanwhile, their Economic Profit Horizon has fallen from 25 years in 2019 to 21 years now.

It will be important for investors to monitor the sustainability of GOOGL's recent levels of higher profitability, but this decision does not alter an investment thesis formed on implied expectations. Implied sales are already significantly below consensus forecasts using a 21-year Economic Profit Horizon. If investors believe it is prudent to assume a longer than "average" profit horizon, GOOGL's implied sales growth falls to -2.0% when a 24-year assumption is applied.

Amazon.com Inc (AMZN) Intrinsic Value Contribution & Implied Expectations



Applied Finance Research: AMZN value contribution to the overall S&P 500, 11/30/05 to 12/31/21 Alternative value weights (market value, book value, intrinsic value & Excess Intrinsic Value) as a percentage of total value of point-in-time S&P 500 constituents as of each calendar month end. Intrinsic Value LFY assumes EM decay after the most recent fiscal year.



Applied Finance Research: AMZN Implied Expectations (Implied Sales Growth based on 12/31/21 closing prices, assuming R4Q EBITDA (adjusted for non-operating income) used as EBITDA forecast and asset turns based on 2021 consensus sales forecasts / total assets projected on YTD asset growth

AMZN contributes 3.9% of the S&P 500's total market cap, 2.2% of intrinsic value (based on LFY financial statement data), 1.1% of book value, and 2.6% of intrinsic value in excess of book value.

Implied sales growth for AMZN from 2022 forward is 14.0%, which is 3.6% lower than consensus 2022 forecasts of 17.6%. Based on 2021 forecasts, AMZN's Economic Margins are anticipated to be comparable to 2020 levels of 6.7%. Recent margin stability has elevated AMZN's Economic Profit Horizon from 25 years in 2019 to 27 years now.

In case investors are concerned about AMZN's elevated Economic Profit Horizon compared to other megacap firms studied in this format, we can adjust the horizon to 24 years and note that implied sales increase to 16.2% from 2022 forward, which is within 1.4% of consensus forecasts.

Concentration of Top 5 Market Cap Stocks in S&P 500 (Continued)

Tesla Inc. (TSLA) Intrinsic Value Contribution & Implied Expectations



Applied Finance Research: TSLA Implied Expectations. Implied Sales Growth based on 12/31/21 closing prices, assuming R4Q EBITDA (adjusted for non-operating income) used as EBITDA forecast and asset turns based on 2021 consensus sales forecasts / total assets projected on YTD asset growth



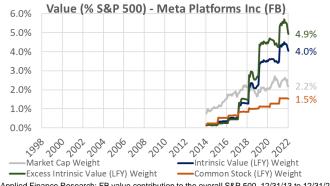
Applied Finance Research: TSLA Implied Expectations. Implied EBITDA Margin based on 12/31/21 closing prices, assuming consensus revenue forecasts and asset turns based on 2021 consensus sales forecasts / total assets projected on YTD asset growth

TSLA contributes 2.5% of the S&P 500's total market cap, 0.1% of intrinsic value (based on LFY financial statement data), 0.3% of book value, and 0.1% of intrinsic value in excess of book value. Through 2021 Q3, TSLA has delivered significant revenue and EBITDA expansion; their valuation contribution should increase once 2021 full year data is available. Unlike other megacap stocks reviewed here, nearly all of TSLA's market value is derived from forecasts that assume significant growth and margin improvement.

In our first model, implied sales growth for TSLA from 2022 forward is 77.9%, which is 38.2% higher than consensus 2022 forecasts of 39.7%. This analysis includes a revision of the Economic Profit Horizon from 16 years to 24 years to include competitive advantages TSLA has potentially built in their loyal customer base and technology but not captured by the inputs in default profit horizon assumptions.

The bull case for TSLA assumes margin improvement on top of massive revenue growth. (In Q3, EBITDA margins reached 20.5%) Using consensus sales forecasts, we can instead solve for implied EBITDA margins, which are 25.3% from 2022 forward. This is much higher than the margins delivered by legacy automakers, and it may be difficult for TSLA to further expand EBITDA margins as competition accelerates in the EV space. Taken together, this analysis provides a sense of the revenue growth, margin expansion and profit horizon embedded in TSLA's current market price.

Meta Platforms, Inc (FB) Intrinsic Value Contribution & Implied Expectations



Applied Finance Research: FB value contribution to the overall S&P 500, 12/31/13 to 12/31/21. Alternative value weights (market value, book value, intrinsic value & Excess Intrinsic Value) as a percentage of total value of point-in-time S&P 500 constituents as of each calendar month end. Intrinsic Value LFY assumes EM decay after the most recent fiscal year.



Applied Finance Research: FB Implied Expectations (Implied Sales Growth based on 12/31/21 closing prices, assuming R4Q EBITDA (adjusted for non-operating income) used as EBITDA forecast and asset turns based on 2021 consensus sales forecasts / total assets projected on YTD asset growth

FB contributes 2.2% of the S&P 500's total market cap, 4.0% of intrinsic value (based on LFY financial statement data), 1.5% of book value, and 4.9% of intrinsic value in excess of book value.

Implied sales growth for FB from 2022 forward is -9.1%, which is 28.1% lower than consensus 2022 forecasts of 19.0%. Based on 2021 forecasts, FB's Economic Margins are expected to increase from 15.2% to nearly 18%. FB's Economic Profit Horizon has also mildly improved from 23 years in 2019 to 24 years now.

FB's recent announcement that they plan on spending significant levels of capex on investment in the metaverse will have a material impact on future cash flows. High levels of free cash flow had been used on share repurchases that lowered outstanding shares from 2.91B at the end of 2017 to 2.79B through the end of 2021 Q3; much of this excess cash flow will now likely be routed towards capex instead. The success of this initiative plays a material role in determining if FB will be able to sustain high levels of economic profitability over this 24-year profit horizon.

Top 100 US Stocks by Market Cap - 2021 Q4



| 2021 Q4 Return Trends | Mai | rket Wei | ght | Eq | ual Wei | ght | | Company Analysis | |
|-------------------------|-------|----------|-------|-------|---------|-------|---------|--|----------|
| | 9/30- | 11/8- | | 9/30- | 11/8- | | Mkt Cap | | % Due to |
| Market Cap Analysis | 11/8 | 12/31 | Q4 | 11/8 | 12/31 | Q4 | (\$B) | Biggest Contributors | Top 5 |
| Top 5 Largest Stocks | 9.8% | 3.2% | 13.3% | 8.7% | 2.0% | 10.8% | 8869 | AAPL (25.7%), MSFT (19.5%), GOOGL (8.4%), AMZN (1.5%), FB (-0.9%) | 100.0% |
| Next 95 Largest Stocks | 9.9% | -0.1% | 9.8% | 8.3% | 0.2% | 8.6% | 18408 | TSLA (36.3%), NVDA (42.0%), UNH (28.9%), HD (26.9%), PFE (38.5%) | 43.5% |
| All Remaining Stocks | 8.5% | -2.2% | 6.2% | 8.9% | -6.6% | 1.7% | 20998 | F (47.4%), MU (31.4%), ZM (-29.7%), MRVL (45.2%), LRCX (26.6%) | 5.7% |
| All Russell 3000 Stocks | 9.3% | -0.4% | 8.9% | 8.9% | -6.4% | 1.9% | 48275 | AAPL (25.7%), MSFT (19.5%), TSLA (36.3%), NVDA (42.0%), GOOGL (8.4%) | 38.7% |

Applied Finance Research: Russell 3000 Size Analysis: AFG Data as of 12/31/21. Market Cap and Market Weight data based on Market Cap data as of 9/30/21 & 11/8/21.

Continuing the theme regarding performance from megacap stocks, we can expand our focus to review the performance of the 100 largest stocks in the US in 2021 Q4. The top 5 stocks appreciated by 13.3% in Q4, while the next 95 largest stocks appreciated by 9.8% and all remaining stocks appreciated by 6.2% on a cap-weighted basis.

In Q4, deviations from overall market returns in the top 100 market cap stocks were most common in Technology, Health Care, Communication and Industrials. In Technology, QCOM, NVDA, AMD, AVGO, ACN, AAPL, ADP and AMAT appreciated by more than 20% while SQ, PYPL and CRM declined by more than -5%. In Health Care, PFE, UNH, ABBV, ZTS, ANTM and CVS appreciated by more than 20% while MRNA and MDT declined by more than -5%. In Communication, no stocks appreciated by 20%, but CHTR, CMCSA, TMUS, DIS and T declined by more than -5%. In Industrials, UNP appreciated by 20% while BA, GE, and UBER declined by more than -5%.

Other notable stocks that appreciated by at least 20% last quarter include TSLA, PLD, LOW, HD, COST and EL. Other notable laggards that declined by at least -5% in Q4 include C.

| | | | Mkt Cap - | | | | | Mkt Cap - | |
|--------|--------------------------------------|---------------|-----------|-----------|--------|--------------------------|---------------|-----------|-----------|
| Ticker | Name | Sector | 9/30/21 | Q4 Return | Ticker | Name | Sector | 9/30/21 | Q4 Return |
| AAPL | APPLE INC. | Technology | 2342808 | 25.7% | MRNA | MODERNA INC | Health Care | 155098 | |
| MSFT | MICROSOFT CORPORATION | Technology | 2119757 | 19.5% | NEE | NEXTERA ENERGY INC | Utilities | 154056 | |
| | ALPHABET INC | Communication | 1784941 | 8.4% | LIN | LINDE PLC | Materials | 151505 | |
| AMZN | AMAZON.COM, INC. | Discretionary | 1662230 | 1.5% | PM | PHILIP MORRIS INTL | Staples | 147738 | |
| FB | META PLATFORMS INC | Communication | 959116 | -0.9% | INTU | INTUIT INC. | Technology | 147413 | |
| TSLA | TESLA INC | Discretionary | 763073 | 36.3% | HON | HONEYWELL INTERNATIONAL | | 146558 | -1.3% |
| BRKB | BERKSHIRE HATHAWAY INC. | Financials | 617000 | 9.5% | QCOM | QUALCOMM INCORPORATED | 0, | 145490 | |
| NVDA | NVIDIA CORPORATION | Technology | 517072 | 42.0% | С | CITIGROUP INC. | Financials | 142240 | -13.3% |
| JPM | JPMORGAN CHASE & CO. | Financials | 489131 | -2.7% | LOW | LOWE'S COMPANIES INC. | Discretionary | 141799 | |
| V | VISA INCORPORATION | Technology | 439709 | -2.5% | SCHW | CHARLES SCHWAB CORP | Financials | 137508 | 15.7% |
| JNJ | JOHNSON & JOHNSON | Health Care | 425066 | 6.6% | CHTR | CHARTER COMMUNICATIONS | | 133742 | -10.4% |
| WMT | WALMART INC | Staples | 389009 | 4.2% | AXP | AMERICAN EXPRESS CO | Financials | 133689 | -2.1% |
| UNH | UNITEDHEALTH GROUP INC | Health Care | 368468 | 28.9% | BMY | BRISTOL-MYERS SQUIBB | Health Care | 131476 | |
| BAC | BANK OF AMERICA CORP | Financials | 360280 | 5.3% | SBUX | STARBUCKS CORPORATION | Discretionary | 130056 | |
| HD | HOME DEPOT INC | Discretionary | 346642 | 26.9% | RTX | RAYTHEON TECHNOLOGIES | Industrials | 129618 | |
| MA | MASTERCARD, INC. | Technology | 343508 | 3.5% | BA | BOEING CO | Industrials | 128857 | -8.5% |
| PG | PROCTER & GAMBLE CO | Staples | 339672 | 17.7% | UNP | UNION PACIFIC CORP | Industrials | 127985 | 29.2% |
| PYPL | PAYPAL HOLDINGS INC | Technology | 305746 | -27.5% | BLK | BLACKROCK, INC | Financials | 127727 | 9.7% |
| DIS | WALT DISNEY CO | Communication | 301292 | -8.4% | GS | GOLDMAN SACHS GROUP INC | Financials | 127500 | 1.7% |
| ADBE | ADOBE INC | Technology | 274619 | -1.5% | AMD | ADVANCED MICRO DEVICES | Technology | 124817 | 39.8% |
| NFLX | NETFLIX INC | Communication | 270134 | -1.3% | IBM | INTL BUSINESS MACHINES | Technology | 124526 | 2.1% |
| CRM | SALESFORCE.COM, INC. | Technology | 265253 | -6.3% | NOW | SERVICENOW INC | Technology | 123272 | 4.3% |
| CMCSA | COMCAST CORPORATION | Communication | 256704 | -9.6% | AMGN | AMGEN INC. | Health Care | 121125 | 6.7% |
| XOM | EXXON MOBIL CORP | Energy | 249044 | 5.5% | AMT | AMERICAN TOWER CORP | Real Estate | 120770 | 10.8% |
| PFE | PFIZER INC. | Health Care | 240813 | 38.5% | ISRG | INTUITIVE SURGICAL, INC. | Health Care | 118005 | 8.4% |
| ORCL | ORACLE CORPORATION | Technology | 238997 | 0.4% | AMAT | APPLIED MATERIALS, INC. | Technology | 116243 | 22.4% |
| csco | CISCO SYSTEMS INC | Technology | 229379 | 17.2% | GE | GENERAL ELECTRIC CO | Industrials | 113092 | -8.2% |
| NKE | NIKE INC. | Discretionary | 229173 | 15.0% | TGT | TARGET CORPORATION | Discretionary | 112017 | 1.5% |
| KO | COCA-COLA CO | Staples | 226408 | 13.7% | cvs | CVS HEALTH CORP | Health Care | 111846 | 22.3% |
| TMO | THERMO FISHER SCIENTIFIC | Health Care | 224772 | 16.8% | SQ | SQUARE INC | Technology | 109805 | -32.7% |
| VZ | VERIZON COMMUNICATIONS | Communication | 223608 | -2.7% | EL | ESTEE LAUDER COMPANIES | Staples | 108502 | 23.6% |
| LLY | ELI LILLY AND COMPANY | Health Care | 221016 | 19.9% | CAT | CATERPILLAR INC. | Industrials | 105098 | 8.3% |
| DHR | DANAHER CORPORATION | Health Care | 217309 | 8.1% | DE | DEERE & COMPANY | Industrials | 103892 | 2.6% |
| INTC | INTEL CORPORATION | Technology | 216157 | -2.7% | SPGI | S&P GLOBAL INC | Financials | 102398 | 11.3% |
| ABT | ABBOTT LABORATORIES | Health Care | 209423 | 19.6% | MMM | 3M COMPANY | Industrials | 101505 | 2.1% |
| PEP | PEPSICO INC. | Staples | 207866 | 16.3% | SYK | STRYKER CORPORATION | Health Care | 99449 | 1.7% |
| ACN | ACCENTURE PLC | Technology | 203133 | 30.0% | TEAM | ATLASSIAN CORPORATION | Technology | 98500 | -2.6% |
| AVGO | BROADCOM INC | Technology | 199791 | 38.1% | BKNG | BOOKING HOLDINGS INC | Discretionary | 97470 | 1.1% |
| COST | COSTCO WHOLESALE CORP | Staples | 198676 | 26.5% | LMT | LOCKHEED MARTIN CORP | Industrials | 95564 | 3.9% |
| CVX | CHEVRON CORPORATION | Energy | 196196 | 17.0% | PLD | PROLOGIS INC | Real Estate | 92741 | 34.8% |
| Т | AT&T INC. | Communication | 192847 | -7.2% | ZTS | ZOETIS INC | Health Care | 92063 | |
| WFC | WELLS FARGO & COMPANY | Financials | 190652 | 3.8% | ANTM | ANTHEM INC | Health Care | 90934 | |
| ABBV | ABBVIE INC | Health Care | 190609 | 27.0% | SNOW | SNOWFLAKE INC | Technology | 90906 | |
| MRK | MERCK & CO. , INC. | Health Care | 190235 | 3.0% | COP | CONOCOPHILLIPS | Energy | 90749 | 7.5% |
| MCD | MCDONALD'S CORP | Discretionary | 180061 | 11.8% | USB | US BANCORP | Financials | 88126 | |
| MS | MORGAN STANLEY | Financials | 178503 | 1.6% | GILD | GILEAD SCIENCES, INC. | Health Care | 87592 | 5.0% |
| TXN | TEXAS INSTRUMENTS INC | Technology | 177426 | -1.3% | ADP | AUTOMATIC DATA PROCESS | Technology | 84706 | |
| MDT | MEDTRONIC PLC | Health Care | 168554 | -17.0% | UBER | UBER TECHNOLOGIES INC | Industrials | 84238 | |
| TMUS | T-MOBILE US INC | Communication | 159434 | -9.2% | MO | ALTRIA GROUP, INC. | Staples | 83998 | 6.1% |
| UPS | UNITED PARCEL SERVICE | Industrials | 158737 | 18.3% | PNC | PNC FINANCIAL SERVICES | Financials | 83147 | 3.1% |
| | inanco Possarch: Top 100 US Stacks h | | | | | | i manoidio | 03147 | J. 1 /0 |

Applied Finance Research: Top 100 US Stocks by 9/30/21 Market Cap: AFG Data as of 12/31/21. 2021 Q4 Returns are 9/30/21 to 12/31/21.

Top 100 US Stocks by Market Cap – 2021



| 2021 Q4 Return Trends | Mar | ket We | ight | Eq | ual Wei | ght | | Company Analysis | | | |
|-------------------------|--------|--------|-------|--------|---------|-------|---------|---|--------|--|--|
| | 12/31- | 6/30- | | 12/31- | 6/30- | | Mkt Cap | kt Cap | | | |
| Market Cap Analysis | 6/30 | 12/31 | 2021 | 6/30 | 12/31 | 2021 | (\$B) | Biggest Contributors | Top 5 | | |
| Top 5 Largest Stocks | 16.3% | 16.3% | 35.3% | 19.6% | 13.4% | 35.6% | 7538 | MSFT (52.5%), AAPL (34.6%), GOOGL (65.3%), FB (23.1%), AMZN (2.4%) | 100.0% | | |
| Next 95 Largest Stocks | 13.2% | 10.3% | 24.9% | 14.8% | 8.6% | 24.7% | 16267 | NVDA (125.5%), TSLA (49.8%), HD (59.5%), BRKB (29.0%), UNH (45.2%) | 30.0% | | |
| All Remaining Stocks | 15.9% | 5.3% | 22.1% | 23.2% | 0.0% | 23.4% | 17904 | MRNA (143.1%), F (137.5%), SCHW (60.2%), COP (86.7%), LRCX (53.7%) | 5.6% | | |
| All Russell 3000 Stocks | 15.0% | 9.3% | 25.6% | 22.9% | 0.3% | 23.4% | 41708 | MSFT (52.5%), AAPL (34.6%), GOOGL(65.3%), NVDA(125.5%), TSLA(49.8%) | 29.8% | | |

Applied Finance Research: Russell 3000 Size Analysis: AFG Data as of 12/31/21. Market Cap and Market Weight data based on Market Cap data as of 12/31/20 & 6/30/21.

We can also review the performance of the 100 largest stocks in the US for the entire 2021 calendar year. The top 5 stocks appreciated by 35.3% in 2021, while the next 95 largest stocks appreciated by 24.9% and all remaining stocks appreciated by 22.1% on a cap-weighted basis.

In 2021, deviations from overall market returns in the top 100 market cap stocks were most common in Technology, Communication and Health Care. In Technology, NVDA, AMAT, INTU, ACN, AMD, AVGO and MSFT appreciated by more than 50% while ZM, SQ, FIS, PYPL and FISV declined by more than -5%. In Communication, GOOGL appreciated by more than 50% while DIS, TMUS, T and VZ declined by more than -5%. In Health Care, PFE, LLY and CVS appreciated by more than 50% while MDT declined by more than -5%.

Other notable stocks that appreciated by at least 50% in 2021 include PLD, LOW, WFC, HD, XOM and COST. Other notable laggards that declined by at least -5% in 2021 include UBER and BA.

| Ticker | Name | Sector | Mkt Cap - 12/31/20 | 2021 Return | Ticker | Name | Sector | Mkt Cap - 12/31/20 | 2021 Return |
|-----------|--------------------------|---------------|-----------------------|----------------|--------|--------------------------------------|-----------------------|-----------------------|----------------|
| AAPL | APPLE INC. | Technology | 2252647 | 34.6% | UPS | UNITED PARCEL SERVICE | Industrials | 145430 | 30.0% |
| MSFT | MICROSOFT CORPORATION | Technology | 1683942 | 52.5% | UNP | UNION PACIFIC CORP | Industrials | 140555 | 23.3% |
| AMZN | AMAZON.COM, INC. | ٠, | 1634979 | 2.4% | BMY | BRISTOL-MYERS SQUIBB CO | Health Care | 140188 | 2.9% |
| | ALPHABET INC | Discretionary | 1187806 | 65.3% | LIN | LINDE PLC | Materials | 138305 | 33.4% |
| FB | META PLATFORMS INC | Communication | | | AMGN | AMGEN INC. | Health Care | 134158 | 0.9% |
| | | Communication | 778506 | 23.1% 49.8% | CHTR | CHARTER COMMUNICATIONS | | 132227 | -1.4% |
| TSLA | TESLA INC | Discretionary | 668975 | | PM | | | | |
| BRKB V | BERKSHIRE HATHAWAY INC. | Financials | 543672 | 29.0% | C | PHILIP MORRIS INTL CITIGROUP INC. | Staples Financials | 128929 128374 | 20.8% 1.0% |
| • | VISA INCORPORATION | Technology | 431336 | -0.3% | SBUX | STARBUCKS CORPORATION | | 125520 | |
| JNJ | JOHNSON & JOHNSON | Health Care | 414250 | 11.4% | WFC | | Discretionary | 124719 | 11.2% 61.1% |
| WMT | WALMART INC | Staples | 408089 | 2.0% | _ | WELLS FARGO & COMPANY | Financials | | |
| JPM | JPMORGAN CHASE & CO. | Financials | 387335 | 27.7% | BA | BOEING CO | Industrials | 120840 | -6.0% |
| MA | MASTERCARD, INC. | Technology | 356226 | 1.2% | LOW | LOWE'S COMPANIES INC. | Discretionary | 120704 | 63.3% |
| PG | PROCTER & GAMBLE CO | Staples | 345025 | 20.5% | IBM | INTL BUSINESS MACHINES | Technology | 112166 | 16.8% |
| UNH | UNITEDHEALTH GROUP INC | Health Care | 332795 | 45.2% | AMD | ADVANCED MICRO DEVICES | Technology | 110235 | 56.9% |
| NVDA | NVIDIA CORPORATION | Technology | 323242 | 125.5% | BLK | BLACKROCK, INC | Financials | 110032 | 29.4% |
| DIS | WALT DISNEY CO | Communication | 322682 | -14.5% | RTX | RAYTHEON TECHNOLOGIES | Industrials | 108603 | 23.3% |
| HD | HOME DEPOT INC | Discretionary | 285807 | 59.5% | MS | MORGAN STANLEY | Financials | 108034 | 46.6% |
| PYPL | PAYPAL HOLDINGS INC | Technology | 274482 | -19.5% | NOW | SERVICENOW INC | Technology | 107389 | 17.9% |
| BAC | BANK OF AMERICA CORP | Financials | 262531 | 49.6% | MMM | 3M COMPANY | Industrials | 100823 | 4.9% |
| VZ | VERIZON COMMUNICATIONS | | 243113 | -7.5% | AMT | AMERICAN TOWER CORP | Real Estate | 99703 | 32.9% |
| ADBE | ADOBE INC | Technology | 239917 | 13.4% | INTU | INTUIT INC. | Technology | 99422 | 70.3% |
| | COMCAST CORPORATION | Communication | 239747 | -2.2% | LMT | LOCKHEED MARTIN CORP | Industrials | 99318 | 3.2% |
| NFLX | NETFLIX INC | Communication | 238892 | 11.4% | CAT | CATERPILLAR INC. | Industrials | 98884 | 16.0% |
| KO | COCA-COLA CO | Staples | 235647 | 11.4% | SQ | SQUARE INC | Technology | 97436 | -25.8% |
| NKE | NIKE INC. | Discretionary | 221401 | 18.7% | AXP | AMERICAN EXPRESS CO | Financials | 97333 | 36.9% |
| MRK | MERCK & CO. , INC. | Health Care | 206934 | 1.8% | ZM | ZOOM VIDEO COMM. | Technology | 96455 | -45.5% |
| PEP | PEPSICO INC. | Staples | 205099 | 20.5% | ISRG | INTUITIVE SURGICAL, INC. | Health Care | 96127 | 31.8% |
| T | AT&T INC. | Communication | 204916 | -8.1% | EL | ESTEE LAUDER COMPANIES | Staples | 95968 | 40.0% |
| PFE | PFIZER INC. | Health Care | 204553 | 66.7% | GE | GENERAL ELECTRIC CO | Industrials | 94607 | 9.7% |
| INTC | INTEL CORPORATION | Technology | 204162 | 6.0% | SYK | STRYKER CORPORATION | Health Care | 92084 | 10.2% |
| CRM | SALESFORCE.COM, INC. | Technology | 203392 | 14.2% | BKNG | BOOKING HOLDINGS INC | Discretionary | 91216 | 7.7% |
| ABT | ABBOTT LABORATORIES | Health Care | 194056 | 30.5% | GS | GOLDMAN SACHS GROUP INC | | 90735 | 47.6% |
| ORCL | ORACLE CORPORATION | Technology | 190965 | 36.9% | UBER | UBER TECHNOLOGIES INC | Industrials | 89802 | -17.8% |
| CSCO | CISCO SYSTEMS INC | Technology | 189606 | 45.8% | CVS | CVS HEALTH CORP | Health Care | 89405 | 54.9% |
| ABBV | ABBVIE INC | Health Care | 189151 | 32.4% | TGT | TARGET CORPORATION | Discretionary | 88398 | 32.9% |
| TMO | THERMO FISHER SCIENTIFIC | Health Care | 184605 | 43.5% | FIS | FIDELITY NATIONAL INFO | Technology | 87705 | -21.9% |
| AVGO | BROADCOM INC | Technology | 177111 | 56.4% | DE | DEERE & COMPANY | Industrials | 84320 | 28.9% |
| XOM | EXXON MOBIL CORP | Energy | 174278 | 57.6% | MU | MICRON TECHNOLOGY, INC. | Technology | 83675 | 24.2% |
| QCOM | QUALCOMM INCORPORATED | Technology | 172297 | 22.3% | MDLZ | MONDELEZ INTERNATIONAL | Staples | 83603 | 15.9% |
| TMUS | T-MOBILE US INC | Communication | 167276 | -14.0% | TJX | TJX COMPANIES INC | Discretionary | 81991 | 12.8% |
| COST | COSTCO WHOLESALE CORP | Staples | 166256 | 51.8% | ANTM | ANTHEM INC | Health Care | 80094 | 46.1% |
| ACN | ACCENTURE PLC | Technology | 165788 | 60.7% | SPGI | S&P GLOBAL INC | Financials | 79092 | 44.7% |
| LLY | ELI LILLY AND COMPANY | Health Care | 161494 | 66.1% | AMAT | APPLIED MATERIALS, INC. | Technology | 78878 | 83.6% |
| MCD | MCDONALD'S CORP | Discretionary | 159884 | 27.8% | ZTS | ZOETIS INC | Health Care | 78653 | 48.3% |
| DHR | DANAHER CORPORATION | Health Care | 157786 | 48.6% | CI | CIGNA CORP | Health Care | 78273 | 12.3% |
| CVX | CHEVRON CORPORATION | Energy | 157695 | 46.3% | FISV | FISERV, INC. | Technology | 76320 | -8.8% |
| MDT | MEDTRONIC PLC | Health Care | 157617 | -9.8% | МО | ALTRIA GROUP, INC. | Staples | 76195 | 24.3% |
| NEE | NEXTERA ENERGY INC | Utilities | 151214 | 23.4% | ADP | AUTOMATIC DATA PROCESS | Technology | 75731 | 42.6% |
| TXN | TEXAS INSTRUMENTS INC | Technology | 150612 | 17.5% | PLD | PROLOGIS INC | Real Estate | 73645 | 72.3% |
| HON | HONEYWELL INTERNATIONAL | Industrials | 149252 | -0.3% | CL | COLGATE-PALMOLIVE CO. | Staples | 73297 | 2.1% |
| | | | | | | | | | _,,, |

Applied Finance Research: Top 100 US Stocks by 12/31/20 Market Cap: AFG Data as of 12/31/21. 2021 Returns are 12/30/20 to 12/31/21.

US Sector & Industry Analysis – 2021 Q4



| 2021 Q4 Return Trends | Ma | rket Wei | ght | Ed | qual Weig | ht | | Company Analysis | | | |
|-----------------------|-------|----------|-------|-------|-----------|-------|---------|--|----------|--|--|
| | 9/30- | 11/8- | | 9/30- | 11/8- | | Mkt Cap | | % Due to | | |
| Sector | 11/8 | 12/31 | Q4 | 11/8 | 12/31 | Q4 | (\$B) | Biggest Contributors | Top 5 | | |
| Communication | 4.0% | -4.6% | -0.7% | 3.8% | -12.2% | -9.1% | 5064 | GOOGL (8.4%), DIS (-8.4%), CMCSA(-9.6%), TMUS(-9.2%), CHTR(-10.4%) | na | | |
| Discretionary | 13.7% | -3.7% | 9.5% | 8.9% | -7.1% | 1.1% | 6099 | TSLA (36.3%), HD (26.9%), LOW (27.9%), NKE (15.0%), F (47.4%) | 81.2% | | |
| Staples | 5.7% | 5.7% | 11.8% | 5.8% | 1.3% | 7.1% | 2759 | PG (17.7%), COST (26.5%), PEP (16.3%), KO (13.7%), EL (23.6%) | 62.4% | | |
| Energy | 12.5% | -5.9% | 5.9% | 13.1% | -14.9% | -4.0% | 1261 | CVX (17.0%), XOM (5.5%), COP (7.5%), EOG (13.8%), DVN (26.5%) | 89.5% | | |
| Financials | 8.3% | -3.1% | 5.0% | 10.5% | -3.5% | 6.5% | 5766 | BRKB (9.5%), SCHW (15.7%), BAC (5.3%), C (-13.3%), CME (20.3%) | 32.8% | | |
| Health Care | 4.7% | 2.3% | 7.1% | 4.1% | -12.9% | -9.3% | 6319 | UNH (28.9%), PFE (38.5%), MRNA (-34.0%), ABBV (27.0%), LLY (19.9%) | 54.0% | | |
| Industrials | 10.2% | -1.8% | 8.3% | 12.8% | -5.4% | 6.6% | 4227 | UNP (29.2%), UPS (18.3%), CSX (26.8%), NSC (24.9%), ITW (20.0%) | 32.1% | | |
| Technology | 12.3% | 0.9% | 13.3% | 11.1% | -6.0% | 4.2% | 12861 | AAPL (25.7%), MSFT(19.5%), NVDA(42.0%), PYPL(-27.5%), AVGO(38.1%) | 71.5% | | |
| Materials | 12.1% | 1.4% | 13.6% | 11.4% | -2.5% | 8.6% | 1296 | LIN (18.5%), SHW (26.1%), FCX (28.5%), APD (19.4%), ECL (12.7%) | 44.9% | | |
| Real Estate | 8.0% | 6.1% | 14.6% | 8.3% | 2.0% | 10.6% | 1547 | PLD (34.8%), CCI (21.3%), PSA (26.8%), AMT (10.8%), SPG (24.3%) | 37.8% | | |
| Utilities | 4.4% | 8.2% | 13.0% | 5.4% | 6.0% | 11.6% | 1075 | NEE (19.4%), EXC (20.3%), SO (11.8%), DUK (8.5%), EIX (24.3%) | 42.1% | | |
| All Sectors | 9.3% | -0.4% | 8.9% | 8.9% | -6.4% | 1.9% | 48275 | AAPL (25.7%), MSFT (19.5%), TSLA (36.3%), NVDA(42.0%), GOOGL(8.4%) | 38.7% | | |

Applied Finance Research: Russell 3000 Sector Analysis: AFG Data as of 12/31/21. Market Cap and Market Weight data based on Market Cap data as of 9/30/21 & 11/8/21

US Markets, based on cap-weighted returns of Russell 3000 constituents as of 9/30/21, returned 8.9% in Q4. US stocks appreciated by 9.3% through early November before declining -0.4% by the end of 2021. Equal-weighted gains kept pace with cap-weighted returns through 11/8, then underperformed cap-weighted returns by 6.0% through the end of the year.

All GICs sectors appreciated through 11/8, then nearly half declined from that point forward. In aggregate, all sectors (ex-Communication) appreciated over the course of 2021 Q4, led by Real Estate, Materials, Technology and Utilities while Communication, Financials and Energy lagged. The tables below highlight top and bottom performing industries on a market-cap weighted basis. Top performing industries appreciated more than 16.0%, while worst performing industries declined by at least -1.0% over the previous quarter.

| 2021 Q4 | Industry Return Trends | Q4 Re | turns | | |
|---------------|---------------------------|--------|-------|---------------|---|
| Sector | Industry | Market | Equal | Mkt Cap (\$B) | Biggest Contributors |
| Discretionary | Automobile Manu | 34.1% | 6.0% | 917 | TSLA (36.3%), F (47.4%), GM (11.2%), THO (-14.8%), WKHS (-43.0%) |
| Discretionary | Homebuilding | 26.7% | 28.9% | 137 | DHI (29.4%), LEN (24.3%), NVR (23.3%), PHM (24.8%), BLD (34.7%) |
| Discretionary | Home Improve Retail | 26.5% | 1.3% | 503 | HD (26.9%), LOW (27.9%), FND (7.6%), GRWG (-47.1%), LL (-8.6%) |
| Discretionary | Distributors | 21.7% | 2.1% | 51 | POOL (30.5%), LKQ (19.8%), GPC (16.4%), GNLN (-59.3%), FNKO (3.2%) |
| Health Care | Managed Health Care | 26.2% | 9.1% | 575 | UNH (28.9%), ANTM (24.7%), CNC (32.2%), HUM (19.4%), MOH (17.2%) |
| Industrials | Railroads | 25.9% | 22.3% | 279 | UNP (29.2%), CSX (26.8%), NSC (24.9%), KSU (8.5%) |
| Industrials | Building Products | 19.0% | 17.6% | 299 | JCI (20.0%), TT (17.4%), BLDR (65.7%), AOS (41.1%), TREX (32.5%) |
| Industrials | Air Freight/Logistics | 18.3% | 18.7% | 259 | UPS (18.3%), FDX (18.3%), CHRW (24.4%), EXPD (13.3%), FWRD (46.1%) |
| Industrials | Trading Comp/Dist | 16.1% | 16.3% | 154 | FAST (24.7%), GWW (32.3%), WSO (19.1%), SITE (21.5%), URI (-5.3%) |
| Materials | Constrx Materials | 25.1% | 18.8% | 55 | MLM (29.1%), VMC (22.9%), EXP (27.1%), SUM (25.6%), USLM (6.9%) |
| Materials | Copper | 20.6% | 20.1% | 91 | FCX (28.5%), SCCO (11.8%) |
| Materials | Dvsfd Chem | 19.4% | 18.6% | 25 | EMN (20.8%), HUN (18.6%), CC (16.4%) |
| Materials | Industrial Gases | 18.7% | 18.9% | 208 | LIN (18.5%), APD (19.4%) |
| Real Estate | Industrial REITs | 32.4% | 25.8% | 164 | PLD (34.8%), DRE (37.8%), REXR (43.4%), EGP (37.4%), FR (27.6%) |
| Real Estate | Specialized REITs | 16.9% | 15.7% | 558 | CCI (21.3%), PSA (26.8%), AMT (10.8%), DLR (23.3%), EXR (35.8%) |
| Real Estate | Residential REITs | 16.1% | 20.1% | 227 | MAA (23.5%), AVB (15.5%), INVH (18.8%), EQR (12.6%), CPT (21.7%) |
| Staples | Personal Products | 22.2% | 11.6% | 135 | EL (23.6%), COTY (33.6%), IPAR (43.4%), NUS (26.4%), EPC (26.4%) |
| Technology | Semiconductors | 26.6% | 21.1% | 1899 | NVDA (42.0%), AVGO (38.1%), QCOM (42.3%), AMD (39.8%), MU (31.4%) |
| Technology | Tech Hdw/Stg/Periph | 24.8% | 7.0% | 2551 | AAPL (25.7%), HPQ (38.6%), STX (37.8%), DELL (6.6%), WDC (15.5%) |
| Technology | Semiconductor Equip | 24.7% | 23.7% | 349 | AMAT (22.4%), LRCX (26.6%), KLAC (28.9%), TER (49.9%), ENPH (22.0%) |
| Technology | Communications Equip | 20.9% | 15.0% | 378 | CSCO (17.2%), ANET (67.3%), MSI (17.3%), CIEN (49.9%), FFIV (23.1%) |
| Technology | IT Cons/Other Serv | 17.4% | 8.9% | 465 | ACN (30.0%), CTSH (19.9%), EPAM (17.2%), IBM (2.1%), IT (10.0%) |
| Utilities | Indpt Pwr Prod/Energy Trd | 17.2% | 20.4% | 29 | VST (34.1%), CWEN.A (19.9%), AES (7.1%) |

| 2021 Q4 | Industry Return Trends | Q4 Re | eturns | | |
|------------------|------------------------------------|-------------|------------|-----------------|---|
| Sector | Industry | Market | Equal | Mkt Cap (\$B) | Biggest Contributors |
| Communication | Broadcasting | -12.6% | -13.7% | 82 | VIAC (-23.0%), FOXA (-8.0%), DISCA (-7.3%), AMCX (-26.1%), SBGI (-15.9%) |
| Communication | Inter Home Ent | -10.6% | -13.7% | 142 | ATVI (-14.0%), PLTK (-37.4%), EA (-7.2%), TTWO (15.4%), ZNGA (-15.0%) |
| Communication | Wireless Telecom Serv | -9.1% | -9.4% | 168 | TMUS (-9.2%), GOGO (-21.8%), SHEN (-19.1%), TDS (4.2%), USM (-1.2%) |
| Communication | Cable & Satellite | -9.0% | -5.8% | 507 | CMCSA (-9.6%), CHTR (-10.4%), DISH (-25.4%), ATUS (-21.9%), LBRDA (-4.4%) |
| Communication | Movies/Ent | -4.9% | -10.9% | 722 | DIS (-8.4%), ROKU (-27.2%), LYV (31.3%), AMC (-28.5%), NFLX (-1.3%) |
| Communication | Integrated Telecom Serv | -4.7% | -4.2% | 421 | T (-7.2%), VZ (-2.7%), CNSL (-18.6%), ATNI (-14.4%), IDT (5.3%) |
| Communication | Advertising | -2.8% | -8.9% | 46 | MGNI (-37.5%), CDLX (-21.3%), IPG (3.0%), TTGT (16.1%), OMC (2.1%) |
| Communication | Alternative Carriers | -2.6% | -6.3% | 34 | GSAT (-30.5%), BAND (-20.5%), LUMN (3.2%), LILA (-10.8%), IRDM (3.6%) |
| Discretionary | Education Services | -17.7% | -9.5% | 43 | CHGG (-54.9%), TWOU (-40.2%), COUR (-22.8%), LAUR (27.9%), BFAM (-9.7%) |
| Discretionary | Casinos & Gaming | -13.0% | -9.1% | 180 | DKNG (-43.0%), CZR (-16.7%), PENN (-28.4%), SGMS (-19.5%), MGM (4.0%) |
| Discretionary | Homefurnishing Retail | -12.7% | -13.3% | 33 | RH (-19.6%), WSM (-4.3%), SNBR (-18.1%), BBBY (-15.6%), AAN (-10.1%) |
| Discretionary | Leisure Products | -11.6% | -2.1% | 93 | PTON (-58.9%), HAS (14.9%), MAT (16.2%), SWIM (52.6%), HAYW (17.9%) |
| Discretionary | Consumer Electronics | -10.8% | -9.2% | 37 | GRMN (-12.0%), SONO (-7.9%), GPRO (10.1%), UEIC (-17.3%), VUZI (-17.1%) |
| Discretionary | Computer/Elect Retail | -7.7% | -7.4% | 44 | GME (-15.4%), BBY (-3.2%), RCII (-13.9%), CONN (3.0%) |
| Financials | Consumer Finance | -6.4% | 0.4% | 377 | UPST (-52.2%), COF (-10.1%), AXP (-2.1%), DFS (-5.5%), CACC (17.5%) |
| Financials | Thrifts/Mortgage Fin | -2.6% | 5.0% | 112 | RKT (-12.7%), UWMC (-13.6%), WD (33.4%), PFSI (14.5%), RDN (-6.4%) |
| Health Care | Health Care Tech | -4.9% | -7.9% | 144 | CERN (32.1%), TDOC (-27.6%), VEEV (-11.3%), SDGR (-36.3%), OMCL (21.6%) |
| Health Care | Health Care Supplies | -3.6% | -6.4% | 130 | STAA (-29.0%), HAE (-24.9%), ALGN (-1.2%), MMSI (-13.2%), XRAY (-3.7%) |
| Health Care | Biotechnology | -3.2% | -13.2% | 1258 | MRNA (-34.0%), ABBV (27.0%), VRTX (21.1%), AMGN (6.7%), BIIB (-15.2%) |
| Industrials | Airlines | -11.5% | -12.7% | 118 | LUV (-16.7%), DAL (-8.3%), AAL (-12.5%), UAL (-8.0%), ALK (-11.1%) |
| Real Estate | Real Estate Services | -5.3% | -2.4% | 102 | ZG (-29.8%), CBRE (11.5%), OPEN (-28.8%), RDFN (-23.4%), JLL (8.6%) |
| Technology | Data Proc/Outsourced Serv | -7.3% | -9.7% | 1675 | PYPL (-27.5%), SQ (-32.7%), ADP (23.9%), MA (3.5%), V (-2.5%) |
| Annied Finance D | Jacobs Bussell 2000 Industry Apoly | roio: AEC E | loto oo of | 12/21/21 Market | Con and Market Weight data based on Market Con data as of 0/20/24 Evaluates |

Applied Finance Research: Russell 3000 Industry Analysis: AFG Data as of 12/31/21. Market Cap and Market Weight data based on Market Cap data as of 9/30/21. Excludes industries with less than 20B in market cap

US Sector & Industry Analysis - 2021



| 2021 Q4 Return Trends | Ma | rket Wei | ght | Ec | qual Weig | ht | | Company Analysis | | | |
|-----------------------|--------|----------|-------|--------|-----------|-------|---------|--|--------|--|--|
| | 12/31- | 6/30- | | 12/31- | 6/30- | | Mkt Cap | Mkt Cap | | | |
| Sector | 6/30 | 12/31 | 2021 | 6/30 | 12/31 | 2021 | (\$B) | Biggest Contributors | Top 5 | | |
| Communication | 19.0% | 0.0% | 19.0% | 47.7% | -11.0% | 22.6% | 4260 | GOOGL (65.3%), FB (23.1%), DIS (-14.5%), NFLX (11.4%), TMUS (-14.0%) | 112.9% | | |
| Discretionary | 11.9% | 9.4% | 22.4% | 37.5% | -3.9% | 31.4% | 5367 | TSLA (49.8%), HD (59.5%), LOW (63.3%), F (137.5%), MCD (27.8%) | 56.0% | | |
| Staples | 5.6% | 10.6% | 16.9% | 13.7% | 3.9% | 18.3% | 2701 | COST (51.8%), PG (20.5%), PEP (20.5%), EL (40.0%), KO (11.4%) | 58.0% | | |
| Energy | 46.9% | 4.5% | 53.5% | 63.1% | -2.3% | 61.1% | 854 | XOM (57.6%), CVX (46.3%), COP (86.7%), EOG (88.7%), MPC (61.0%) | 55.4% | | |
| Financials | 24.7% | 7.5% | 34.1% | 23.7% | 9.3% | 36.0% | 4501 | BRKB (29.0%), BAC (49.6%), JPM (27.7%), WFC (61.1%), MS (46.6%) | 34.0% | | |
| Health Care | 11.2% | 8.4% | 20.6% | 12.7% | -15.4% | -4.1% | 5604 | UNH (45.2%), PFE (66.7%), LLY (66.1%), TMO (43.5%), DHR (48.6%) | 47.7% | | |
| Industrials | 15.8% | 4.0% | 20.4% | 21.4% | 3.5% | 26.7% | 3794 | UPS (30.0%), UNP (23.3%), JCI (77.5%), RTX (23.3%), DE (28.9%) | 19.7% | | |
| Technology | 12.8% | 15.1% | 29.8% | 13.3% | 3.6% | 18.1% | 11121 | MSFT (52.5%), AAPL (34.6%), NVDA(125.5%), ACN(60.7%), AVGO(56.4%) | 68.4% | | |
| Materials | 15.0% | 9.4% | 25.9% | 24.1% | 6.1% | 31.6% | 1172 | LIN (33.4%), SHW (44.9%), FCX (61.4%), NUE (118.4%), MLM (56.1%) | 42.3% | | |
| Real Estate | 20.7% | 14.8% | 38.6% | 22.2% | 12.1% | 37.3% | 1281 | PLD (72.3%), AMT (32.9%), PSA (66.6%), SPG (95.8%), CCI (35.1%) | 32.6% | | |
| Utilities | 2.4% | 14.1% | 16.8% | 6.5% | 9.0% | 15.7% | 1053 | NEE (23.4%), EXC (41.4%), DUK (19.1%), SO (16.3%), FE (41.8%) | 47.0% | | |
| All Sectors | 15.0% | 9.3% | 25.6% | 22.9% | 0.3% | 23.4% | 41708 | MSFT(52.5%), AAPL(34.6%), GOOGL(65.3%),NVDA(125.5%),TSLA(49.8%) | 29.8% | | |

Applied Finance Research: Russell 3000 Sector Analysis: AFG Data as of 12/31/21. Market Cap and Market Weight data based on Market Cap data as of 12/31/20 & 6/30/20

We can also review 2021 fully year returns in a similar format to Q4 data on the previous page. In the first half of 2021, all sectors appreciated and equal weight performance (22.9%) outperformed cap weight (15.0%) by 7.9%. In the second half of 2021, cap weight continued to appreciate by 9.3% while equal weight returns were flat. Top performing industries appreciated more than 40.0%, while worst performing industries returned less than 9.0% over the course of 2021.

| 2021 | ndustry Return Trends | 2021 R | eturns | | |
|---------------|-----------------------|--------|--------|---------------|--|
| Sector | Industry | Market | Equal | Mkt Cap (\$B) | Biggest Contributors |
| Communication | Inter Media Srvcs | 43.5% | 7.9% | 2126 | GOOGL (65.3%), FB (23.1%), PINS (-44.8%), TWTR (-20.2%), MTCH (-12.5%) |
| Discretionary | Home Improve Retail | 59.3% | 10.2% | 419 | HD (59.5%), LOW (63.3%), FND (40.0%), GRWG (-67.6%), LL (-44.5%) |
| Discretionary | Distributors | 53.5% | 40.7% | 43 | POOL (53.0%), LKQ (71.1%), GPC (43.4%), CORE (54.2%), FNKO (81.1%) |
| Discretionary | Automobile Manu | 52.5% | 31.6% | 773 | TSLA (49.8%), F (137.5%), GM (40.8%), WKHS (-78.0%), THO (13.3%) |
| Discretionary | Specialty Stores | 52.2% | 47.1% | 87 | BBWI (133.7%), TSCO (71.6%), ULTA (43.6%), DKS (116.4%), SIG (220.7%) |
| Discretionary | Homebuilding | 52.0% | 56.4% | 116 | DHI (58.7%), LEN (54.0%), NVR (44.8%), PHM (34.0%), TOL (68.4%) |
| Discretionary | Automotive Retail | 40.2% | 44.5% | 162 | AZO (76.8%), ORLY (56.0%), AAP (54.7%), KMX (37.9%), AN (67.4%) |
| Energy | Oil/Gas Expl/Prod | 84.6% | 107.5% | 198 | COP (86.7%), EOG (88.7%), PXD (66.2%), DVN (196.1%), CLR (177.9%) |
| Energy | Integrated Oil & Gas | 53.0% | 57.2% | 348 | XOM (57.6%), CVX (46.3%), OXY (67.7%) |
| Energy | Oil/Gas Strg/Trans | 44.8% | 27.4% | 108 | OKE (64.8%), LNG (69.5%), WMB (38.4%), KMI (23.9%), TRGP (100.2%) |
| Financials | Inv Bank/Brokerage | 49.4% | 41.4% | 333 | MS (46.6%), GS (47.6%), SCHW (60.2%), RJF (59.5%), LPLA (54.6%) |
| Financials | Multi-line Insurance | 48.8% | 38.3% | 75 | AIG (53.9%), HIG (44.3%), AFG (94.8%), ANAT (101.0%), AIZ (16.5%) |
| Financials | Regional Banks | 40.3% | 42.7% | 607 | PNC (38.2%), TFC (26.1%), SIVB (74.9%), FITB (62.4%), FRC (41.2%) |
| Health Care | Managed Health Care | 40.6% | 28.4% | 526 | UNH (45.2%), ANTM (46.1%), CNC (37.3%), HUM (13.8%), MOH (49.6%) |
| Industrials | Building Products | 45.6% | 36.2% | 240 | JCI (77.5%), CARR (45.3%), TT (41.0%), TREX (61.3%), AOS (59.1%) |
| Industrials | Constrx/Engineering | 45.3% | 34.5% | 63 | PWR (59.5%), ACM (55.5%), WSC (76.3%), EME (39.9%), MTZ (35.3%) |
| Materials | Steel | 68.4% | 65.4% | 53 | NUE (118.4%), STLD (71.4%), RS (37.8%), CLF (49.5%), CMC (79.8%) |
| Materials | Constrx Materials | 52.1% | 57.0% | 46 | MLM (56.1%), VMC (41.1%), EXP (65.1%), SUM (99.9%), USCR (84.6%) |
| Real Estate | Industrial REITs | 62.6% | 52.1% | 133 | PLD (72.3%), DRE (67.8%), REXR (67.8%), EGP (68.4%), FR (60.3%) |
| Real Estate | Residential REITs | 58.5% | 67.3% | 161 | AVB (62.1%), EQR (57.3%), MAA (85.8%), INVH (55.6%), CPT (83.1%) |
| Real Estate | Retail REITs | 51.9% | 49.9% | 128 | SPG (95.8%), REG (71.4%), O (24.1%), BPYU (28.8%), KIM (69.5%) |
| Staples | Food Retail | 40.9% | 34.8% | 48 | KR (45.4%), ACI (75.1%), SFM (47.7%), GO (-28.0%), IMKTA (104.8%) |
| Technology | Semiconductor Equip | 53.5% | 50.2% | 294 | AMAT (83.6%), LRCX (53.7%), KLAC (68.0%), TER (36.8%), ENTG (44.6%) |
| Technology | Semiconductors | 49.9% | 45.9% | 1574 | NVDA (125.5%), AVGO (56.4%), AMD (56.9%), QCOM (22.3%), MRVL (84.6%) |
| Technology | Systems Software | 46.2% | 20.5% | 2260 | MSFT (52.5%), ORCL (36.9%), FTNT (142.0%), PANW (56.7%), NOW (17.9%) |
| Technology | Communications Equip | 46.0% | 25.3% | 320 | CSCO (45.8%), ANET (97.9%), MSI (61.9%), JNPR (63.4%), FFIV (39.1%) |
| Technology | Tech Dist | 43.8% | 30.7% | 40 | CDW (56.9%), ARW (38.0%), SNX (41.5%), NSIT (40.1%), AVT (20.2%) |
| Technology | IT Cons/Other Serv | 41.6% | 42.9% | 394 | ACN (60.7%), IBM (16.8%), EPAM (86.5%), IT (108.7%), CTSH (9.6%) |

| 2021 | naustry Return Trenas | 2021 R | eturns | | |
|---------------|---------------------------|--------|--------|---------------|--|
| Sector | Industry | Market | Equal | Mkt Cap (\$B) | Biggest Contributors |
| Communication | Inter Home Ent | -20.4% | -17.1% | 149 | ATVI (-28.0%), ZNGA (-35.2%), TTWO (-14.5%), EA (-7.7%), GLUU (0.0%) |
| Communication | Wireless Telecom Serv | -13.0% | 4.8% | 176 | TMUS (-14.0%), GOGO (40.5%), TDS (12.1%), SHEN (-6.1%), USM (2.7%) |
| Communication | Integrated Telecom Serv | -7.5% | 40.6% | 451 | VZ (-7.5%), T (-8.1%), IDT (257.3%), CNSL (53.0%), OOMA (41.9%) |
| Communication | Movies/Ent | -4.2% | 62.9% | 704 | DIS (-14.5%), NFLX (11.4%), SPOT (-25.6%), ROKU (-31.3%), LYV (62.9%) |
| Communication | Cable & Satellite | -3.6% | 4.0% | 496 | ATUS (-57.3%), CMCSA (-2.2%), CABO (-20.4%), LSXMA (17.7%), CHTR (-1.4%) |
| Communication | Broadcasting | 1.7% | 16.8% | 72 | FOXA (28.3%), VIAC (-17.2%), DISCA (-21.8%), NXST (40.9%), TGNA (35.6%) |
| Discretionary | Leisure Products | -25.1% | 9.9% | 94 | PTON (-76.4%), BC (33.8%), HAS (11.9%), MAT (23.6%), YETI (21.0%) |
| Discretionary | Education Services | -22.8% | 15.4% | 42 | CHGG (-66.0%), BFAM (-27.2%), HMHC (383.4%), LAUR (49.3%), TWOU (-49.8%) |
| Discretionary | Casinos & Gaming | 0.1% | 31.9% | 131 | LVS (-36.8%), MGM (42.5%), PENN (-40.0%), CZR (25.9%), RRR (133.5%) |
| Discretionary | Internet Retail | 2.5% | -8.3% | 1746 | AMZN (2.4%), EBAY (33.8%), ETSY (23.1%), SFIX (-67.8%), GRUB (-52.9%) |
| Financials | Thrifts/Mortgage Fin | 3.1% | 28.3% | 102 | RKT (-27.6%), WD (67.0%), NYCB (22.6%), AX (49.0%), COOP (34.1%) |
| Financials | Reinsurance | 9.0% | 6.2% | 40 | RE (19.8%), ESGR (20.8%), Y (10.6%), RNR (3.0%), RGA (-3.2%) |
| Health Care | Health Care Tech | -1.8% | 5.4% | 125 | TDOC (-54.1%), CERN (19.7%), SDGR (-56.0%), OMCL (50.3%), VEEV (-6.2%) |
| Health Care | Biotechnology | 5.4% | -16.3% | 1141 | ABBV (32.4%), MRNA (143.1%), GILD (30.0%), REGN (30.7%), EXAS (-41.3%) |
| Health Care | Health Care Supplies | 8.4% | -7.1% | 114 | ALGN (23.0%), HAE (-55.3%), COO (15.3%), QDEL (-24.9%), LNTH (114.2%) |
| Industrials | Airlines | -1.9% | -1.5% | 96 | LUV (-8.1%), AAL (13.9%), DAL (-2.8%), SAVE (-10.6%), CPA (7.0%) |
| Industrials | Industrial Conglomerates | 5.4% | 20.8% | 391 | GE (9.7%), ROP (14.7%), MMM (4.9%), RAVN (74.8%), HON (-0.3%) |
| Materials | Gold | 3.7% | -22.6% | 58 | NEM (7.4%), CDE (-51.3%), GORO (-45.3%), CMCL (-23.9%), RGLD (0.0%) |
| Real Estate | Real Estate Services | 7.9% | 32.3% | 80 | ZG (-54.2%), CBRE (73.0%), JLL (81.5%), RDFN (-44.1%), NMRK (157.3%) |
| Staples | Brewers | -25.2% | -22.6% | 22 | SAM (-49.2%), TAP (4.1%) |
| Staples | Distillers/Vintners | 6.4% | 30.7% | 81 | STZ (16.1%), BFB (-6.0%), MGPI (81.9%) |
| Technology | Data Proc/Outsourced Serv | -5.6% | 2.6% | 1645 | PYPL (-19.5%), ADP (42.6%), SQ (-25.8%), GPN (-36.9%), FIS (-21.9%) |
| Technology | Inter Srvcs & Infras | 5.1% | -5.1% | 212 | NET (73.0%), TWLO (-22.2%), MDB (47.4%), FSLY (-59.4%), VRSN (17.3%) |
| Technology | Application Software | 9.0% | 3.2% | 1664 | INTU (70.3%), ZM (-45.5%), TEAM (63.0%), ADBE (13.4%), CRM (14.2%) |

Applied Finance Research: Russell 3000 Industry Analysis: AFG Data as of 12/31/21. Market Cap and Market Weight data based on Market Cap data as of 12/31/20. Excludes industries with less than 20B in market cap

AFG & Friends Favorite Stocks for 2022



Over the last several weeks of 2021, AFG invited our clients to help contribute to an annual tradition: AFG & Friends Favorite Stocks. Thanks to submissions from AFG clients and team members, we have generated a list of 50 unique stocks that we would like to share with you as a source of investment ideas for 2022. In addition to this, participants helped AFG meet its goal and raise \$5,000 for charity! A full list of the 2022 buy ideas can be downloaded from the following links:

AFG & Friends 2022 Stock Picks | Company Notes

| Ticker | Company Name | Sectors | MKT Cap | Company Grade |
|---------|--|------------------------|-----------|------------------|
| FB* | Meta Platforms Inc | Communication Services | 961,798 | В |
| JP:7974 | Nintendo Co Ltd | Communication Services | 57,358 | В |
| ATVI | Activision Blizzard Inc | Communication Services | 52,559 | С |
| DISCA* | Discovery Inc | Communication Services | 12,372 | В |
| BABA | Alibaba Group Holding Ltd | Consumer Discretionary | 333,595 | D |
| PHM | Pultegroup, Inc | Consumer Discretionary | 14,444 | Α |
| ONON | On Holding Ag | Consumer Discretionary | 11,784 | D |
| ASO | Academy Sports And Outdoors Inc | Consumer Discretionary | 3,766 | Α |
| WBA | Walgreens Boots Alliance Inc | Consumer Staples | 44,991 | А |
| COP | ConocoPhillips | Energy | 95,334 | D |
| PBR | Petroleo Brasileiro Sa Petrobras | Energy | 71,678 | А |
| APA | APA Corp | Energy | 10,229 | Α |
| EQT | EQT Corporation | Energy | 8,326 | Α |
| CNX | CNX Resources Corp | Energy | 2,976 | Α |
| WFC | Wells Fargo & Company | Financials | 192,252 | В |
| ITUB | Itau Unibanco Holding S.A. | Financials | 36,577 | В |
| DFS | Discover Financial Services | Financials | 34,142 | А |
| CBOE | CBOE Global Markets Inc | Financials | 13,785 | В |
| LNC | Lincoln National Corporation | Financials | 12,755 | D |
| JEF | Jefferies Financial Group Inc | Financials | 9,574 | A |
| MTG | MGIC Investment Corporation | Financials | 4,729 | Ä |
| FHI | Federated Hermes Inc | Financials | 3,660 | С |
| APLD | Applied Blockchain, Inc. | Financials | 1 | na |
| CVS | CVS Health Corp | Health Care | 136,961 | A |
| - | Amgen Inc. | Health Care | 127,956 | A |
| GILD | Gilead Sciences. Inc. | Health Care | 92,067 | Ä |
| - | Regeneron Pharmaceuticals Inc | Health Care | 69,730 | A |
| BIIB | Biogen Inc | Health Care | 35,256 | Ä |
| DGX | Quest Diagnostics Incorporated | Health Care | 21,075 | A |
| EXEL | Exelixis. Inc. | Health Care | 5.893 | В |
| CVET | Covetrus Inc | Health Care | 2,755 | В |
| | Seres Therapeutics Inc | Health Care | 785 | В |
| CLLS | Cellectis SA | Health Care | 375 | na |
| LUV | Southwest Airlines Co. | Industrials | 25,287 | F |
| KNX | Knight-Swift Transportation | Industrials | 10,085 | A |
| MAXR | Maxar Technologies Inc | Industrials | 2,159 | Ä |
| MSFT | Microsoft Corporation | Information Technology | 2,551,350 | C |
| TXN | Texas Instruments Incorporated | Information Technology | 174,904 | A |
| FISV* | Fisery. Inc. | Information Technology | 68,983 | A |
| FIS | Fidelity National Information Services | 0, | 66,984 | C |
| NXPI | NXP Semiconductors NV | Information Technology | 60,885 | A |
| GPN | Global Payments Inc. | Information Technology | 39,536 | В |
| UCTT | Ultra Clean Holdings, Inc. | Information Technology | 2,546 | A |
| CLBT | Cellebrite DI Ltd. | Information Technology | 1,485 | na |
| VALE | Vale S.A | Materials | 71,539 | С |
| ALB | Albemarle Corporation | Materials | | F |
| FMC | • | Materials | 27,413 | C |
| _ | FMC Corporation | | 13,865 | |
| BERY | Berry Global Group Inc | Materials | 9,938 | Α |
| SVC | Service Properties Trust | Real Estate | 1,478 | A A |
| SRE | Sempra Energy | Utilities | 42,035 | A |

Report Data as of 12/31/2021 *Indicates stock was recommended in multiple submissions

We also would like to recognize the submissions for the top picks for 2021. Thank you for your participation!

| Ticker | Company Name | Total Return | Price Close (12/31/20) | Price Close (12/10/21) | Market Cap (12/31/20) | Div Yield (12/31/20) | Submitted by: |
|--------|-------------------------------|-----------------|---------------------------|---------------------------|--------------------------|-------------------------|--|
| MRO | MARATHON OIL CORPORATION | 146.7% | 6.67 | 16.22 | 5269 | 0.00% | Dhaval Sanghavi, Applied Finance |
| AFG | AMERICAN FINANCIAL GROUP INC. | 92.9% | 87.62 | 138.02 | 7646 | 2.28% | Ken Dery, Kenneth A. Dery & Associates |
| ACI | ALBERTSONS COMPANIES INC | 78.1% | 17.58 | 30.70 | 8422 | 0.00% | Ian Browning, Peddock Capital Advisors LLC |
| MIK | MICHAELS COMPANIES INC | 68.9% | 13.01 | 21.97 | 1920 | 0.00% | James Stechschulte, Thor Investment Management |
| LKQ | LKQ CORPORATION | 65.2% | 35.24 | 57.97 | 10725 | 0.00% | Dan Obrycki, Applied Finance |
| EQT | EQT CORPORATION | 64.1% | 12.71 | 20.86 | 3245 | 0.00% | Dan Obrycki, Applied Finance |
| ORLY | O'REILLY AUTOMOTIVE INC. | 50.8% | 452.57 | 682.37 | 33161 | 0.00% | Derek Bergen, Applied Finance |
| CVS | CVS HEALTH CORP | 48.4% | 68.30 | 98.86 | 89405 | 2.93% | Dan Obrycki, Applied Finance |
| FCX | FREEPORT-MCMORAN INC | 48.4% | 26.02 | 38.37 | 37807 | 0.00% | Dhaval Sanghavi, Applied Finance |
| GHL | GREENHILL & COMPANY INC | 47.9% | 12.14 | 17.73 | 230 | 1.65% | Tim Call, The Capital Management Corp |

Report Data as of 12/10/2021

AFG 50 Quarterly Performance Update



| | | | | | | | | | All-Time | All-Time |
|---------------------------|---------|---------|---------|-------|--------|--------|--------|---------|------------|------------|
| | 1 Month | 3 Month | 6 Month | YTD | 1 Year | 3 Year | 5 Year | 10 Year | Annualized | Cumulative |
| AFG 50 | 7.0% | 9.5% | 9.9% | 29.7% | 29.7% | 26.3% | 18.2% | 17.9% | 11.7% | 596.4% |
| SPDR S&P 500 (SPY) | 4.6% | 11.1% | 11.7% | 28.7% | 28.7% | 26.0% | 18.4% | 16.5% | 10.6% | 488.5% |
| Spread (6/10/04-12/31/21) | 2.4% | -1.6% | -1.8% | 1.0% | 1.0% | 0.3% | -0.2% | 1.4% | 1.1% | 107.9% |

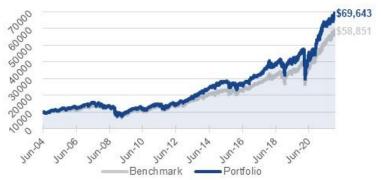
Information Ratio: 0.27 | Sharpe: 0.78

| Performance Summary | Portfolio | Benchmark | Spread |
|------------------------|-----------|-----------|--------|
| Cumulative | 596.4% | 488.5% | 107.9% |
| Annual | 11.7% | 10.6% | 1.1% |
| 2004 | 11.8% | 7.4% | 4.4% |
| 2005 | 9.4% | 4.8% | 4.6% |
| 2006 | 17.7% | 15.9% | 1.9% |
| 2007 | -1.0% | 5.1% | -6.1% |
| 2008 | -34.0% | -36.8% | 2.8% |
| 2009 | 30.1% | 26.4% | 3.7% |
| 2010 | 14.5% | 15.1% | -0.5% |
| 2011 | -4.2% | 1.9% | -6.1% |
| 2012 | 21.8% | 16.0% | 5.8% |
| 2013 | 38.2% | 32.3% | 5.9% |
| 2014 | 19.9% | 13.5% | 6.5% |
| 2015 | -1.2% | 1.3% | -2.5% |
| 2016 | 13.0% | 12.0% | 1.0% |
| 2017 | 25.7% | 21.7% | 4.0% |
| 2018 | -9.0% | -4.6% | -4.4% |
| 2019 | 34.4% | 31.2% | 3.2% |
| 2020 | 15.5% | 18.4% | -2.9% |
| 2021 | 29.8% | 28.8% | 1.0% |
| | | | |

| Sector Analysis: 2021 Q4 | Portfolio | Benchmark | Spread | Benchmark Weight | Active Weight | Selection Effect |
|-----------------------------|-----------|-----------|--------|---------------------|---------------|---------------------|
| Energy | 10.8% | 8.0% | 2.8% | 2.6% | 0.0% | 0.1% |
| Materials | 20.0% | 15.1% | 4.9% | 2.4% | 0.0% | 0.1% |
| Industrials | 5.8% | 8.9% | -3.0% | 7.9% | 0.0% | -0.2% |
| Cons. Disc. | 12.0% | 12.8% | -0.8% | 12.9% | 0.0% | -0.1% |
| Cons. Stpls. | 11.7% | 12.6% | -0.9% | 6.4% | 0.0% | -0.1% |
| Health Care | 15.0% | 11.0% | 4.0% | 12.8% | 0.0% | 0.5% |
| Financials | 1.2% | 4.7% | -3.5% | 11.5% | 0.0% | -0.4% |
| Info Tech | 13.6% | 16.5% | -2.9% | 26.8% | 0.0% | -0.8% |
| Communic. | -0.9% | 0.2% | -1.1% | 12.0% | 0.0% | -0.1% |
| Utilities | 9.1% | 12.9% | -3.8% | 2.3% | 0.0% | -0.1% |
| Real Estate | 6.5% | 17.6% | -11.1% | 2.5% | 0.0% | -0.3% |
| Total | 9.5% | 11.1% | -1.6% | 100.0% | | |

| Size Analysis: 2021 Q4 | Portfolio | Benchmark | Spread | Benchmark Weight | Active Weight | Selection Effect |
|---------------------------|-----------|-----------|--------|---------------------|------------------|---------------------|
| Large (6B+) | 9.5% | 10.8% | -1.4% | 100.0% | -2.0% | -1.4% |
| Mid (2-6B) | 0.0% | 0.5% | -0.5% | 0.0% | 2.0% | 0.0% |
| Total | 9.5% | 11.1% | -1.6% | 100.0% | | |

| Style Analysis: 2021 Q4 | Portfolio | Benchmark | Spread | Benchmark Weight | Active Weight | Selection Effect |
|----------------------------|-----------|-----------|--------|---------------------|------------------|---------------------|
| Value | 10.2% | 6.3% | 3.9% | 25.2% | 20.8% | 1.0% |
| Growth | 8.9% | 12.4% | -3.5% | 74.8% | -20.8% | -2.6% |
| Total | 9.5% | 11.1% | -1.6% | 100.0% | | |



AFG 50: A 50 stock, sector-neutral portfolio selecting stocks from the S&P 500 and benchmarked against the S&P 500. Buy and sell decisions are completely driven by comprehensive due diligence provided by AFG's analyst team.

In 2021 Q4, strategy performance trends in the AFG 50 strategy included the following:

- Stock selection on a sector basis was strongest in Health Care and Materials and weakest in Information Technology, Financials and Real Estate.
- Active sector weights did not impact relative performance in a meaningful way. Overall sector allocation effect impacts were 0.00%.
- Stock selection on a size basis was weakest in Large (6B+). Stock selection on a size basis did not deliver positive relative returns against any size tiers this period.
- Active size weights reflected weighting towards Mid (2-6B) stocks away from Large (6B+) stocks. Overall size allocation effect impacts were -0.20%. Allocation effects were negative in Mid (2-6B).
- Stock selection on a style basis was strongest in Value and weakest in Growth.
- Active style weights reflected weighting towards Value stocks away from Growth stocks. Overall style allocation effect impacts were -1.27%. Allocation effects were negative in Value and Growth.

*Benchmark Sector Weights & Returns are based on market cap contribution of S&P 500 constituents as of 9/30/2021. Value & Growth style partitions are formed by market cap weighting the bottom half (Value) and top half (Growth) of MV/IC within each sector.

| Top Performers: 2021 Q4 | Ticker | Sector | Return |
|----------------------------|--------|-------------|-----------------|
| Hp Inc | HPQ | Info Tech | 38.6% |
| Pfizer Inc. | PFE | Health Care | 38.5% |
| Union Pacific Corporation | UNP | Industrials | 29.2% |
| Kla Corp | KLAC | Info Tech | 28.9% |
| Lowe'S Companies Inc. | LOW | Cons. Disc. | 27.9% |
| Bottom Performers: 2021 Q4 | Ticker | Sector | Total Return |

| Bottom Performers: 2021 Q4 | Ticker | Sector | Return |
|--------------------------------|--------|-------------|--------|
| Alaska Air Group Incorporated | ALK | Industrials | -11.1% |
| Capital One Financial Corporat | COF | Financials | -10.1% |
| Walt Disney Co | DIS | Communic. | -8.4% |
| Allstate Corp | ALL | Financials | -6.9% |
| Fiserv, Inc. | FISV | Info Tech | -4.3% |

Strategy performance displays USD total returns from 6/10/04 to 12/31/21. 2021 Q4 Partition analysis displays USD total returns from 9/30/21 to 12/31/21.

AFG High Dividend Quarterly Performance Update



| | | | | | | | | | All-Time | All-Time |
|---------------------------|---------|---------|---------|-------|--------|--------|--------|---------|------------|------------|
| | 1 Month | 3 Month | 6 Month | YTD | 1 Year | 3 Year | 5 Year | 10 Year | Annualized | Cumulative |
| AFG High Dividend | 6.6% | 9.4% | 8.5% | 27.9% | 27.9% | 17.5% | 14.7% | | 14.0% | 257.8% |
| Russell 1000 Value Index | 6.3% | 7.8% | 6.9% | 25.2% | 25.2% | 17.6% | 11.2% | | 12.5% | 215.2% |
| Spread (4/11/12-12/31/21) | 0.3% | 1.6% | 1.6% | 2.7% | 2.7% | -0.1% | 3.5% | | 1.5% | 42.6% |

Information Ratio: 0.39 | Sharpe: 1.00

| Performance Summary | Portfolio | Benchmark | Spread |
|------------------------|-----------|-----------|--------|
| Cumulative | 257.8% | 215.2% | 42.6% |
| Annual | 14.0% | 12.5% | 1.5% |
| 2012 | 6.0% | 9.4% | -3.5% |
| 2013 | 31.8% | 32.5% | -0.8% |
| 2014 | 13.6% | 13.5% | 0.2% |
| 2015 | 0.0% | -3.8% | 3.8% |
| 2016 | 13.7% | 17.3% | -3.6% |
| 2017 | 21.1% | 13.7% | 7.5% |
| 2018 | 0.8% | -8.3% | 9.1% |
| 2019 | 24.9% | 26.5% | -1.6% |
| 2020 | 1.6% | 2.8% | -1.2% |
| 2021 | 27.9% | 25.2% | 2.7% |

| Sector Analysis: 2021 Q4 | Portfolio | Benchmark | Spread | Benchmark Weight | Active Weight | Selection Effect |
|--------------------------|-----------|-----------|--------|---------------------|------------------|---------------------|
| Energy | 17.0% | 7.7% | 9.3% | 3.9% | -1.0% | 0.4% |
| Materials | -0.5% | 13.1% | -13.6% | 3.3% | -0.6% | -0.5% |
| Industrials | 13.8% | 8.3% | 5.5% | 11.8% | -3.4% | 0.7% |
| Cons. Disc. | 7.7% | 6.4% | 1.3% | 5.9% | 7.8% | 0.1% |
| Cons. Stpls. | 6.0% | 11.8% | -5.8% | 8.8% | -3.3% | -0.5% |
| Health Care | 16.2% | 11.2% | 5.0% | 15.9% | 1.2% | 0.8% |
| Financials | 4.2% | 5.2% | -0.9% | 18.1% | 6.3% | -0.2% |
| Info Tech | 15.9% | 8.0% | 8.0% | 12.3% | -0.7% | 1.0% |
| Communic. | -2.7% | 0.5% | -3.2% | 12.6% | -9.8% | -0.4% |
| Utilities | 8.1% | 13.1% | -4.9% | 3.6% | 5.0% | -0.2% |
| Real Estate | 1.1% | 16.5% | -15.4% | 4.0% | -1.6% | -0.6% |
| Total | 9.4% | 7.8% | 1.6% | 100.0% | | |

| Size Analysis: 2021 Q4 | Portfolio | Benchmark | Spread | Benchmark Weight | Active Weight | Selection Effect |
|---------------------------|-----------|-----------|--------|---------------------|------------------|---------------------|
| Large (6B+) | 9.4% | 8.2% | 1.2% | 97.5% | 2.5% | 1.2% |
| Mid (2-6B) | 0.0% | 0.8% | -0.8% | 2.5% | -2.5% | na |
| Total | 9.4% | 7.8% | 1.6% | 100.0% | | |

AFG High Dividend: A 35 stock portfolio selecting high dividend yield stocks from the Russell 1000 and benchmarked against the Russell 1000 Value. Buy and sell decisions reflect dividend analysis and capital appreciation characteristics, offering diversification across all sectors but no sector-weight mandate to mirror the broader benchmark or high-income peer group.

In 2021 Q4, strategy performance trends in the AFG High Dividend strategy included the following:

- Stock selection on a sector basis was strongest in Information Technology, Health Care and Industrials and weakest in Real Estate, Consumer Staples and Materials.
- Active sector weights reflected weighting towards Consumer Discretionary, Financials and Utilities away from Communication Services, Industrials and Consumer Staples. Overall sector allocation effect impacts were 0.43%. Allocation effects were positive in Communication Services and Utilities and negative in Financials, Real Estate and Consumer Staples.
- Stock selection on a size basis was strongest in Large (6B+). Stock selection on a size basis did not deliver negative relative returns against any size tiers this period.
- Active size weights reflected weighting towards Large (6B+) stocks away from Mid (2-6B) stocks. Overall size allocation effect impacts were 0.18%. Allocation effects were positive in Mid (2-6B).

*Benchmark Sector Weights & Returns are based on market cap contribution of Russell 1000 Value constituents as of 9/30/2021.



| Top Performers: 2021 Q4 | Ticker | Sector | Total Return |
|--|-----------------------|-----------------------------------|-----------------------------------|
| Pfizer Inc. | PFE | Health Care | 38.5% |
| Accenture Plc | ACN | Info Tech | 30.0% |
| Norfolk Southern Corporation | NSC | Industrials | 24.9% |
| Eli Lilly And Company | LLY | Health Care | 19.9% |
| Abbott Laboratories | ABT | Health Care | 19.6% |
| Abbolt Laboratories | ADI | i lealth Care | 13.070 |
| Bottom Performers: 2021 Q4 | Ticker | Sector | Total Return |
| | | | Total |
| Bottom Performers: 2021 Q4 | Ticker | Sector | Total Return |
| Bottom Performers: 2021 Q4 Jpmorgan Chase & Co. | Ticker | Sector Financials | Total Return -2.7% |
| Bottom Performers: 2021 Q4 Jpmorgan Chase & Co. Intel Corporation | Ticker JPM INTC | Sector Financials Info Tech | Total Return -2.7% -2.7% |

Strategy performance displays USD total returns from 4/11/12 to 12/31/21. 2021 Q4 Partition analysis displays USD total returns from 9/30/21 to 12/31/21.

Strategic Valuation Quarterly Performance Update



| | | | | | | | | | All-Time | All-Time |
|---------------------------|---------|---------|---------|-------|--------|--------|--------|---------|------------|------------|
| | 1 Month | 3 Month | 6 Month | YTD | 1 Year | 3 Year | 5 Year | 10 Year | Annualized | Cumulative |
| Strategic Valuation | 6.5% | 12.5% | 13.5% | 34.8% | 34.8% | 30.6% | 23.0% | 19.7% | 14.7% | 2332.0% |
| SPDR S&P 500 (SPY) | 4.6% | 11.1% | 11.7% | 28.7% | 28.7% | 26.0% | 18.4% | 16.5% | 8.8% | 611.3% |
| Spread (9/30/98-12/31/21) | 1.9% | 1.5% | 1.8% | 6.1% | 6.1% | 4.7% | 4.7% | 3.2% | 5.9% | 1720.7% |

Information Ratio: 0.95 | Sharpe: 0.89

| Performance Summary | Portfolio | Benchmark | Spread |
|------------------------|-----------|-----------|---------|
| Cumulative | 2332.0% | 611.3% | 1720.7% |
| Annual | 14.7% | 8.8% | 5.9% |
| 1998 | 21.6% | 21.6% | 0.0% |
| 1999 | 26.2% | 20.4% | 5.8% |
| 2000 | -6.8% | -9.7% | 2.9% |
| 2001 | 13.6% | -11.8% | 25.3% |
| 2002 | -17.8% | -21.6% | 3.8% |
| 2003 | 42.0% | 28.2% | 13.8% |
| 2004 | 20.1% | 10.7% | 9.4% |
| 2005 | 12.3% | 4.8% | 7.4% |
| 2006 | 19.3% | 15.9% | 3.4% |
| 2007 | 12.1% | 5.1% | 7.0% |
| 2008 | -40.0% | -36.8% | -3.2% |
| 2009 | 47.3% | 26.4% | 20.9% |
| 2010 | 22.3% | 15.1% | 7.3% |
| 2011 | 9.2% | 1.9% | 7.3% |
| 2012 | 16.2% | 16.0% | 0.2% |
| 2013 | 41.2% | 32.3% | 8.9% |
| 2014 | 19.0% | 13.5% | 5.5% |
| 2015 | -4.5% | 1.3% | -5.7% |
| 2016 | 14.8% | 12.0% | 2.8% |
| 2017 | 25.0% | 21.7% | 3.3% |
| 2018 | 1.2% | -4.6% | 5.8% |
| 2019 | 42.6% | 31.2% | 11.4% |
| 2020 | 16.0% | 18.4% | -2.4% |
| 2021 | 34.8% | 28.8% | 6.1% |

| Sector Analysis: 2021 Q4 | Portfolio | Benchmark | Spread | Benchmark Weight | Active Weight | Selection Effect |
|-----------------------------|-----------|-----------|--------|---------------------|------------------|---------------------|
| Energy | 14.4% | 8.0% | 6.4% | 2.6% | 0.0% | 0.2% |
| Materials | 25.7% | 15.1% | 10.6% | 2.4% | 0.0% | 0.3% |
| Industrials | 11.4% | 8.9% | 2.6% | 7.9% | 0.0% | 0.2% |
| Cons. Disc. | 17.9% | 12.8% | 5.1% | 12.9% | 0.0% | 0.7% |
| Cons. Stpls. | 10.1% | 12.6% | -2.5% | 6.4% | 0.0% | -0.2% |
| Health Care | 8.5% | 11.0% | -2.5% | 12.8% | 0.0% | -0.3% |
| Financials | 7.4% | 4.7% | 2.7% | 11.5% | 0.0% | 0.3% |
| Info Tech | 21.3% | 16.5% | 4.8% | 26.8% | 0.0% | 1.3% |
| Communic. | -6.4% | 0.2% | -6.6% | 12.0% | 0.0% | -0.8% |
| Utilities | 9.8% | 12.9% | -3.1% | 2.3% | 0.0% | -0.1% |
| Real Estate | 24.3% | 17.6% | 6.7% | 2.5% | 0.0% | 0.2% |
| Total | 12.5% | 11.1% | 1.5% | 100.0% | | - |

| Size Analysis: 2021 Q4 | Portfolio | Benchmark | Spread | Benchmark Weight | Active Weight | Selection Effect |
|---------------------------|-----------|-----------|--------|---------------------|------------------|---------------------|
| Large (6B+) | 13.5% | 10.8% | 2.6% | 100.0% | 0.0% | 2.6% |
| Mid (2-6B) | 0.0% | 0.5% | -0.5% | 0.0% | 0.0% | na |
| Total | 12.5% | 11.1% | 1.5% | 100.0% | | |

| Style Analysis: 2021 Q4 | Portfolio | Benchmark | Spread | Benchmark Weight | Active Weight | Selection Effect |
|----------------------------|-----------|-----------|--------|---------------------|------------------|---------------------|
| Value | 14.1% | 6.3% | 7.8% | 25.2% | -5.2% | 2.0% |
| Growth | 13.3% | 12.4% | 0.9% | 74.8% | 5.2% | 0.7% |
| Total | 12.5% | 11.1% | 1.5% | 100.0% | | |



<u>Strategic Valuation</u>: A 30-60 stock, sector-neutral portfolio selecting stocks from the S&P 500 and benchmarked against the S&P 500. This strategy is tailored to exploit the Valuation/Cheapness gap created when the application of cheapness measures reflect a misrepresentation of valuation that can be exploited by more robust estimates of intrinsic value.

In 2021 Q4, strategy performance trends in the Strategic Valuation portfolio included the following:

- Stock selection on a sector basis was strongest in Information Technology, Consumer Discretionary and Financials and weakest in Communication Services, Health Care and Consumer Staples.
- Active sector weights did not impact relative performance in a meaningful way. Overall sector allocation effect impacts were 0.00%.
- Stock selection on a style basis was strongest in Value and Growth . Stock selection on a style basis did not deliver negative relative returns against any style categories this period.
- Active style weights reflected weighting towards Growth stocks away from Value stocks. Overall style allocation effect impacts were 0.32%. Allocation effects were positive in Value.

*Benchmark Sector Weights & Returns are based on market cap contribution of S&P 500 constituents as of 9/30/2021. Value & Growth style partitions are formed by market cap weighting the bottom half (Value) and top half (Growth) of MV/IC within each sector.

| Top Performers: 2021 Q4 | Ticker | Sector | Total Return |
|---|----------------|--------------------------|----------------------------|
| Qualcomm Incorporated | QCOM | Info Tech | 42.3% |
| Broadcom Inc | AVGO | Info Tech | 38.1% |
| Union Pacific Corporation | UNP | Industrials | 29.2% |
| Kla Corp | KLAC | Info Tech | 28.9% |
| Freeport-Mcmoran Inc | FCX | Materials | 28.5% |
| | | | |
| Bottom Performers: 2021 Q4 | Ticker | Sector | Total Return |
| Bottom Performers: 2021 Q4 Match Group Inc | Ticker MTCH | Sector Communic. | |
| | | | Return |
| Match Group Inc | MTCH | Communic. | Return -15.8% |
| Match Group Inc Generac Holdings Inc | MTCH GNRC | Communic. Industrials | Return -15.8% -13.9% |

Strategy performance displays USD total returns from 9/30/98 to 12/31/21. 2021 Q4 Partition analysis displays USD total returns from 9/30/21 to 12/31/21.

AFG US Small/Mid Cap Quarterly Performance Update



| | | | | | | | | | All-Time | All-Time |
|---------------------------|---------|---------|---------|-------|--------|--------|--------|---------|------------|------------|
| | 1 Month | 3 Month | 6 Month | YTD | 1 Year | 3 Year | 5 Year | 10 Year | Annualized | Cumulative |
| AFG US Small/Mid Cap | 5.2% | 10.8% | 10.4% | 41.9% | 41.9% | 26.7% | 16.2% | 17.8% | 15.9% | 3007.7% |
| RUSSELL 2000 VALUE INDEX | 4.1% | 4.4% | 1.2% | 28.3% | 28.3% | 18.0% | 9.1% | 12.0% | 9.8% | 771.5% |
| Spread (9/30/98-12/31/21) | 1.1% | 6.4% | 9.1% | 13.6% | 13.6% | 8.8% | 7.1% | 5.7% | 6.2% | 2236.2% |

Information Ratio: 0.78 | Sharpe: 0.81

| Performance Summary | Portfolio | Benchmark | Spread |
|------------------------|-----------|-----------|---------|
| Cumulative | 3007.7% | 771.6% | 2236.2% |
| Annual | 15.9% | 9.8% | 6.2% |
| 1998 | 17.1% | 9.1% | 8.0% |
| 1999 | 10.4% | -1.5% | 11.9% |
| 2000 | 18.8% | 22.8% | -4.1% |
| 2001 | 32.9% | 14.0% | 18.9% |
| 2002 | -7.1% | -11.4% | 4.3% |
| 2003 | 72.0% | 46.0% | 26.0% |
| 2004 | 27.8% | 22.3% | 5.5% |
| 2005 | 12.6% | 4.7% | 7.9% |
| 2006 | 16.3% | 23.5% | -7.1% |
| 2007 | -5.7% | -9.8% | 4.1% |
| 2008 | -35.1% | -28.9% | -6.2% |
| 2009 | 35.1% | 20.6% | 14.5% |
| 2010 | 34.1% | 24.5% | 9.6% |
| 2011 | 0.0% | -5.5% | 5.5% |
| 2012 | 27.7% | 18.1% | 9.7% |
| 2013 | 56.2% | 34.5% | 21.7% |
| 2014 | 10.4% | 4.2% | 6.2% |
| 2015 | -8.6% | -7.5% | -1.1% |
| 2016 | 20.7% | 31.7% | -11.1% |
| 2017 | 19.8% | 7.8% | 11.9% |
| 2018 | -13.3% | -12.9% | -0.4% |
| 2019 | 26.9% | 22.4% | 4.5% |
| 2020 | 13.1% | 4.6% | 8.5% |
| 2021 | 41.9% | 28.3% | 13.6% |

| Sector Analysis: 2021 Q4 | Portfolio | Benchmark | Spread | Benchmark Weight | Active Weight | Selection Effect |
|-----------------------------|-----------|-----------|--------|---------------------|------------------|---------------------|
| Energy | 7.4% | -6.5% | 13.9% | 5.6% | 0.0% | 0.8% |
| Materials | 12.3% | 6.0% | 6.2% | 4.4% | 0.0% | 0.3% |
| Industrials | 24.1% | 9.6% | 14.5% | 15.2% | 0.0% | 2.2% |
| Cons. Disc. | 4.2% | 3.7% | 0.6% | 9.4% | 0.0% | 0.1% |
| Cons. Stpls. | 8.2% | 9.5% | -1.3% | 3.5% | 0.0% | 0.0% |
| Health Care | 8.7% | -9.1% | 17.8% | 13.8% | 0.0% | 2.5% |
| Financials | 10.6% | 5.3% | 5.3% | 22.1% | 0.0% | 1.2% |
| Info Tech | 14.8% | 2.4% | 12.4% | 9.1% | 0.0% | 1.1% |
| Communic. | -10.0% | -10.2% | 0.1% | 4.4% | 0.0% | 0.0% |
| Utilities | 21.0% | 12.6% | 8.4% | 3.6% | 0.0% | 0.3% |
| Real Estate | 5.7% | 10.0% | -4.3% | 9.0% | 0.0% | -0.4% |
| Total | 10.8% | 4.4% | 6.4% | 100.0% | | |

| Size Analysis: 2021 Q4 | Portfolio | Benchmark | Spread | Benchmark Weight | Active Weight | Selection Effect |
|---------------------------|-----------|-----------|--------|---------------------|------------------|---------------------|
| Large (6B+) | 27.5% | 3.0% | 24.5% | 7.7% | 0.1% | 1.9% |
| Mid (2-6B) | 10.9% | 3.9% | 7.0% | 53.7% | 1.0% | 3.8% |
| Small (0.5-2B) | 7.7% | 2.5% | 5.2% | 33.5% | 4.1% | 1.7% |
| Micro (0-0.5B) | 0.0% | -2.5% | 2.5% | 5.1% | -5.1% | na |
| Total | 10.8% | 4.4% | 6.4% | 100.0% | | |

AFG US Small/Mid Cap: A 75-150 stock, sector-neutral portfolio selecting stocks from the Russell 2000 and benchmarked against the Russell 2000 Value Index. This strategy is designed to form a diversified portfolio of stocks with attractive Applied Finance valuation and multifactor grade characteristics.

In 2021 Q4, strategy performance trends in the AFG US Small/Mid Cap included the following:

- Stock selection on a sector basis was strongest in Health Care, Industrials and Financials and weakest in Real Estate.
- Active sector weights did not impact relative performance in a meaningful way. Overall sector allocation effect impacts were 0.00%.
- Stock selection on a size basis was strongest in Mid (2-6B) and Large (6B+). Stock selection on a size basis did not deliver negative relative returns against any size tiers this period.
- Active size weights reflected weighting towards Small (0.5-2B) stocks away from Micro (0-0.5B) stocks. Overall size allocation effect impacts were 0.27%. Allocation effects were positive in Micro (0-0.5B).

*Benchmark Sector Weights & Returns are based on market cap contribution of Russell 2000 Value constituents as of 9/30/2021.

| 200 | | | | \$216,11 |
|-------------|----------------------|-----------|--------------|----------|
| | | | | N |
| 00 | | | - AND MARKET | YI |
| 000 | | ~~~ | | \$64,0 |
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| 566 566 566 | Ser Ser Ser Bench | Ser' Ser' | 30° 50° 50° | Sepit |

| Top Performers: 2021 Q4 | Ticker | Sector | Total |
|--|----------------|--------------------------|---------------------------|
| rop r onomiore. 2021 Q r | TICKEI | Sector | Return |
| Avis Budget Group, Inc. | CAR | Industrials | 78.0% |
| Builders Firstsource, Inc. | BLDR | Industrials | 65.7% |
| Synaptics Incorporated | SYNA | Info Tech | 61.1% |
| Customers Bancorp Inc | CUBI | Financials | 52.0% |
| Owens & Minor, Incorporated | OMI | Health Care | 39.0% |
| | | | |
| Bottom Performers: 2021 Q4 | Ticker | Sector | Total Return |
| Bottom Performers: 2021 Q4 Amc Networks Inc | Ticker AMCX | Sector Communic. | Total Return -26.1% |
| | | | Return |
| Amc Networks Inc | AMCX | Communic. | Return -26.1% |
| Amc Networks Inc Adtalem Global Education Inc | AMCX ATGE | Communic. Cons. Disc. | -26.1% -21.8% |

Strategy performance displays USD total returns from 9/30/98 to 12/31/21. 2021 Q4 Partition analysis displays USD total returns from 9/30/21 to 12/31/21.

AFG Company Grade - 2021 Q4



| | AFC Common Con-l | | | - D- (- | | | | | | · · · · · · · · · · · · · · · · · · · | - d- | | | | - | t | | |
|------------|---------------------------------|----------------|----------------|---------------|----------------|---------------|---------------|----------------|----------------|---------------------------------------|----------------|---------------|------------|------------|------------|------------|------------|------------|
| | AFG Company Grade 2021 Q4 | Uni | F | Retu D | rns C | В | Α | F | Ref | turn Spre C | ads B | Α | Uni | F | Cou | ınts C | В | А |
| | AFG Global Database | 1.9% | -3.3% | 1.2% | 2.3% | 3.5% | 5.0% | -5.2% | -0.7% | 0.4% | 1.6% | 3.1% | | | | 1305 | | |
| | North America | 3.6% | -4.3% | 2.4% | 5.2% | 6.4% | 8.6% | -7.9% | -1.2% | 1.5% | 2.8% | 5.0% | 2574 | 527 | 481 | 486 | 528 | 551 |
| | Europe | 3.5% | -0.1% | 2.3% | 4.4% | 4.8% | 4.5% | -3.5% | -1.1% | 0.9% | 1.3% | 1.1% | 1668 | 248 | 286 | 303 | 368 | 462 |
| | Asia | -1.3% | -4.2% | -1.0% | -1.6% | -0.9% | 0.9% | -2.9% | 0.3% | -0.3% | 0.5% | 2.2% | 2330 | 419 | 509 | 500 | 477 | 424 |
| | AFG US Database | 3.6% | -4.6% | 2.3% | 5.4% | 6.5% | 8.6% | -8.2% | -1.2% | 1.8% | 2.9% | 5.1% | 2295 | 479 | 419 | 436 | 472 | 488 |
| | Communication Services | -7.5% | -12.6% | -9.9% | -2.8% | -6.8% | -4.5% | -5.1% | -2.4% | 4.7% | 0.7% | 3.0% | 88 | 22 | 15 | 15 | 16 | 18 |
| (n) | Consumer Discretionary | 1.4% | -12.5% | -4.3% | 2.7% | 3.5% | 10.0% | -13.8% | -5.6% | 1.4% | 2.2% | 8.7% | 291 | 53 | 33 | 53 | 58 | 93 |
| Analysis | Consumer Staples | 5.6% | -3.4% | 14.2% | 5.2% | 10.3% | 8.3% | -9.1% | 8.6% | -0.5% | 4.6% | 2.6% | 92 | 23 | 15 | 16 | 17 | 19 |
| \na | Energy | -0.1% | -0.8% | 2.3% | -2.6% | 2.1% | -3.3% | -0.7% | 2.4% | -2.5% | 2.2% | -3.2% | 118 | 17 | 29 | 23 | 28 | 20 |
| or / | Financials Health Care | 5.5% | 3.4% -13.2% | 6.9% -6.9% | 5.6% -7.4% | 5.1% 0.8% | 6.8% 6.1% | -2.1% -8.9% | 1.3% -2.5% | 0.0% -3.0% | -0.5% 5.1% | 1.3% 10.5% | 377 | 57 80 | 58 62 | 80 55 | 103 60 | 78 74 |
| Sector | Industrials | 7.9% | 0.0% | 6.2% | 10.7% | 12.2% | 14.3% | -7.9% | -1.8% | 2.7% | 4.3% | 6.4% | 322 | 69 | 80 | 65 | 58 | 48 |
| S | Information Technology | 3.8% | -7.9% | 1.1% | 13.6% | 12.3% | 12.0% | -11.6% | -2.7% | 9.8% | 8.6% | 8.2% | 343 | 104 | 66 | 50 | 53 | 69 |
| GICs | Materials | 10.3% | 13.3% | 7.7% | 9.1% | 6.2% | 12.2% | 3.0% | -2.6% | -1.2% | -4.1% | 1.9% | 106 | 26 | 23 | 17 | 13 | 25 |
| | Real Estate | 10.7% | 8.8% | 9.8% | 13.1% | 10.5% | 10.2% | -2.0% | -0.9% | 2.4% | -0.3% | -0.6% | 157 | 18 | 19 | 42 | 46 | 31 |
| | Utilities | 12.2% | 3.0% | 10.8% | 13.7% | 15.0% | 14.9% | -9.2% | -1.5% | 1.4% | 2.8% | 2.7% | 67 | 7 | 15 | 18 | 16 | 9 |
| | Large (6000M+ USD) | 6.2% | -1.2% | 4.2% | 8.8% | 8.4% | 9.2% | -7.4% | -2.0% | 2.6% | 2.2% | 3.0% | 875 | 154 | 148 | 183 | 189 | 200 |
| <u>ē</u> | Mid (2000M-6000M) | 2.3% | -6.5% | 3.1% | 4.0% | 6.5% | 7.8% | -8.8% | 0.8% | 1.7% | 4.2% | 5.5% | 695 | 171 | 137 | 133 | 122 | 131 |
| Size/Style | Small (500M-2000M) | 1.6% | -5.9% | -0.3% | 1.7% | 4.3% | 8.6% | -7.5% | -1.9% | 0.1% | 2.6% | 7.0% | 725 | 154 | 133 | 120 | 160 | 156 |
| ize, | Micro (0-500M) | -7.6% | -13.1% | -9.9% | -9.1% | -3.6% | 4.7% | -5.5% | -2.2% | -1.5% | 4.0% | 12.3% | 604 | 170 | 133 | 107 | 102 | 91 |
| o | Value (< Median MVIC) | 4.8% | 2.1% | 3.1% | 3.1% | 4.2% | 8.3% | -2.8% | -1.7% | -1.7% | -0.6% | 3.5% | 1011 | 137 | 165 | 158 | 232 | |
| | Growth (>= Median MVIC) | 2.5% | -7.3% | 1.7% | 6.6% | 8.6% | 9.2% | -9.8% | -0.8% | 4.1% | 6.1% | 6.6% | 1284 | 342 | 253 | 278 | 239 | 170 |
| ပ္သ | Russell 1000 ® Index | 6.0% | -1.1% | 4.3% | 8.7% | 8.5% | 8.5% | -7.0% | -1.6% | 2.7% | 2.5% | 2.5% | 978 | 180 | 164 | 199 | 209 | 224 |
| Indices | Russell 2000 ® Index | 1.8% | -5.4% | 0.7% | 1.4% | 5.2% | 8.6% | -7.2% | -1.1% | -0.4% | 3.4% | 6.8% | 1515 | 335 57 | 296 | 277 | 296 | 310 |
| <u> </u> | S&P 500 ® Index ADR Universe | 9.2% | 5.7% -10.8% | 9.3% | 11.2% -3.2% | 8.3% 1.3% | 10.1% | -3.5% -6.3% | 0.1% -1.8% | 1.9% 1.3% | -1.0% 5.7% | 0.9% 1.8% | 498 633 | - | 87 122 | 110 120 | 123 126 | 121 132 |
| | AFG International Database | 1.0% | -2.4% | 0.5% | 0.9% | 2.0% | 3.2% | -3.4% | -0.5% | -0.1% | 1.0% | 2.2% | 4353 | 131 725 | 873 | 868 | 920 | 966 |
| | Canada | 4.1% | -0.4% | 3.1% | 3.2% | 5.9% | 8.4% | -4.5% | -1.0% | -0.1% | 1.8% | 4.3% | 278 | 47 | 62 | 49 | 56 | 63 |
| | Austria | 3.1% | 1.9% | 7.2% | 2.9% | 1.9% | 1.2% | -1.3% | 4.1% | -0.2% | -1.2% | -1.9% | 30 | 5 | 7 | 6 | 4 | 7 |
| | Belgium | 2.9% | 3.3% | -0.8% | -0.7% | 3.8% | 5.4% | 0.4% | -3.7% | -3.6% | 0.9% | 2.5% | 54 | 14 | 9 | 5 | 10 | 15 |
| | Denmark | 5.4% | 5.6% | 4.8% | 0.7% | 6.7% | 8.2% | 0.2% | -0.6% | -4.7% | 1.3% | 2.8% | 47 | 8 | 10 | 8 | 9 | 11 |
| | Finland | 4.3% | -1.0% | 9.6% | 5.5% | 3.7% | 3.4% | -5.2% | 5.4% | 1.3% | -0.5% | -0.9% | 56 | 6 | 8 | 9 | 17 | 15 |
| | France | 4.8% | 1.9% | 2.7% | 8.4% | 7.7% | 3.3% | -3.0% | -2.1% | 3.6% | 2.9% | -1.5% | 183 | 23 | 27 | 35 | 36 | 60 |
| | Germany | 2.3% | 0.0% | 3.5% | -1.7% | 1.9% | 4.7% | -2.3% | 1.3% | -3.9% | -0.4% | 2.5% | 208 | 28 | 28 | 43 | 45 | 64 |
| | Greece | 0.5% | 6.6% | 0.5% | 12.7% | 4.2% | -5.1% | 6.2% | 0.1% | 12.3% | 3.7% | -5.5% | 25 | 2 | 6 | 4 | 3 | 10 |
| | Ireland | 3.0% | -1.2% | -9.4% | 11.0% | 9.5% | -1.1% | -4.2% | -12.3% | 8.0% | 6.6% | -4.1% | 21 | 2 | 3 | 5 | 4 | 7 |
| <u>.</u> . | Italy | 4.3% | 9.3% | 3.1% | 7.2% | 2.7% | 0.0% | 5.0% | -1.2% | 2.9% | -1.6% | -4.3% | 109 | 19 | 22 | 20 | 22 | 23 |
| sk | Luxembourg | -1.5% | 2.8% | 0.9% | -1.4% | 5.0% | -3.0% | 4.3% | 2.5% | 0.1% | 6.6% | -1.5% | 15 | 1 | 2 | 1 | 2 | 7 |
| Analysis | Netherlands | 1.1% | -4.5% | -1.4% | 0.5% | 3.2% | 6.6% | -5.6% | -2.5% | -0.6% | 2.1% | 5.5% | 69 | 9 | 15 | 10 | 18 | 15 |
| | Norway | 7.0% | 0.8% -2.6% | 12.1% 4.2% | 12.8% 3.7% | 4.7% -2.1% | 11.7% 1.3% | -6.2% -2.7% | 5.1% 4.0% | 5.8% 3.5% | -2.3% -2.3% | 4.7% 1.1% | 70 68 | 26 13 | 16 12 | 8 9 | 12 14 | 7 19 |
| Sountry | Spain Sweden | 11.9% | -4.0% | 11.0% | 13.2% | 14.1% | 15.1% | -16.0% | -0.9% | 1.3% | 2.2% | 3.2% | 174 | 18 | 23 | 40 | 43 | 49 |
| ŭ | Switzerland | 3.5% | -2.1% | 1.7% | 6.3% | 5.8% | 2.6% | -5.5% | -1.8% | 2.8% | 2.3% | -0.9% | 128 | 10 | 24 | 23 | 34 | 37 |
| | United Kingdom | 0.2% | -3.9% | -3.3% | -0.7% | 1.6% | 4.2% | -4.0% | -3.5% | -0.9% | 1.5% | 4.0% | 407 | 63 | 69 | 71 | 91 | 111 |
| | Australia | 3.2% | 2.7% | 3.3% | 4.0% | 2.8% | 3.4% | -0.5% | 0.1% | 0.7% | -0.4% | 0.2% | 248 | 54 | 55 | 57 | 49 | 31 |
| | Hong Kong | -4.6% | -5.5% | -5.6% | -2.0% | -2.7% | -7.2% | -0.9% | -0.9% | 2.6% | 1.9% | -2.6% | 378 | 105 | 86 | 78 | 59 | 49 |
| | Japan | -4.5% | -8.2% | -5.0% | -4.9% | -3.7% | -1.8% | -3.7% | -0.5% | -0.4% | 0.8% | 2.7% | 961 | 137 | 211 | 218 | 209 | 186 |
| | New Zealand | -2.9% | -2.1% | -5.4% | -1.1% | -4.1% | -0.9% | 0.8% | -2.5% | 1.8% | -1.3% | 2.0% | 42 | 8 | 9 | 8 | 10 | 7 |
| | Singapore | 1.0% | -2.1% | -0.9% | 2.4% | 3.1% | 0.8% | -3.1% | -1.9% | 1.4% | 2.1% | -0.1% | 83 | 10 | 15 | 23 | 16 | 17 |
| | South Korea | -2.2% | -4.7% | 3.8% | -3.9% | -3.8% | -3.1% | -2.5% | 6.0% | -1.6% | -1.6% | -0.9% | 307 | 77 | 66 | 57 | 53 | 54 |
| | Taiwan | 10.2% | 8.7% | 10.7% | 8.0% | 8.2% | 13.8% | -1.5% | 0.6% | -2.2% | -2.0% | 3.6% | 308 | 25 | 66 | 57 | 80 | 78 |
| | South Africa | 7.5% | 10.1% | 9.7% | 6.8% | 10.6% | 0.9% | 2.7% | 2.3% | -0.6% | 3.1% | -6.6% | 76 | 10 | 15 | 15 | 19 | 16 |
| | Communication Services | -0.3% | -1.0% | 3.3% | -1.2% | -1.9% | -1.4% | -0.7% | 3.6% | -0.9% | -1.6% | -1.1% | 232 | 43 | 44 | 50 | 49 | 45 |
| S | Consumer Discretionary | -1.6% | -7.8% | -3.1% | -1.0% | 2.4% | 1.8% | -6.2% | -1.4% | 0.6% | 4.1% | 3.4% | 570 | 110 | 129 | 114 | 107 | |
| Analysis | Consumer Staples | -2.7% -1.2% | -3.7% 5.4% | -5.2% | -3.9% | -0.6% | -0.2% 2.5% | -1.0% -4.2% | -2.5% | -1.3% | 2.1% | 2.5% | 290 130 | 49 22 | 62 25 | 59 27 | 67 24 | 53 30 |
| Ana | Energy Financials | 1.7% | -5.4% 0.5% | -0.6% 1.2% | 4.6% 1.4% | -7.7% 3.6% | 1.7% | -4.2% -1.2% | 0.6% -0.5% | 5.9% -0.2% | -6.4% 1.9% | 3.7% 0.1% | 456 | 72 | 108 | 87 | 77 | 111 |
| jo | Health Care | -4.6% | -8.6% | -8.1% | -7.9% | -2.7% | -0.2% | -1.2% -4.0% | -0.5% -3.5% | -0.2% | 2.0% | 4.4% | 338 | 40 | 54 | 63 | 82 | 97 |
| Sector | Industrials | 0.7% | -2.6% | 0.0% | 2.0% | 1.0% | 2.4% | -3.4% | -0.7% | 1.3% | 0.3% | 1.6% | 824 | | 152 | 169 | 179 | |
| S S | Information Technology | 7.2% | -6.4% | 5.6% | 7.2% | 9.3% | 12.5% | -13.7% | -1.6% | -0.1% | 2.1% | 5.3% | 568 | 64 | 103 | 111 | 138 | |
| GICs | Materials | 3.2% | 3.8% | 6.0% | 3.3% | 2.3% | 1.3% | 0.6% | 2.8% | 0.1% | -0.9% | -1.9% | 405 | 54 | 80 | 85 | 95 | 89 |
| | Real Estate | 1.6% | 2.4% | 1.5% | 0.0% | 1.9% | 2.3% | 0.8% | -0.2% | -1.7% | 0.3% | 0.6% | 402 | 96 | 87 | 75 | 74 | 68 |
| | Utilities | 4.3% | 4.8% | 3.9% | -0.3% | 5.3% | 6.0% | 0.5% | -0.3% | -4.6% | 1.1% | 1.7% | 135 | 33 | 26 | 24 | 25 | 26 |
| | Large (6000M+ USD) | 2.0% | -2.9% | 1.1% | 2.1% | 4.9% | 2.6% | -4.9% | -0.9% | 0.1% | 2.9% | 0.6% | 1087 | | 198 | 207 | 246 | |
| 0 | Mid (2000M-6000M) | 0.1% | -2.2% | -0.2% | -0.5% | 1.5% | 1.7% | -2.3% | -0.3% | -0.6% | 1.3% | 1.6% | 1141 | | | | 235 | |
| <u> </u> | , | 1.0% | -2.4% | 0.6% | 0.9% | 0.8% | 4.2% | -3.3% | -0.3% | 0.0% | -0.2% | 3.3% | 2125 | | | 424 | 439 | |
| Style | Small (500M-2000M) | 1.070 | 2.170 | 0.070 | 0.070 | | | | | | | | | | | | | |
| ze/Style | Micro (0-500M) | 0.1% | -4.5% | -2.5% | 0.6% | 3.1% | 4.1% | -4.6% | -2.7% | 0.5% | 3.0% | 4.0% | 3492 | 703 | 704 | 696 | 678 | 710 |
| Size/Style | , | | | | | | | | | | | | | | 704 364 | 696 369 | 678 438 | |

Applied Finance Research: Company Grade [Global Quintile By GICS Sector] from 9/30/21 to 12/31/21 International Analysis | All Sectors | 500M+ USD* United States Analysis | All Sectors | 500M+ USD*

Percent to Target – 2021 Q4



| | | | | | | | | | | | | • | | G | ROU |) F | | |
|-----------------|---|----------------|-----------------|----------------|----------------|---------------|---------------|------------------|---------------|----------------|----------------|---------------|------------|-----------|------------|-----------|-----------|-----------|
| | Percent to Target - Current | | _ | Retu | | | | _ | | turn Spre | | | | _ | Соι | | | |
| | 2021 Q4 | Uni | F | D | С | В | Α | F | D | С | В | А | Uni | F | D | С | В | Α |
| | AFG Global Database | 1.8% | -3.4% | 2.5% | 3.1% | 3.3% | 3.3% | -5.2% | 0.7% | 1.3% | 1.5% | 1.5% | 6751 | | | | | 1244 |
| | North America | 3.5% | -4.0% | 4.6% | 5.5% | 6.4% | 8.3% | -7.6% | 1.1% | 2.0% | 2.9% | 4.8% | | 616 | 625 | 558 | 441 | 377 |
| | Europe | 3.3% | -0.1% | 4.2% | 5.0% | 4.3% | 2.4% | -3.4% | 0.9% | 1.7% | 1.0% | -0.9% | | 295 | 396 | 377 | 328 | 294 |
| | Asia | -1.3% | -5.1% | -2.1% | -1.2% | 0.0% | 0.2% | -3.8% | -0.8% | 0.1% | 1.3% | 1.5% | 2363 | 355 | 430 | 482 | 532 | 562 |
| | AFG US Database | 3.4% | -4.1% | 4.9% | 5.8% | 6.4% | 7.5% | -7.6% | 1.4% | 2.4% | 3.0% | 4.1% | 2340 | 575 | 556 | 492 | 374 | 342 |
| | Communication Services | -7.4% | -12.0% | -6.2% | -2.0% | -3.9% | -6.4% | -4.7% | 1.1% | 5.4% | 3.4% | 1.0% | 91 | 29 | 15 | 10 | 16 | 20 |
| ဟ | Consumer Discretionary | 1.5% 5.0% | -9.2% -7.3% | 2.1% 11.7% | 1.5% 9.6% | 3.0% 10.7% | 11.0% 5.8% | -10.6% -12.3% | 0.6% 6.7% | 0.1% 4.6% | 1.5% 5.7% | 9.5% 0.8% | 301 94 | 66 26 | 55 | 65 18 | 48 20 | 66 10 |
| <u> </u> | Consumer Staples | | | | | | | | | | | | | | 19 | | | |
| l a | Energy | 0.3% | 2.3% 6.0% | -1.4% 5.7% | 2.6% 5.2% | 1.7% 3.6% | -5.9% 7.4% | 1.9% 0.6% | -1.7% | 2.3% | 1.4% | -6.2% | 119 | 23 63 | 33 | 31 | 15 65 | 16 |
| ا بر ا | Financials Health Care | 5.4% | | -4.1% | -4.7% | -0.9% | 7.4% | -12.2% | 0.3% | -0.2% -0.3% | -1.8% | 2.0% | 378 | 78 | 104 | 100 65 | 61 | 45 61 |
| Sector Analysis | Industrials | -4.5% 7.7% | -16.6% -1.8% | 9.0% | 10.2% | 13.6% | 10.7% | -9.5% | 0.3% 1.3% | 2.5% | 3.5% 5.9% | 12.2% 3.0% | 339 | 69 | 73 93 | 79 | 45 | 40 |
| S | Information Technology | 3.4% | -8.5% | 7.4% | 12.2% | 17.7% | 6.9% | -12.0% | 3.9% | 8.8% | 14.3% | 3.5% | 353 | 129 | 69 | 43 | 52 | 58 |
| GICs | Materials | 10.1% | 7.3% | 9.3% | 13.1% | 6.6% | 22.4% | -12.0% | -0.8% | 3.0% | -3.5% | 12.3% | 108 | 27 | 32 | 30 | 14 | 5 |
| ا ق | Real Estate | 10.1% | 13.6% | 10.1% | 9.8% | 5.4% | 8.1% | 2.8% | -0.7% | -0.9% | -5.5% -5.4% | -2.7% | 159 | 59 | 46 | 24 | 17 | 12 |
| | Utilities | | -2.7% | | | | | | | | | | 67 | 4 | 13 | 25 | 18 | 6 |
| | Large (6000M+ USD) | 12.2% 6.2% | -0.2% | 11.4% 7.2% | 13.5% 8.0% | 11.3% 8.9% | 19.7% 9.1% | -14.9% -6.3% | -0.8% 1.0% | 1.2% 1.8% | -0.9% 2.8% | 7.5% 2.9% | 882 | 205 | 199 | 179 | 153 | 144 |
| | Mid (2000M-6000M) | 1.9% | -6.3% | 2.2% | 7.5% | 4.6% | 6.3% | -8.1% | 0.4% | 5.6% | 2.8% | 4.5% | 711 | 198 | 171 | 145 | 101 | 95 |
| Size/Style | Small (500M-2000M) | 1.8% | -6.3% | 4.8% | 2.1% | 4.5% | 6.4% | -8.1% | 3.1% | 0.3% | 2.8% | 4.5% | | 171 | | | 119 | 102 |
| e/S | Micro (0-500M) | -7.5% | -0.5% | -10.0% | -2.3% | 0.9% | 0.4% | -8.1% | -2.5% | 5.2% | 8.4% | 8.0% | 621 | 197 | 185 118 | 128 | 112 | 65 |
| Siz | , , | 4.8% | -2.9% | 3.9% | 5.0% | 5.6% | 7.3% | -7.6% | -0.9% | 0.3% | 0.4% | 2.6% | 1022 | 92 | 161 | 282 | 251 | 234 |
| | Value (< Median MVIC) Growth (>= Median MVIC) | 2.4% | -2.9% -4.5% | 5.4% | 6.8% | 7.9% | 7.3% | -7.6% -6.9% | 3.0% | 4.4% | 5.6% | 5.6% | 1318 | 482 | 394 | 210 | 123 | 108 |
| | Russell 1000 ® Index | 6.0% | 0.6% | 5.8% | 8.1% | 8.3% | 7.7% | -5.4% | -0.1% | 2.1% | 2.4% | 1.7% | 982 | 203 | 221 | 212 | 178 | 167 |
| SS | Russell 2000 ® Index | 1.8% | -5.8% | 3.6% | 3.5% | 5.7% | 6.2% | -7.7% | 1.8% | 1.7% | 3.9% | 4.3% | 1543 | 383 | 376 | 328 | 248 | 205 |
| Indices | S&P 500 ® Index | 9.2% | 7.5% | 9.4% | 9.9% | 8.7% | 10.6% | -1.7% | 0.1% | 0.7% | -0.6% | 1.4% | 498 | 69 | | 118 | 105 | 87 |
| ⊆ | ADR Universe | -4.5% | -12.6% | -4.4% | 1.4% | -0.6% | -4.0% | -8.2% | 0.1% | 5.9% | 3.9% | 0.5% | 644 | 136 | 110 | 106 | 116 | 175 |
| | AFG International Database | 1.0% | -2.8% | 1.1% | 1.6% | 2.2% | 1.7% | -3.7% | 0.1% | 0.7% | 1.2% | 0.8% | 4411 | 699 | 912 | 949 | 948 | 902 |
| | Canada | 4.1% | -2.6% | 2.1% | 3.2% | 6.0% | 15.4% | -6.7% | -2.0% | -0.9% | 2.0% | 11.3% | 279 | 41 | 69 | 65 | 67 | 34 |
| | | | | 2.1% | | | 9.5% | | -0.9% | | | | | 5 | 6 | 9 | 6 | 2 |
| | Austria | 3.1% 2.9% | 3.8% 6.6% | -0.1% | 5.3% 9.0% | -0.3% 3.0% | 0.4% | 0.6% 3.7% | -3.0% | 2.2% 6.0% | -3.4% 0.1% | 6.4% -2.5% | 30 54 | 8 | 12 | 8 | 15 | 9 |
| | Belgium Denmark | 6.2% | 4.6% | 6.1% | 7.3% | 7.0% | 6.7% | -1.6% | -0.2% | 1.1% | 0.1% | 0.5% | 48 | 11 | 13 | 7 | 9 | 6 |
| | Finland | 4.4% | -1.7% | 7.3% | 4.2% | 6.9% | 1.6% | -6.1% | 2.8% | -0.2% | 2.4% | -2.8% | 57 | 7 | 14 | 14 | 12 | 9 |
| | France | 4.4% | 0.8% | 8.9% | 7.3% | 3.6% | 4.0% | -4.0% | 4.1% | 2.5% | -1.2% | -0.8% | 184 | 32 | 25 | 48 | 43 | 33 |
| | Germany | 1.8% | -6.6% | 1.6% | 4.2% | 7.9% | -1.3% | -8.4% | -0.2% | 2.5% | 6.1% | -3.1% | 212 | 27 | 55 | 46 | 43 | 40 |
| | Greece | 0.5% | 10.3% | 8.9% | 5.2% | 4.2% | -8.0% | 9.8% | 8.4% | 4.8% | 3.7% | -8.5% | 25 | 3 | 2 | 6 | 4 | 9 |
| | Ireland | 3.0% | -0.6% | 6.2% | 10.6% | -7.4% | 8.8% | -3.6% | 3.2% | 7.6% | -10.3% | 5.9% | 21 | 2 | 5 | 5 | 5 | 3 |
| | | 4.4% | 6.3% | 10.3% | 0.8% | 2.6% | -0.1% | 1.9% | 5.9% | -3.7% | -1.8% | -4.5% | 110 | 25 | 24 | 26 | 19 | 16 |
| <u>.s</u> | Italy | -1.5% | -7.2% | 2.2% | -9.6% | -12.5% | 2.8% | -5.6% | 3.7% | -8.0% | -10.9% | 4.4% | 15 | 25 | 3 | 2 | 2 | 5 |
| Analysis | Luxembourg Netherlands | 0.9% | -5.2% | 2.3% | 4.9% | -4.7% | 7.3% | -6.1% | 1.5% | 4.1% | -5.6% | 6.4% | 71 | 16 | 12 | 18 | 11 | 12 |
| A P | Norway | 5.6% | 2.1% | 5.9% | 13.7% | 10.3% | 8.6% | -3.4% | 0.4% | 8.1% | 4.7% | 3.0% | 73 | 29 | 26 | 7 | 5 | 6 |
| Country | Spain | 0.3% | -2.6% | 2.2% | 5.2% | 4.5% | -7.2% | -2.9% | 1.9% | 4.9% | 4.7% | -7.4% | 70 | 12 | 16 | 11 | 16 | 14 |
| 틸 | Sweden | 11.5% | 7.6% | 13.2% | 14.3% | 12.9% | 9.3% | -4.0% | 1.7% | 2.8% | 1.4% | -2.2% | 179 | 27 | 48 | 38 | 31 | 33 |
| ပ | Switzerland | 3.5% | 2.4% | 2.9% | 2.7% | 5.3% | 4.4% | -1.1% | -0.7% | -0.8% | 1.4% | 0.9% | 128 | 15 | 29 | 36 | 27 | 19 |
| | | | | | | | | | | | | | | | | | | |
| | United Kingdom | 3.6% | -3.7% 3.2% | -0.8% 4.3% | 1.2% | 1.7% 5.3% | 2.3% | -3.8% -0.3% | -1.0% | 1.1% -4.1% | 1.5% | 2.1% | 253 | 70 58 | 100 77 | 91 | 75 45 | 74 27 |
| | Australia Hong Kong | -4.6% | -7.6% | | -0.5% | -2.3% | 6.6% -2.9% | -3.0% | 0.8% -3.9% | | 1.7% | 3.0% | 387 | 79 | 64 | 46 | 73 | 109 |
| | Japan | -4.6% | -11.0% | -8.5% -5.8% | -3.6% -4.2% | -3.1% | -2.6% | -6.4% | -3.9% | 1.0% 0.3% | 2.3% 1.5% | 1.7% 2.0% | | 127 | 150 | 61 196 | 227 | 271 |
| | New Zealand | -2.9% | -15.9% | -1.7% | -2.5% | | -11.9% | -13.0% | 1.2% | 0.3% | 2.6% | -9.1% | 42 | 2 | 12 | 10 | 15 | 2 |
| | Singapore | 0.9% | -13.9% | -2.0% | 0.9% | 4.3% | -2.5% | -3.2% | -2.9% | | | | 85 | 8 | 7 | 27 | 27 | |
| | South Korea | -2.0% | -2.4% -4.5% | -0.2% | -3.4% | -1.9% | -1.4% | -3.2% | 1.8% | 0.1% -1.3% | 3.5% 0.2% | -3.3% 0.6% | 314 | 62 | 67 | 61 | 66 | 15 56 |
| | Taiwan | 10.2% | | 5.9% | 9.4% | | 12.6% | 13.9% | -4.2% | -0.8% | -2.2% | 2.5% | 308 | 17 | 52 | 79 | 78 | 80 |
| | South Africa | 7.5% | 24.0% -1.6% | 6.4% | 3.5% | 8.0% 9.6% | 18.5% | -9.1% | -4.2% | -4.0% | 2.1% | 11.0% | 76 | 7 | 15 | 23 | 21 | 10 |
| | | | | | | | | | | | | | | 35 | 52 | | | |
| | Communication Services Consumer Discretionary | -0.2% -1.8% | -6.9% -9.1% | 4.8% -3.8% | -0.8% 1.1% | -0.6% 1.7% | -0.4% 0.8% | -6.7% -7.3% | 5.0% -2.1% | -0.6% 2.9% | -0.4% 3.4% | -0.2% 2.6% | 235 578 | 102 | 127 | 55 123 | 44 116 | 47 109 |
| <u>.v</u> | · | 1 | | | | | | | | | | | | | | | | |
| l S | Consumer Staples | -2.9% -1.5% | -3.2% | -1.1% | -4.3% | -4.0% | -1.6% | -0.3% | 1.7% -3.8% | -1.4% | -1.1% | 1.3% | 293 | 48 17 | 66 31 | 70 | 57 | 51 15 |
| l e | Energy Financials | 1.7% | 0.2% 1.7% | -5.3% 0.2% | -1.4% 1.1% | 0.3% 3.0% | 0.5% 1.6% | 1.7% 0.1% | -1.5% | 0.1% -0.5% | 1.8% | 2.0% | 131 461 | 85 | 73 | 30 67 | 37 103 | 132 |
| ر ا م | | | | | | | | | | | 1.4% | 0.0% | | | | | 84 | |
| Sector Analysis | Health Care Industrials | -4.8% | -8.0% 1.0% | -8.5% 2.0% | -4.8% 2.1% | -4.3% | -0.6% | -3.3% 1.7% | -3.7% | 0.0% | 0.5% | 4.2% | 346 | 26 155 | 71 | 87 172 | | 78 159 |
| | | 0.7% | -1.0% | 2.0% | 2.1% | 0.4% | -0.1% | -1.7% | 1.2% | 1.4% | -0.4% | -0.8% | | | 167 | 173 | 180 | 158 |
| GICs | Information Technology | 7.2% | -8.7% | 8.2% | 10.0% | 10.7% | 9.7% | -15.9% | 1.0% | 2.8% | 3.5% | 2.5% | 580 | 75 61 | 111 | 132 | 123 | 137 |
| ا ق | Materials Deal Fatata | 3.2% | 5.0% | 2.5% | 0.9% | 3.3% | 5.2% | 1.8% | -0.7% | -2.3% | 0.0% | 2.0% | 410 | 61 | 93 | 92 | 91 | 72 |
| | Real Estate | 1.6% | -1.0% | 5.0% | 3.0% | 4.2% | -4.9% | -2.5% | 3.4% | 1.4% | 2.7% | -6.5% | 405 | 55 | 88 | 95 | 88 | 77 |
| | Utilities (2000M HOP) | 4.3% | 1.1% | 7.3% | 4.9% | 6.5% | 2.6% | -3.1% | 3.0% | 0.7% | 2.2% | -1.6% | 135 | 38 | 29 | 22 | 23 | 23 |
| | Large (6000M+ USD) | 1.9% | -2.1% | 1.8% | 3.1% | 3.2% | 2.5% | -4.0% | -0.1% | 1.2% | 1.3% | 0.6% | | | 238 | 239 | 221 | 231 |
| Se | Mid (2000M-6000M) | 0.1% | -1.8% | 0.7% | 0.2% | 1.2% | -0.6% | -1.8% | 0.6% | 0.1% | 1.2% | -0.6% | 1151 | | 247 | | 234 | 200 |
| Size/Style | Small (500M-2000M) | 1.0% | -3.7% | 0.9% | 1.8% | 2.2% | 2.4% | -4.6% | -0.1% | 0.8% | 1.2% | 1.4% | 2166 | | 425 | | 493 | 470 |
| Size | Micro (0-500M) | 0.1% | -5.3% | -1.5% | 0.4% | 3.4% | 2.6% | -5.4% | -1.6% | 0.3% | 3.3% | 2.5% | 3581 | | 628 | 648 | 767 | |
| 0) | Value (< Median MVIC) | 0.9% | -3.0% | -0.6% | 0.9% | 1.7% | 1.7% | -4.0% | -1.6% | 0.0% | 0.7% | 0.8% | 2014 | | 219 | | 559 | 689 |
| | Growth (>= Median MVIC) | 0.9% | -2.7% | 1.6% | 2.1% | 2.8% | 1.7% | -3.7% | 0.7% | 1.2% | 1.9% | 0.8% | 2397 | 545 | 693 | 556 | 389 | 212 |

Applied Finance Research: Percent to Target – Current [Global Quintile By GICS Sector] from 9/30/21 to 12/31/21, Monthly Rebalancing, Average Returns International Analysis | All Sectors | 500M+ USD*

United States Analysis | All Sectors | 500M+ USD*

*Size Tiers and US Indices include all firms that mee

EM Momentum - 2021 Q4



| EM Momentum 2021 Q4 | Uni | F | Retu D | С | В | ۸ | _ | | turn Spre | | | | | Cou | | | |
|---|--|---|---|---|--|-----------------|-----------------|-----------------|--|--|------------------|------------------|------------------------------|------------------|-----------------|---|-----------------|
| | | | | | ь | Α | F | D | С | В | Α | Uni | F | D | С | В | |
| AFG Global Database | 1.9% | -3.0% | 2.3% | 1.3% | 3.4% | 2.9% | -4.9% | 0.4% | -0.6% | 1.5% | 1.1% | 6729 | 883 | 1660 | 774 | 2203 | 3 1 |
| North America | 3.6% | -4.3% | 5.0% | 3.6% | 6.4% | 4.5% | -7.8% | 1.4% | 0.0% | 2.8% | 0.9% | 2607 | 402 | 609 | 217 | 845 | . 5 |
| Europe | 3.4% | -2.7% | 3.0% | 3.4% | 4.6% | 5.1% | -6.0% | -0.4% | 0.0% | 1.3% | 1.7% | 1690 | 184 | 427 | 146 | 624 | . 3 |
| Asia | -1.3% | -1.8% | -1.3% | -0.9% | -1.6% | 0.1% | -0.5% | -0.1% | 0.3% | -0.3% | 1.4% | 2355 | 286 | 599 | 398 | 715 | : |
| AFG US Database | 3.5% | -4.9% | 4.9% | 3.7% | 6.6% | 4.6% | -8.5% | 1.3% | 0.2% | 3.0% | 1.1% | 2322 | 356 | 539 | 194 | 760 | |
| Communication Services | -7.6% | -16.1% | -10.0% | 4.1% | -3.9% | -6.5% | -8.5% | -2.4% | 11.7% | 3.7% | 1.2% | 90 | 12 | 24 | 9 | 27 | |
| Consumer Discretionary | 1.7% | -11.3% | 4.1% | -10.1% | 6.4% | 5.8% | -12.9% | 2.4% | -11.8% | 4.7% | 4.2% | 297 | 50 | 63 | 17 | 96 | |
| Consumer Staples | 5.3% | -2.9% | 9.7% | -7.0% | 6.3% | 5.6% | -8.2% | 4.4% | -12.3% | 1.0% | 0.3% | 94 | 12 | 30 | 4 | 32 | |
| Energy | 0.3% | -5.0% | 0.2% | 12.7% | 1.0% | -1.5% | -5.4% | -0.1% | 12.3% | 0.7% | -1.9% | 119 | 16 | 26 | 8 | 32 | |
| Financials | 5.5% | 5.5% | 6.1% | 5.7% | 5.7% | 3.8% | 0.0% | 0.6% | 0.3% | 0.2% | -1.6% | 378 | 44 | 62 | 28 | 130 | |
| Health Care | -4.4% | -10.2% | -3.1% | -4.1% | -0.5% | 0.2% | -5.8% | 1.3% | 0.4% | 3.9% | 4.6% | 335 | 85 | 76 | 20 | 90 | |
| Industrials | | 0.1% | 6.1% | 11.9% | 10.6% | 7.8% | -7.7% | -1.7% | 4.1% | 2.8% | | 326 | 36 | 95 | 29 | 123 | |
| Information Technology | | -6.8% | 6.2% | -3.1% | 7.6% | 11.4% | -10.3% | 2.7% | -6.6% | 4.1% | | 347 | 66 | 73 | 38 | 112 | |
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| Denmark | | | | 1.8% | 5.9% | | | | -4.4% | -0.3% | -1.6% | 48 | - | 13 | | | |
| Finland | 4.3% | 0.9% | 6.1% | 2.0% | 6.3% | 4.6% | -3.4% | 1.8% | -2.3% | 2.1% | 0.3% | 56 | 5 | 14 | 4 | 24 | |
| France | 4.8% | 12.0% | 0.6% | 2.2% | 4.4% | 9.3% | 7.2% | -4.2% | -2.7% | -0.4% | 4.5% | 183 | 12 | 43 | 14 | 79 | |
| Germany | 1.9% | -4.2% | 2.2% | -2.4% | 3.0% | 4.6% | -6.1% | 0.3% | -4.3% | 1.1% | 2.7% | 211 | 21 | 53 | 16 | 83 | |
| Greece | 0.5% | 0.3% | 0.2% | 9.5% | -1.5% | -3.2% | -0.2% | -0.3% | 9.0% | -2.0% | -3.7% | 25 | 3 | 5 | 3 | 6 | |
| Ireland | 3.0% | 8.2% | 7.8% | -0.1% | -1.2% | 7.2% | 5.2% | 4.8% | -3.1% | -4.1% | 4.2% | 21 | 3 | 4 | 1 | 7 | |
| Italy | 4.4% | 2.7% | 5.5% | 15.3% | 3.2% | -0.2% | -1.7% | 1.2% | 10.9% | -1.2% | -4.6% | 110 | 6 | 23 | 11 | 41 | |
| Luxembourg | -1.5% | 12.2% | -4.3% | 20.0% | -9.9% | 4.9% | 13.7% | -2.8% | 21.6% | -8.4% | 6.5% | 15 | 1 | 4 | 1 | 4 | |
| Netherlands | 0.7% | -5.3% | 2.2% | -2.3% | 3.4% | -4.6% | -6.0% | 1.5% | -3.0% | 2.7% | -5.3% | 70 | 9 | 23 | 5 | 19 | |
| Norway | 5.9% | -4.5% | 4.0% | 6.1% | 12.5% | 8.7% | -10.5% | -2.0% | 0.2% | 6.6% | | 72 | 13 | 15 | 6 | 18 | |
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| | | | | -5.1% | | | | | | 3.5% | | | | | | | |
| Industrials | | | 1.1% | -0.3% | 1.3% | | | 0.4% | -1.0% | 0.7% | 1.1% | | | | | | |
| | 7.3% | 1.0% | 5.8% | 10.5% | 7.1% | 13.5% | | -1.5% | 3.3% | -0.2% | 6.3% | 577 | 74 | 137 | 74 | 197 | |
| Materials | 3.3% | 10.8% | 4.2% | -0.5% | 0.8% | 4.2% | 7.5% | 1.0% | -3.7% | -2.5% | 1.0% | 409 | 51 | 92 | 38 | 143 | |
| Real Estate | 1.6% | 1.9% | 0.0% | 0.3% | 1.7% | 5.9% | 0.3% | -1.6% | -1.3% | 0.1% | 4.2% | 403 | 58 | 89 | 104 | 89 | |
| Utilities | 4.3% | -5.2% | 6.0% | 5.5% | 4.2% | -1.1% | -9.5% | 1.7% | 1.2% | -0.1% | -5.3% | 135 | 8 | 41 | 18 | 58 | |
| Large (6000M+ USD) | 1.9% | -2.3% | 1.7% | 0.7% | 3.0% | 1.6% | -4.2% | -0.2% | -1.2% | 1.1% | -0.3% | 1092 | 89 | 317 | 44 | 465 | |
| Mid (2000M-6000M) | 0.1% | -2.2% | 0.0% | -2.3% | 1.1% | 1.3% | -2.3% | -0.1% | -2.4% | 1.0% | 1.2% | 1154 | 131 | | 101 | 424 | |
| Small (500M-2000M) | 1.0% | -1.7% | 0.9% | 1.3% | 0.9% | 3.1% | -2.7% | -0.1% | 0.3% | -0.1% | 2.1% | | | | | 553 | |
| | | | | | | | | | | | | | | | | | |
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| Growth (>= Median MVIC) | 1.0% | -3.3% | 0.3% | 0.4% | 2.4% | 3.0% | -4.2% | -0.7% | -0.0% | 1.4% | 2.0% | | | | | | |
| | AFG US Database Communication Services Consumer Discretionary Consumer Staples Energy Financials Health Care Industrials Information Technology Materials Real Estate Utilities Large (6000M+ USD) Mid (2000M-6000M) Small (500M-2000M) Micro (0-500M) Value (< Median MVIC) Growth (>= Median MVIC) Russell 1000 ® Index Russell 2000 ® Index Russell 2000 ® Index ADR Universe AFG International Database Canada Austria Belgium Denmark Finland France Germany Greece Ireland Italy Luxembourg Netherlands Norway Spain Sweden Switzerland United Kingdom Australia Hong Kong Japan New Zealand Singapore South Africa Communication Services Consumer Discretionary Consumer Staples Energy Financials Health Care Industrials Information Technology Materials Real Estate Utilities Large (6000M+ USD) Mid (2000M-6000M) Small (500M-2000M) Micro (0-500M) Value (< Median MVIC) | AFG US Database 3.5% Communication Services -7.6% Consumer Discretionary 1.7% Consumer Staples 5.3% Energy 0.3% Financials 5.5% Health Care -4.4% Industrials 7.8% Information Technology 3.5% Materials 10.0% Real Estate 10.7% Utilities 12.2% Large (6000M+ USD) 6.2% Mid (2000M-6000M) 2.0% Small (500M-2000M) 1.7% Midror (0-500M) -7.7% Value (< Median MVIC) | AFG US Database 3.5% -4.9% Communication Services -7.6% -16.1% Consumer Discretionary 1.7% -11.3% Consumer Staples 5.3% -2.9% Energy 0.3% -5.0% Financials 5.5% 5.5% Health Care -4.4% -10.2% Industrials 7.8% 0.1% Information Technology 3.5% -6.8% Materials 10.0% 13.4% Real Estate 10.7% 5.8% Utilities 12.2% 37.1% Large (6000M+ USD) 6.2% -2.8% Micro (0-500M) 7.7% -5.9% Micro (0-500M) 7.7% -13.4% Value (< Median MVIC) | AFG US Database 3.5% -4.9% 4.9% Communication Services -7.6% -16.1% -10.0% Consumer Discretionary 1.7% -11.3% 4.1% Consumer Staples 5.3% -2.9% 9.7% Energy 0.3% -5.0% 0.2% Financials 5.5% 5.5% 6.1% Health Care -4.4% -10.2% -3.1% Information Technology 3.5% -6.8% 6.2% Materials 10.0% 13.4% 13.1% Real Estate 10.7% 5.8% 7.5% Utilities 12.2% 37.1% 11.4% Large (6000M+ USD) 6.2% -2.8% 7.4% Mid (2000M-6000M) 1.7% 5.5% 3.2% Small (500M-2000M) 1.7m 5.5% 3.2% Small (500M-2000M) 1.7m 5.2% -3.8% Value (< Median MVIC) | AFG US Database 3.5% -4.9% 4.9% 3.7% Communication Services -7.6% -16.1% -10.0% 4.1% Consumer Discretionary 1.7% -11.3% 4.1% -10.1% 4.1% Consumer Staples 5.3% -2.9% 9.7% -7.0% Energy 0.3% -5.0% 0.2% 12.7% Financials 5.5% 5.5% 6.1% 5.7% Health Care -4.4% -10.2% -3.1% -4.1% Information Technology 3.5% -6.8% 6.2% -3.1% Materials 10.0% 13.4% 13.1% 3.9% Real Estate 10.7% 5.8% 7.5% 9.9% Utilities 12.2% 37.1% 11.2% 3.7% Small (500M-600M) 2.0% -5.8% 3.2% 3.7% Small (500M-200M) 1.7% -5.9% 3.0% 3.1% Micro (0-500M) -7.7% -13.4% -2.1% -11.0% Value (< Media | AFG US Database | AFG US Database | AFG LO Database | AFG US Databases 3.5% 4.9% 4.9% 3.7% 6.6% 4.6% 8.5% 1.3% Communication Services -7.6% -16.1% -10.0% 4.1% -3.9% -6.5% -2.4% 2.4% Consumer Staples 5.3% -2.9% 9.7% -7.0% 6.3% 5.6% -3.2% 4.4% Energy 5.3% -2.9% 9.7% -7.0% 6.3% 5.5% 5.4% -0.0% Energy 5.5% 5.5% 6.1% 5.7% 1.0% 0.0% 0.6% Financials 5.5% 5.5% 6.1% 5.1% 1.0% 0.0% 0.6% Information Technology 1.0% 13.4% 13.1% 1.9% 1.0% 7.0% 1.7% 1.7% 1.7% 1.1% 1.0% 1.0% 4.9% 3.1% 1.2% 1.2% 1.7% 1.1% 1.0% 1.0% 4.9% 4.2% 3.2% 1.7% 1.1% 1.0% 4.1% 1.0% 4.2% 3.2% < | AFG US brathases 3.5% 4.9% 4.9% 3.7% 6.6% 4.6% 3.9% 6.5% 1.3% 0.2% 1.5% 1.3% 1.7% 1.7% 1.13% 4.1% 1.01% 6.4% 5.8% 1.2 3% 1.5% 2.24% 1.17% 1.3% 4.1% 1.01% 6.4% 5.8% 1.2 3% 2.4% 1.18% 1.2 3% 1 | AFF QLD Database | AFG USD Barbanee | AEO US Distabases OFFI 1-194 | AEO US Diabbases | AFF US Disabase | AFF CLE Distalhanse 1,95% 4,95% 4,95% 4,95% 6,95% 4,65% 6,95% 4,65% 6,95% 4,95% 1,95% | AFG US Database |

International Analysis | All Sectors | 500M+ USD*
United States Analysis | All Sectors | 500M+ USD*

Price Momentum - 2021 Q4



| | Price Momentum | | | Retu | rns | | | | Ret | turn Spre | ads | | | | Cou | ınts | | |
|---|----------------------------|-------|--------|--------|-------|-------|-------|--------|--------|-----------|-------|-------|------|-----|------|------|------|-----|
| | 2021 Q4 | Uni | F | D | С | В | Α | F | D | С | В | Α | Uni | F | D | С | В | |
| | AFG Global Database | 2.4% | -3.2% | 1.4% | 3.6% | 4.2% | 4.5% | -5.5% | -1.0% | 1.2% | 1.8% | 2.1% | 6470 | 989 | 1331 | 1429 | 1425 | 5 1 |
| L | North America | 4.6% | -1.3% | 4.3% | 6.1% | 5.3% | 5.5% | -5.9% | -0.3% | 1.5% | 0.7% | 0.8% | 2470 | 255 | 407 | 565 | 640 | |
| | Europe | 3.6% | -1.2% | 3.1% | 4.7% | 4.6% | 4.0% | -4.8% | -0.5% | 1.1% | 1.0% | 0.4% | 1636 | 164 | 308 | 385 | 406 | |
| L | Asia | -1.1% | -4.5% | -1.3% | -0.4% | 1.3% | 2.6% | -3.4% | -0.3% | 0.6% | 2.3% | 3.6% | 2288 | 562 | 612 | 470 | 355 | |
| L | AFG US Database | 4.7% | -2.3% | 4.4% | 6.4% | 5.6% | 5.4% | -7.0% | -0.2% | 1.7% | 0.9% | 0.7% | 2191 | 219 | 372 | 508 | 565 | |
| l | Communication Services | -7.3% | -16.7% | -3.5% | -6.3% | -9.5% | -7.8% | -9.5% | 3.8% | 1.0% | -2.3% | -0.6% | 81 | 6 | 17 | 16 | 21 | |
| l | Consumer Discretionary | 3.5% | -8.2% | -0.4% | 8.8% | 3.6% | 5.7% | -11.7% | -3.9% | 5.3% | 0.1% | 2.2% | 270 | 25 | 40 | 62 | 70 | |
| l | Consumer Staples | 7.0% | 5.2% | 4.1% | 14.1% | 4.5% | 7.9% | -1.8% | -2.9% | 7.1% | -2.5% | 0.9% | 89 | 11 | 17 | 15 | 23 | |
| l | Energy | 0.3% | -2.1% | 6.4% | -4.0% | 2.6% | -1.2% | -2.5% | 6.1% | -4.3% | 2.2% | -1.5% | 118 | 7 | 21 | 28 | 30 | |
| ı | Financials | 5.9% | 4.3% | 6.0% | 7.4% | 4.9% | 7.0% | -1.6% | 0.1% | 1.5% | -1.0% | 1.1% | 370 | 35 | 58 | 78 | 101 | |
| | Health Care | -2.6% | -8.0% | -2.1% | -0.2% | -0.1% | -4.3% | -5.4% | 0.5% | 2.4% | 2.5% | -1.7% | 303 | 39 | 43 | 66 | 81 | |
| l | Industrials | 8.3% | -1.3% | 8.4% | 10.1% | 9.6% | 10.0% | -9.6% | 0.1% | 1.8% | 1.3% | 1.7% | 316 | 31 | 63 | 81 | 84 | |
| l | Information Technology | 5.3% | -7.5% | 1.4% | 7.6% | 11.3% | 4.8% | -12.8% | -3.9% | 2.3% | 6.0% | -0.5% | 313 | 36 | 54 | 78 | 77 | |
| l | Materials | 10.4% | 9.4% | 11.6% | 7.1% | 7.3% | 15.2% | -0.9% | 1.2% | -3.3% | -3.1% | 4.8% | 107 | 5 | 19 | 31 | 24 | |
| l | Real Estate | 11.1% | 5.4% | 8.6% | 9.8% | 11.6% | 13.7% | -5.6% | -2.4% | -1.3% | 0.5% | 2.6% | 156 | 13 | 20 | 30 | 36 | |
| L | Utilities | 12.5% | 14.0% | 10.9% | 14.2% | 10.6% | 15.5% | 1.5% | -1.7% | 1.6% | -2.0% | 3.0% | 66 | 8 | 18 | 18 | 16 | _ |
| l | Large (6000M+ USD) | 7.0% | -0.8% | 7.3% | 8.1% | 9.0% | 6.1% | -7.7% | 0.3% | 1.2% | 2.0% | -0.9% | 851 | 62 | 159 | 231 | 236 | |
| l | Mid (2000M-6000M) | 3.6% | -0.4% | 3.0% | 5.3% | 3.6% | 3.8% | -4.0% | -0.6% | 1.7% | 0.0% | 0.2% | 645 | 72 | 109 | 140 | 167 | |
| l | Small (500M-2000M) | 3.0% | -4.8% | 1.6% | 4.7% | 2.8% | 6.3% | -7.8% | -1.4% | 1.7% | -0.2% | 3.3% | 695 | 85 | 103 | 136 | 161 | |
| L | Micro (0-500M) | -7.1% | -15.6% | -5.8% | -1.6% | -2.8% | -5.2% | -8.6% | 1.3% | 5.5% | 4.3% | 1.9% | 593 | 141 | 98 | 90 | 109 | |
| l | Value (< Median MVIC) | 5.1% | 2.0% | 3.2% | 6.0% | 5.5% | 5.8% | -3.1% | -1.9% | 0.9% | 0.4% | 0.7% | 992 | 73 | 160 | 243 | 280 | |
| L | Growth (>= Median MVIC) | 4.3% | -4.7% | 5.2% | 6.6% | 5.8% | 5.3% | -9.1% | 0.8% | 2.3% | 1.5% | 1.0% | 1199 | 145 | 211 | 265 | 284 | |
| l | Russell 1000 ® Index | 6.5% | -0.5% | 7.2% | 7.2% | 7.9% | 6.6% | -7.0% | 0.7% | 0.8% | 1.5% | 0.1% | 956 | 89 | 190 | 260 | 259 | |
| l | Russell 2000 ® Index | 2.8% | -3.1% | 0.5% | 4.6% | 3.7% | 4.3% | -5.8% | -2.2% | 1.9% | 0.9% | 1.6% | 1481 | 186 | 223 | 285 | 345 | |
| l | S&P 500 ® Index | 9.3% | 10.0% | 10.2% | 8.9% | 10.1% | 7.9% | 0.7% | 1.0% | -0.4% | 0.8% | -1.4% | 497 | 27 | 102 | 153 | 148 | |
| L | ADR Universe | -4.2% | -12.4% | -5.3% | -0.9% | 2.0% | -1.4% | -8.2% | -1.1% | 3.3% | 6.1% | 2.7% | 622 | 151 | 102 | 128 | 106 | |
| L | AFG International Database | 1.2% | -3.1% | 0.2% | 2.1% | 3.2% | 3.7% | -4.3% | -1.0% | 0.9% | 2.0% | 2.5% | 4278 | 770 | 959 | 921 | 860 | |
| l | Canada | 4.1% | 3.8% | 2.6% | 3.4% | 3.3% | 5.8% | -0.3% | -1.5% | -0.7% | -0.8% | 1.7% | 278 | 36 | 35 | 56 | 75 | |
| | Austria | 3.1% | -2.7% | -4.9% | 1.5% | 4.5% | 6.2% | -5.8% | -8.1% | -1.7% | 1.4% | 3.1% | 30 | 1 | 3 | 8 | 11 | |
| l | Belgium | 2.9% | -4.0% | 3.3% | 8.7% | 1.6% | 5.7% | -6.9% | 0.4% | 5.8% | -1.3% | 2.8% | 54 | 10 | 13 | 14 | 8 | |
| | Denmark | 5.4% | 5.3% | 1.1% | 10.6% | 6.3% | 3.1% | -0.1% | -4.3% | 5.2% | 0.9% | -2.3% | 47 | 5 | 9 | 10 | 14 | |
| | Finland | 4.4% | 0.7% | 6.3% | 2.2% | 4.0% | 7.0% | -3.7% | 1.9% | -2.2% | -0.4% | 2.6% | 56 | 5 | 13 | 14 | 13 | |
| | France | 5.1% | 3.7% | 2.3% | 3.1% | 7.2% | 8.1% | -1.4% | -2.8% | -2.0% | 2.1% | 3.0% | 180 | 18 | 35 | 47 | 47 | |
| l | Germany | 2.3% | -2.5% | -0.5% | 3.9% | 6.0% | 3.4% | -4.8% | -2.8% | 1.6% | 3.7% | 1.1% | 202 | 26 | 45 | 45 | 42 | |
| l | Greece | 0.5% | -13.4% | 6.4% | -0.8% | 5.8% | -2.9% | -13.9% | 6.0% | -1.3% | 5.4% | -3.3% | 25 | 2 | 5 | 3 | 5 | |
| l | Ireland | 3.0% | 6.5% | 8.0% | 7.6% | 6.0% | -5.1% | 3.5% | 5.0% | 4.7% | 3.0% | -8.0% | 21 | 1 | 5 | 6 | 4 | |
| l | Italy | 4.4% | -4.9% | -1.8% | 7.1% | 7.1% | 7.1% | -9.3% | -6.2% | 2.7% | 2.7% | 2.7% | 110 | 5 | 19 | 29 | 29 | |
| l | Luxembourg | -1.5% | 12.4% | -15.0% | -3.1% | 4.1% | -1.4% | 13.9% | -13.5% | -1.5% | 5.6% | 0.2% | 15 | 1 | 2 | 3 | 3 | |
| l | Netherlands | 1.3% | -2.0% | 1.5% | 3.0% | 3.4% | -2.5% | -3.3% | 0.2% | 1.7% | 2.1% | -3.7% | 67 | 9 | 9 | 16 | 18 | |
| l | Norway | 7.3% | -6.4% | 3.4% | 16.5% | 4.5% | 12.1% | -13.7% | -3.8% | 9.3% | -2.8% | 4.8% | 68 | 7 | 7 | 13 | 21 | |
| l | Spain | 0.0% | 2.1% | -0.8% | 1.5% | 1.6% | -5.0% | 2.2% | -0.8% | 1.5% | 1.6% | -4.9% | 67 | 8 | 18 | 18 | 15 | |
| l | Sweden | 12.0% | 10.6% | 10.0% | 10.1% | 10.2% | 17.6% | -1.4% | -2.0% | -1.9% | -1.8% | 5.6% | 170 | 11 | 37 | 39 | 35 | |
| l | Switzerland | 3.5% | 2.2% | 4.6% | 2.7% | 6.5% | 0.5% | -1.3% | 1.1% | -0.8% | 3.0% | -3.0% | 128 | 20 | 27 | 33 | 26 | |
| l | United Kingdom | 0.5% | -7.5% | 3.1% | 1.5% | 1.2% | -0.3% | -8.0% | 2.5% | 1.0% | 0.7% | -0.8% | 392 | 32 | 57 | 84 | 111 | |
| | Australia | 3.5% | 1.7% | 4.4% | 3.3% | 2.8% | 5.9% | -1.9% | 0.8% | -0.2% | -0.8% | 2.4% | 243 | 36 | 46 | 65 | 56 | |
| l | Hong Kong | -3.3% | -7.7% | 1.2% | -1.0% | -3.3% | 1.1% | -4.4% | 4.6% | 2.4% | 0.1% | 4.4% | 347 | 142 | 74 | 50 | 41 | |
| I | Japan | -4.5% | -5.9% | -4.5% | -3.7% | -1.5% | -3.9% | -1.4% | 0.0% | 0.8% | 3.0% | 0.6% | 962 | 273 | 303 | 202 | 123 | |
| l | New Zealand | -2.9% | -5.2% | -0.1% | -6.0% | -5.0% | 0.3% | -2.3% | 2.8% | -3.1% | -2.1% | 3.2% | 42 | 6 | 12 | 9 | 7 | |
| | Singapore | 1.2% | -0.5% | 1.8% | 0.0% | -0.7% | 5.0% | -1.7% | 0.6% | -1.2% | -2.0% | 3.8% | 83 | 16 | 31 | 17 | 9 | |
| I | South Korea | -1.9% | -1.7% | -4.7% | -4.7% | -0.4% | 2.8% | 0.2% | -2.8% | -2.8% | 1.5% | 4.6% | 304 | 46 | 72 | 60 | 58 | |
| ١ | Taiwan | 9.8% | 5.0% | 7.2% | 13.3% | 13.2% | 9.5% | -4.8% | -2.6% | 3.5% | 3.4% | -0.4% | 305 | 40 | 72 | 65 | 61 | |
| | South Africa | 7.6% | 23.4% | 10.5% | 6.3% | 7.0% | 4.9% | 15.8% | 2.8% | -1.3% | -0.6% | -2.8% | 75 | 6 | 4 | 9 | 22 | |
| | Communication Services | 0.3% | -0.8% | 1.0% | -1.4% | -1.0% | 3.7% | -1.1% | 0.7% | -1.6% | -1.3% | 3.4% | 222 | 31 | 54 | 53 | 45 | |
| | Consumer Discretionary | -1.5% | -6.0% | 0.2% | -3.0% | 1.4% | 0.2% | -4.5% | 1.8% | -1.5% | 3.0% | 1.8% | 556 | 107 | 130 | 122 | 105 | |
| | Consumer Staples | -2.7% | -6.6% | -4.4% | -1.0% | -0.4% | -0.9% | -3.9% | -1.7% | 1.7% | 2.3% | 1.8% | 288 | 53 | 67 | 65 | 55 | |
| | Energy | -0.9% | -4.9% | -4.0% | -3.6% | 1.2% | 10.8% | -4.0% | -3.1% | -2.7% | 2.1% | 11.7% | 127 | 27 | 28 | 26 | 21 | |
| | Financials | 1.9% | -0.7% | 0.5% | 6.2% | 1.5% | 3.7% | -2.6% | -1.5% | 4.3% | -0.4% | 1.8% | 449 | 119 | 103 | 87 | 69 | |
| | Health Care | -4.3% | -15.0% | -3.8% | -2.6% | -1.2% | -2.5% | -10.7% | 0.5% | 1.7% | 3.1% | 1.8% | 329 | 43 | 74 | 74 | 73 | |
| | Industrials | 0.7% | -2.1% | -0.8% | 2.8% | 1.9% | 1.1% | -2.7% | -1.5% | 2.1% | 1.2% | 0.5% | 817 | 141 | 179 | 175 | 171 | |
| | Information Technology | 7.6% | -4.4% | 5.4% | 9.7% | 10.9% | 12.1% | -12.0% | -2.2% | 2.1% | 3.3% | 4.5% | 557 | 77 | 113 | 116 | 126 | |
| | Materials | 3.2% | 9.7% | 1.5% | 2.2% | 3.7% | 1.0% | 6.5% | -1.7% | -1.0% | 0.5% | -2.2% | 404 | 53 | 91 | 90 | 91 | |
| | Real Estate | 2.2% | -5.0% | 1.7% | 2.8% | 6.7% | 8.0% | -7.2% | -0.6% | 0.5% | 4.5% | 5.7% | 392 | 83 | 92 | 87 | 75 | |
| | Utilities | 4.2% | -0.5% | 2.3% | 5.9% | 4.9% | 8.9% | -4.7% | -1.8% | 1.7% | 0.7% | 4.8% | 134 | 32 | 23 | 23 | 25 | |
| ſ | Large (6000M+ USD) | 2.2% | -1.1% | 1.6% | 2.9% | 4.8% | 1.6% | -3.3% | -0.6% | 0.7% | 2.6% | -0.6% | 1065 | | 259 | 298 | 227 | _ |
| I | Mid (2000M-6000M) | 0.1% | -5.0% | -2.3% | 2.5% | 2.3% | 3.4% | -5.1% | -2.4% | 2.3% | 2.2% | 3.2% | 1126 | | 252 | | | |
| | Small (500M-2000M) | 1.3% | -2.9% | 1.0% | 1.2% | 2.7% | 4.5% | -4.2% | -0.3% | -0.1% | 1.4% | 3.2% | 2087 | | 447 | | 415 | |
| ı | Micro (0-500M) | 0.1% | -5.7% | 2.0% | 0.7% | 1.9% | 5.0% | -5.9% | 1.9% | 0.6% | 1.7% | 4.8% | 3437 | | 692 | | 578 | |
| 1 | Value (< Median MVIC) | 1.0% | -1.1% | 0.5% | 1.5% | 2.7% | 1.5% | -2.1% | -0.5% | 0.5% | 1.7% | 0.4% | 1986 | | 496 | 436 | 404 | |
| | | | | | | | | | | | | | | | | | | |

Applied Finance Research: Price Momentum [Global Quintile By GICS Sector] from 9/30/21 to 12/31/21, Monthly Rebalancing, Average Returns International Analysis | All Sectors | 500M+ USD*

United States Analysis | All Sectors | 500M+ USD*

*Size Tiers and US Indices include all firms

Earnings Quality - 2021 Q4



| | Earnings Quality 2021 Q4 | Uni | F | Retu D | rns C | В | Α | F | Ret D | turn Spre C | ads B | А | Uni | F | Cou | ints C | В | Α |
|------------|---|---------------|----------------|----------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|-------------|-----------|------------|------------|------------|-----------|
| | AFG Global Database | 1.3% | -0.7% | 2.4% | 2.6% | 2.1% | -0.6% | -2.0% | 1.1% | 1.3% | 0.8% | -1.9% | 5329 | • | | 1208 | | |
| | North America | 2.5% | 0.1% | 4.7% | 5.3% | 3.9% | -2.0% | -2.4% | 2.2% | 2.8% | 1.4% | -4.5% | 1992 | 464 | 415 | 436 | 369 | 307 |
| | Europe | 3.1% | -0.9% | 2.9% | 5.4% | 5.0% | 1.6% | -4.0% | -0.1% | 2.3% | 2.0% | -1.5% | | 170 | 175 | 233 | 357 | 375 |
| | Asia | -1.2% | -1.7% | 0.1% | -0.9% | -2.1% | -2.6% | -0.5% | 1.3% | 0.3% | -0.9% | -1.4% | 1972 | 326 | 486 | 529 | 394 | 235 |
| | AFG US Database | 2.3% | -0.6% | 5.0% | 5.0% | 4.3% | -2.5% | -3.0% | 2.6% | 2.7% | 1.9% | -4.8% | 1776 | 413 | 377 | 389 | 323 | 273 |
| | Communication Services | -7.3% | -10.9% | -3.7% | -8.2% | -3.7% | -10.2% | -3.6% | 3.6% | -0.9% | 3.7% | -2.9% | 90 | 22 | 15 | 21 | 19 | 11 |
| | Consumer Discretionary | 0.7% | -4.1% | 5.8% | 2.9% | 3.8% | -1.2% | -4.8% | 5.1% | 2.2% | 3.1% | -1.9% | 283 | 65 | 46 | 58 | 52 | 61 |
| ysis | Consumer Staples | 5.0% | -1.2% | 8.5% | 9.4% | 1.6% | 10.2% | -6.2% | 3.5% | 4.4% | -3.3% | 5.2% | 94 | 25 | 24 | 18 | 17 | 9 |
| Analysis | Energy | 0.3% | 5.7% | -2.0% | 1.8% | 2.3% | -7.2% | 5.4% | -2.3% | 1.5% | 2.0% | -7.5% | 118 | 16 | 26 | 32 | 28 | 14 |
| ا ح ا | Financials | 5.00/ | 7.00/ | F 70/ | 0.00/ | 4 40/ | 40.40/ | 0.00/ | 0.00/ | 4.00/ | 0.00/ | E 40/ | 200 | 0.5 | 00 | 50 | 04 | |
| Sector | Health Care Industrials | -5.0% 7.6% | -7.0% 7.0% | -5.7% 10.2% | -0.2% 9.2% | -1.4% 7.2% | -10.1% 1.2% | -2.0% -0.7% | -0.8% | 4.8% 1.6% | 3.6% -0.4% | -5.1% -6.4% | 329 322 | 85 76 | 68 78 | 59 75 | 61 54 | 55 38 |
| S | Information Technology | 4.4% | 0.1% | 8.7% | 6.0% | 8.0% | -2.0% | -4.2% | 2.5% 4.3% | 1.7% | 3.6% | -6.4% | 341 | 82 | 71 | 73 | 60 | 54 |
| GICs | Materials | 10.1% | 5.8% | 12.8% | 13.5% | 14.4% | 7.3% | -4.2% | 2.7% | 3.4% | 4.3% | -2.8% | 107 | 24 | 22 | 23 | 18 | 20 |
| | Real Estate | 10.170 | 0.070 | 12.070 | 10.070 | 14.470 | 7.070 | 4.070 | 2.1 /0 | 0.470 | 4.070 | 2.070 | 107 | 27 | | 20 | 10 | 20 |
| | Utilities | 12.2% | 16.3% | 10.9% | 11.2% | 9.6% | 15.8% | 4.1% | -1.3% | -1.0% | -2.6% | 3.6% | 67 | 11 | 22 | 21 | 7 | 5 |
| | Large (6000M+ USD) | 5.4% | 1.9% | 8.4% | 6.8% | 7.0% | 0.9% | -3.5% | 3.0% | 1.4% | 1.6% | -4.5% | 701 | 145 | 174 | 183 | 113 | 85 |
| <u>e</u> | Mid (2000M-6000M) | 1.0% | -2.0% | 7.7% | 2.6% | 1.6% | -6.9% | -3.0% | 6.8% | 1.6% | 0.7% | -7.9% | 536 | 138 | 108 | 112 | 105 | 71 |
| Size/Style | Small (500M-2000M) | -0.2% | -1.8% | -4.3% | 4.4% | 4.0% | -2.2% | -1.6% | -4.1% | 4.6% | 4.2% | -2.0% | 538 | 129 | 94 | 93 | 104 | 117 |
| ize | Micro (0-500M) | -12.6% | -13.5% | -10.0% | -7.1% | -9.8% | -17.4% | -0.9% | 2.6% | 5.6% | 2.8% | -4.8% | 447 | 128 | 73 | 63 | 68 | 114 |
| 0 | Value (< Median MVIC) | 4.5% | 3.9% | 6.0% | 4.6% | 5.3% | 2.1% | -0.6% | 1.5% | 0.1% | 0.8% | -2.4% | 785 | 131 | 148 | 202 | 183 | 119 |
| | Growth (>= Median MVIC) | 0.6% | -2.7% | 4.3% | 5.4% | 2.7% | -6.0% | -3.3% | 3.8% | 4.8% | 2.1% | -6.6% | 991 | 281 | 228 | 187 | 139 | 154 |
| တ္ထ | Russell 1000 ® Index | 5.3% | 2.3% | 8.3% | 5.9% | 5.6% | 2.7% | -3.0% | 2.9% | 0.6% | 0.2% | -2.6% | 765 | 157 | 186 | 204 | 136 | 81 |
| Indices | Russell 2000 ® Index S&P 500 ® Index | -0.1% 9.1% | -1.9% 11.5% | 1.2% 9.1% | 3.7% 7.6% | 2.2% 9.9% | -4.2% 8.6% | -1.8% 2.4% | 1.2% 0.0% | 3.8% -1.5% | 2.2% | -4.2% -0.5% | 1145 405 | 299 66 | 215 106 | 216 120 | 202 72 | 212 40 |
| ≟ | ADR Universe | -4.6% | -7.5% | -2.3% | -1.6% | -1.7% | -9.0% | -2.9% | 2.3% | 3.0% | 0.8% 2.9% | -4.4% | 546 | 145 | 136 | 105 | 72 | 87 |
| | AFG International Database | 0.8% | -0.7% | 1.0% | 1.5% | 1.3% | 0.1% | -1.5% | 0.3% | 0.7% | 0.5% | -0.7% | 3553 | 558 | 710 | 819 | 808 | 656 |
| | Canada | 3.5% | 5.6% | 1.8% | 7.1% | 0.8% | 1.7% | 2.1% | -1.8% | 3.6% | -2.8% | -1.8% | 215 | 51 | 37 | 46 | 46 | 33 |
| | Austria | 0.8% | 3.0% | 3.3% | -4.6% | 5.1% | -3.9% | 2.2% | 2.4% | -5.4% | 4.3% | -4.8% | 21 | 3 | 1 | 1 | 7 | 8 |
| | Belgium | 0.6% | -12.7% | 15.8% | 2.9% | -2.3% | -0.1% | -13.3% | 15.2% | 2.3% | -2.9% | -0.6% | 37 | 2 | 3 | 9 | 10 | 11 |
| | Denmark | 3.8% | -26.1% | 10.5% | 3.6% | 3.1% | 7.4% | -29.9% | 6.7% | -0.3% | -0.8% | 3.6% | 38 | 1 | 3 | 7 | 17 | 8 |
| | Finland | 4.0% | 2.7% | -0.6% | 8.7% | 3.1% | 5.0% | -1.4% | -4.6% | 4.7% | -0.9% | 1.0% | 49 | 6 | 6 | 8 | 13 | 14 |
| | France | 5.0% | 8.4% | 1.6% | 7.2% | 7.2% | 2.1% | 3.4% | -3.4% | 2.1% | 2.1% | -2.9% | 154 | 9 | 18 | 27 | 50 | 49 |
| | Germany | 2.1% | 3.8% | 1.6% | 0.9% | 2.5% | 1.9% | 1.7% | -0.6% | -1.3% | 0.3% | -0.3% | 175 | 20 | 29 | 31 | 43 | 51 |
| | Greece | -0.4% | 1.1% | -1.1% | 2.2% | -1.8% | -2.6% | 1.5% | -0.7% | 2.6% | -1.4% | -2.2% | 21 | 1 | 3 | 6 | 5 | 4 |
| | Ireland | 2.2% | -10.5% | 20.2% | 7.6% | 2.7% | 2.9% | -12.8% | 18.0% | 5.3% | 0.5% | 0.6% | 16 | 3 | 1 | 3 | 5 | 4 |
| <u>.s</u> | Italy | 4.9% | 10.1% | 5.4% | 6.0% | 5.0% | -1.7% | 5.3% | 0.5% | 1.1% | 0.2% | -6.5% | 83 | 11 | 18 | 22 | 17 | 13 |
| Analysis | Luxembourg Netherlands | -2.6% 1.0% | 0.0% -8.4% | 16.1% -1.0% | 0.0% 7.7% | -7.1% 2.1% | -1.3% 4.9% | 0.0% -9.5% | 18.7% -2.1% | 0.0% 6.7% | -4.5% 1.1% | 1.3% 3.8% | 14 56 | 0 11 | 1 6 | 0 5 | 6 8 | 7 24 |
| | Norway | 6.4% | 4.6% | 1.4% | -0.5% | 18.0% | 7.5% | -9.5% | -2.1% -5.0% | -7.0% | 11.6% | 1.0% | 56 | 13 | 6 | 12 | 11 | 13 |
| l f | Spain | 0.4% | 2.1% | -12.9% | 2.6% | 3.7% | 0.0% | 1.3% | -13.7% | 1.8% | 2.8% | -0.8% | 56 | 5 | 3 | 10 | 19 | 17 |
| Country | Sweden | 10.3% | -2.1% | 14.2% | 19.0% | 13.6% | 9.2% | -12.4% | 3.8% | 8.6% | 3.3% | -1.2% | 138 | 23 | 17 | 16 | 46 | 35 |
| | Switzerland | 3.9% | -7.6% | 7.5% | 10.0% | 4.6% | -1.6% | -11.6% | 3.5% | 6.1% | 0.7% | -5.5% | 91 | 3 | 7 | 23 | 29 | 27 |
| | United Kingdom | -0.4% | -5.1% | 0.1% | 3.2% | 1.9% | -1.6% | -4.7% | 0.5% | 3.7% | 2.3% | -1.2% | 304 | 53 | 49 | 49 | 66 | 85 |
| | Australia | 4.9% | 3.8% | 8.9% | 2.9% | 3.3% | 7.0% | -1.0% | 4.0% | -2.0% | -1.6% | 2.1% | 178 | 42 | 30 | 39 | 35 | 30 |
| | Hong Kong | -4.3% | -7.0% | -1.1% | -3.6% | -0.7% | -8.2% | -2.7% | 3.2% | 0.7% | 3.5% | -3.9% | 310 | 101 | 78 | 49 | 43 | 38 |
| | Japan | -4.8% | -6.0% | -3.5% | -4.3% | -6.1% | -5.9% | -1.2% | 1.3% | 0.5% | -1.3% | -1.1% | 838 | 80 | 224 | 273 | 174 | 86 |
| | New Zealand | -3.3% | -11.6% | -5.1% | -2.6% | 2.9% | -7.5% | -8.3% | -1.8% | 0.7% | 6.2% | -4.2% | 33 | 3 | 9 | 7 | 8 | 4 |
| | Singapore | 0.4% | -2.1% | 2.6% | -4.2% | 0.8% | 4.0% | -2.4% | 2.2% | -4.5% | 0.4% | 3.6% | 45 | 6 | 5 | 7 | 18 | 8 |
| | South Korea | -1.9% | -0.7% | 2.9% | 1.0% | -7.7% | -9.0% | 1.3% | 4.8% | 3.0% | -5.8% | -7.1% | 282 | 49 | 60 | 77 | 57 | 38 |
| | Taiwan | 10.4% | 13.8% | 7.6% | 10.5% | 10.0% | 12.6% | 3.4% | -2.7% | 0.1% | -0.4% | 2.3% | 286 | 44 | 78 | 74 | 59 | 29 |
| | South Africa Communication Services | 7.0% | 5.7% -0.9% | 13.3% 2.2% | 12.8% 0.6% | 4.5% -1.8% | -0.4% -1.8% | -1.3% -0.6% | 6.3% 2.5% | 5.8% 1.0% | -2.5% -1.5% | -7.5% -1.5% | 52 232 | 10 46 | 10 44 | 9 58 | 10 50 | 33 |
| | Consumer Discretionary | -1.6% | -0.9% -7.7% | 1.5% | -0.1% | -1.2% | -2.6% | -0.6% -6.1% | 3.1% | 1.5% | 0.4% | -1.5% -0.9% | 565 | 93 | 127 | 133 | 115 | 95 |
| <u>.s</u> | Consumer Staples | -2.7% | -2.1% | -3.5% | -3.1% | -3.7% | -1.1% | 0.6% | -0.8% | -0.4% | -1.0% | 1.6% | 290 | 45 | 57 | 65 | 64 | 58 |
| Analysis | Energy | -1.2% | 3.0% | -5.0% | 2.5% | -1.2% | -6.4% | 4.2% | -3.8% | 3.7% | 0.0% | -5.2% | 130 | 32 | 21 | 24 | 26 | 26 |
| a | Financials | 1,0 | | | | | , . | | | | | | | | | | | |
| Sector | Health Care | -4.7% | -13.2% | -6.1% | -1.1% | -2.2% | -7.6% | -8.4% | -1.3% | 3.6% | 2.5% | -2.8% | 338 | 41 | 68 | 92 | 89 | 47 |
| Sec | Industrials | 0.7% | -0.6% | 1.4% | 0.0% | 1.9% | 0.6% | -1.3% | 0.6% | -0.7% | 1.2% | -0.2% | | 123 | 147 | 188 | 188 | 165 |
| GICs (| Information Technology | 8.0% | 6.6% | 6.7% | 10.6% | 9.3% | 5.4% | -1.4% | -1.4% | 2.6% | 1.3% | -2.6% | 552 | 86 | 120 | 129 | 123 | 93 |
| 8 | Materials | 3.1% | 9.6% | 2.6% | 3.0% | 0.2% | 2.8% | 6.5% | -0.5% | -0.1% | -2.9% | -0.3% | 403 | 53 | 86 | 86 | 91 | 86 |
| | Real Estate | | | | | | | | | | | | | | | | | |
| | Utilities | 3.6% | 1.2% | 3.4% | 0.5% | 6.3% | 4.2% | -2.4% | -0.2% | -3.0% | 2.7% | 0.6% | 132 | 23 | 16 | 21 | 37 | 33 |
| | Large (6000M+ USD) | 2.0% | -2.0% | 1.2% | 2.4% | 3.7% | 2.5% | -4.0% | -0.8% | 0.5% | 1.8% | 0.5% | 1 | 110 | 162 | | 203 | 155 |
| ≥ ≥ | Mid (2000M-6000M) | -0.3% | -1.3% | -0.5% | -1.0% | 1.1% | -0.6% | -1.0% | -0.1% | -0.6% | 1.5% | -0.3% | | | | 210 | | 163 |
| Size/Style | Small (500M-2000M) | 0.8% | 0.0% | 1.7% | 2.4% | 0.1% | -0.6% | -0.8% | 0.9% | 1.6% | -0.7% | -1.4% | 1788 | | | 387 | 390 | 338 |
| Size | Micro (0-500M) | -0.2% | -2.3% | 1.5% | 0.8% | 2.1% | -2.2% | -2.1% | 1.7% | 1.0% | 2.3% | -2.0% | 3164 | | | 514 | 625 | |
| | Value (< Median MVIC) | 0.3% | 1.1% | 0.3% | 0.0% | -0.4% | 1.3% | 0.8% | 0.0% | -0.3% | -0.7% | 0.9% | 1608 | | | 402 | 425 | 305 |
| | Growth (>= Median MVIC) | 1.1% | -1.5% | 1.7% | 2.9% | 3.1% | -0.9% | -2.7% | 0.6% | 1.8% | 2.0% | -2.1% | 1944 | J94 | ১৬৪ | 410 | 303 | 331 |

Applied Finance Research: Earnings Quality [Global Quintile By GICS Sector] from 9/30/21 to 12/31/21, Monthly Rebalancing, Average Returns International Analysis | All Sectors | 500M+ USD*
United States Analysis | All Sectors | 500M+ USD*

*Size Tiers and US Indices include all firm

Management Quality - 2021 Q4



| | Management Quality | | | Returns | | | Return Spreads | | Coun | ts |
|------------------|----------------------------|-------|----------------|---------|----------------------|-------------------------|----------------------|--------------|--------------------|----------------------|
| | 2021 Q4 | Uni | F | D C B | Α | F | D C B A | Uni | | C B A |
| | AFG Global Database | 1.9% | -1.4% | | 3.4% | -3.3% | 1.6% | | 2160 | 4541 |
| | North America | 3.5% | -2.5% | | 6.3% | -6.1% | 2.7% | 2600 | | 1805 |
| | Europe | 3.4% | 2.2% | | 3.9% | -1.3% | 0.4% | 1685 | 422 | 1263 |
| | Asia | -1.3% | -2.4% | | -0.6% | -1.1% | 0.7% | 2339 | 918 | 1420 |
| | AFG US Database | 3.5% | -3.2% | | 6.5% | -6.7% | 3.0% | 2315 | 704 | 1610 |
| | Communication Services | -7.3% | -9.6% | | -5.5% | -2.3% | 1.8% | 89 | 37 | 51 |
| | Consumer Discretionary | 1.1% | -12.8% | | 4.4% | -13.8% | 3.3% | 294 | 55 | 239 |
| Sis | Consumer Staples | 5.3% | -4.9% | | 8.8% | -10.2% | 3.5% | 92 | 22 | 70 |
| Sector Analysis | Energy | -0.1% | -7.6% | | 0.6% | -7.5% | 0.7% | 118 | 10 | 108 |
| A | Financials | 5.5% | 3.0% | | 6.2% | -2.4% | 0.7% | 377 | 84 | 293 |
| ģ | Health Care | -4.4% | -8.8% | | 0.4% | -4.3% | 4.8% | 335 | 175 | 160 |
| Sec | Industrials | 7.8% | 1.4% | | 10.6% | -6.4% | 2.8% | 324 | 97 | 227 |
| S | Information Technology | 3.7% | -2.8% | | 8.6% | -6.5% | 4.9% | 349 | 149 | 200 |
| GICs | Materials | 10.4% | 10.6% | | 10.3% | 0.1% | -0.1% | 106 | 22 | 84 |
| | Real Estate | 10.7% | 7.5% | | 11.3% | -3.2% | 0.6% | 158 | 23 | 134 |
| | Utilities | 12.2% | 8.4% | | 14.7% | -3.8% | 2.5% | 67 | 26 | 41 |
| | Large (6000M+ USD) | 6.1% | -0.6% | | 8.4% | -6.8% | 2.3% | 878 | 217 | 661 |
| 0 | Mid (2000M-6000M) | 2.1% | -4.3% | | 5.8% | -6.4% | 3.7% | 703 | 252 | 451 |
| Size/Style | Small (500M-2000M) | 1.7% | -4.4% | | 4.6% | -6.0% | 2.9% | 734 | 235 | 498 |
| e/S | Micro (0-500M) | -7.4% | -4.4% | | -5.7% | -2.7% | 1.8% | | 237 | 375 |
| Siz | Value (< Median MVIC) | 4.8% | 1.9% | | 6.1% | -2.7% | 1.3% | 1017 | | 700 |
| | , | | | | | | | | | |
| | Growth (>= Median MVIC) | 2.4% | -7.3% | | 6.7% | -9.8% | 4.3% | 1297 | | 910 |
| SS | Russell 1000 ® Index | 6.0% | -0.9% | | 8.4% | -6.9% | 2.4% | | 245 | 733 |
| Indices | Russell 2000 ® Index | 1.8% | -2.8% | | 4.2% | -4.6% | 2.4% | 1519 | | 999 |
| <u>=</u> | S&P 500 ® Index | 9.2% | 3.9% | | 10.3% | -5.3% | 1.1% | 498 | 84 | 414 |
| | ADR Universe | -4.3% | -6.9% | | -2.9% | -2.6% | 1.4% | 643 | 221 | 422 |
| | AFG International Database | 1.0% | -0.6% | | 1.8% | -1.6% | 0.8% | 4386 | | 2930 |
| | Canada | 4.0% | 2.7% | | 4.7% | -1.3% | 0.7% | 285 | 90 | 195 |
| | Austria | 3.1% | 7.7% | | -2.6% | 4.5% | -5.7% | 30 | 15 | 14 |
| | Belgium | 2.9% | 1.0% | | 3.9% | -1.9% | 1.0% | 54 | 20 | 34 |
| | Denmark | 5.4% | 4.6% | | 5.9% | -0.9% | 0.5% | 47 | 13 | 34 |
| | Finland | 4.4% | 6.3% | | 4.2% | 1.9% | -0.3% | 57 | 7 | 50 |
| | France | 4.8% | 5.5% | | 4.5% | 0.7% | -0.3% | 184 | 51 | 132 |
| | Germany | 2.2% | 3.0% | | 2.0% | 0.8% | -0.2% | 209 | 42 | 166 |
| | Greece | 0.5% | 1.8% | | 0.1% | 1.4% | -0.4% | 25 | 6 | 19 |
| | Ireland | 3.0% | 0.3% | | 3.5% | -2.6% | 0.6% | 21 | 4 | 17 |
| | Italy | 4.3% | 4.6% | | 4.1% | 0.2% | -0.2% | 109 | 41 | 68 |
| Country Analysis | Luxembourg | -1.5% | 16.3% | | -2.6% | 17.9% | -1.1% | 15 | 1 | 14 |
| رق | Netherlands | 1.3% | -3.3% | | 2.4% | -4.6% | 1.2% | 70 | 14 | 55 |
| Ā | Norway | 6.7% | 4.0% | | 9.2% | -2.7% | 2.4% | 71 | 32 | 39 |
| E | Spain | 0.2% | 3.3% | | -1.2% | 3.1% | -1.3% | 68 | 22 | 46 |
| - N | Sweden | 11.8% | -0.6% | | 14.4% | -12.4% | 2.7% | 175 | 29 | 146 |
| O | Switzerland | 3.4% | -1.3% | | 4.3% | -4.7% | 0.9% | 129 | 21 | 108 |
| | United Kingdom | 0.3% | -0.7% | | 0.6% | -1.0% | 0.3% | 416 | 99 | 317 |
| | Australia | 3.1% | 3.0% | | 3.2% | -0.2% | 0.1% | 248 | 63 | 185 |
| | Hong Kong | -4.5% | -2.6% | | -6.6% | 2.0% | -2.1% | | 196 | 185 |
| | Japan | -4.5% | -2.6% -5.0% | | -0.0% -4.1% | -0.5% | 0.4% | 963 | | 554 |
| | - | | | | | | | | 17 | |
| | New Zealand | -2.9% | -2.2% | | -3.2% | 0.7% | -0.4% | 42 | | 25 |
| | Singapore South Koroo | 1.0% | 1.7% | | 0.6% | 0.7% | -0.4% | 84 | 29 | 54 |
| | South Korea | -2.1% | -2.9% | | -1.5% | -0.8% | 0.6% | 311 | 143 | 168 |
| | Taiwan | 10.2% | 9.8% | | 10.2% | -0.4% | 0.0% | 308 | 60 | 248 |
| | South Africa | 7.5% | 10.6% | | 5.9% | 3.1% | -1.5% | 76 | 24 | 52 |
| | Communication Services | -0.2% | 0.3% | | -0.5% | 0.5% | -0.4% | 233 | 81 | 151 |
| , | Consumer Discretionary | -1.6% | -3.0% | | -1.0% | -1.3% | 0.6% | | 170 | 403 |
| ysis | Consumer Staples | -2.7% | -4.9% | | -1.6% | -2.3% | 1.1% | 291 | 95 | 196 |
| Sector Analysis | Energy | -1.2% | -3.1% | | -0.8% | -1.8% | 0.5% | 130 | 24 | 105 |
| Ā | Financials | 1.7% | 1.8% | | 1.6% | 0.2% | -0.1% | | 153 | 305 |
| cto | Health Care | -4.7% | -7.5% | | -3.3% | -2.7% | 1.5% | | 117 | 224 |
| | Industrials | 0.8% | -2.4% | | 2.2% | -3.2% | 1.4% | | 255 | 571 |
| GICs | Information Technology | 7.2% | 2.8% | | 8.6% | -4.4% | 1.4% | 570 | 134 | 436 |
| <u>5</u> | Materials | 3.1% | 1.9% | | 3.7% | -1.2% | 0.6% | 406 | 131 | 274 |
| | Real Estate | 1.6% | 2.3% | | 0.9% | 0.7% | -0.7% | 403 | 196 | 207 |
| | Utilities | 4.3% | 3.6% | | 5.3% | -0.7% | 1.1% | 135 | 89 | 46 |
| | Large (6000M+ USD) | 2.0% | -0.6% | | 2.9% | -2.6% | 0.9% | 1090 | | 801 |
| | , | 0.1% | -1.4% | | 1.0% | -1.5% | 0.8% | 1149 | | 742 |
| Ф | Mid (2000M-6000M) | | | | | | | | | |
| Style | , | | | | 1.5% | -1.1% | 0.6% | 2146 | 759 | 1387 |
| ze/Style | Small (500M-2000M) | 1.0% | -0.1% | | 1.5% 0.8% | -1.1% -1.4% | 0.6% 0.8% | 2146 3559 | | 1387 2250 |
| Size/Style | , | | | | 1.5% 0.8% 1.6% | -1.1% -1.4% -0.9% | 0.6% 0.8% 0.7% | 3559 | 759 1309 892 | 1387 2250 1122 |

Applied Finance Research: Management Quality [Global Quintile By GICS Sector] from 9/30/21 to 12/31/21, Monthly Rebalancing, Average Returns International Analysis | All Sectors | 500M+ USD*

United States Analysis | All Sectors | 500M+ USD*

*Size Tiers and US Indices include all firms the



Disclaimers

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